# EVERYTHING IN JEWELRY AND PHOTO JEWELRY

# 1918

# H. M. HAUER CO.

# 

PITTSBURGH,

PENN'A.

## CATALOGUE No. 12.

The Only House Making a Specialty of the Photo Jewelry Line in its Minute Details. Our Enormous Output Enables Us to Quote Prices at a Great Saving, and Still Maintain the Superiority of Product for Which We Bear a Long Reputation.

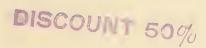




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http://www.archive.org/details/everythinginjewe00hmha

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Wholesale List Prices in back of Catalogue

# Wholesale

# and Manufacturing Jewelers

<u>\*</u>

FOR JEWELERS AGENTS PHOTOGRAPHERS AND PHOTO SUPPLY HOUSES

EVERYTHING IN JEWELRY

#### **ESTEEMED PATRON:**

In compiling our new Photo Jewelry Catalog No. 12, we have spared no time or expense in showing a line, which will be in harmony with the rapidly increasing demand for Photo Jewelry. We trust that our thousands of patrons will find in this catalog their Photo Jewelry requirements taken care of in every detail.

In view of the many requests we have had for the regular jewelry line, we have also listed some of the staple patterns, such items as the Photo Jewelry trade can handle in connection with the photo line.

Thanking you for past patronage, and trusting our new catalog will mean even a larger volume of business for the future, we are,

Very respectfully yours.

#### OUR GUARANTEE.

There are no misrepresentations with this house. When you order a certain quality, you can have the satisfaction of knowing you are getting what you order, whether you know anything about quality or not. Since every item is represented, there can never be any doubt about the quality of merchandise you are giving your patrons.

We do not guarantee electroplate or gold plate merchandise. All other goods are fully guaranteed as represented and any article not giving satisfaction will be replaced with out any charge to you. 1

#### ORDERING JEWELRY.

Many of our photo jewelry patrons are in a position to do an enormous business with the regular jewelry line, but have hesitated, possibly, for fear of being unable to dispose of some articles. Our new plan protects you against this. In ordering any article of jewelry now, and should the article not be desired or in accordance with your wishes or prove a slow seller, if you will return same in good condition, we will replace it, or allow you full credit. Here is the point. We do not want any of our patrons to have dead stock on their hands. We at all times co-operate with our patrons, for your success insures ours.

#### EVERYTHING IN JEWELRY.

We carry everything in the regular jewelry line. In this catalog we list only a few staple patterns, such articles as we know the photo jewelry trade can handle. The complete regular line is shown to the jewelry stores by sample trays.

If you desire to handle any articles other than those listed in our photo jewelry catalog, we will be glad to quote you our lowest wholesale prices ou request. We can nearly always tell what is desired by letter. Should the article sent you not be what you expected, you need only return same for full credit and have something else substituted or even your money refunded, if desired.

#### FACTS TO BE REMEMBERED

Owing to unsettled conditions, all prices are subject to change without notice. We dislike changing prices, and change them only when it is absolutely necessary to do so. Present market conditions also makes it difficult to secure essential raw materials.

While we try to have a large stock of all numbers on hand, some numbers will run out before we can make up a new lot. When we run short on a number, and the order is urgently required, we take the liberty of making the nearest substitute possible, with the understanding, however, that you can return same if not entirely satisfactory to you. Keep no merchandise if it is not in accordance with your wishes. We aim to please you.

#### ORDERING.

When ordering, always give number of page as well as number and name of article, as some pages may have similar numbers but calling for different merchandise. Never order goods from an old catalog, as numbers are constantly changing.

#### QUALITIES.

By referring to the price list in the rear of catalog, you can always tell in what qualities certain numbers are made.

### ENGRAVING.

Initials, monograms, and other engravings, neatly done on signet rings, watches, etc. Our engraving department is usually overwhelmed with work; therefore, figure on three or four days for engraving jobs. We cannot accept engraving for holiday purposes after December 10th of each year. All articles to be engraved must be paid for in advance.

### PHOTO DEPARTMENT.

To accommodate the trade, we operate a photographic department, making the hand painted photos to fit any articles of photo jewelry illustrated in our catalog. The hand painted photos are all one could desire for beauty and attractiveness.

All hand painted copies to fit jewelry listed, are made at the actual cost of production, which is 20c each, list price.

## MARKING PHOTOGRAPHS

When you want a certain person taken out of a group, indicate such person by marking an X at the extreme top or side of the photograph. Do not place marks of any kind too close to the person you want copied.

#### SAMPLE OUTFITS.

While an excellent and profitable business can be reaped direct from the catalog, nevertheless our most successful patrons are those showing an attractive sample outfit of merchandise.

Sample outfits can be gotten up at most any amount you might want to invest in a sample outfit. In the rear of our catalog we show one of our photo jewelry sample outfits at \$5.80, list price. While this sample outfit does not show a very large assortment of merchandise, nevertheless big results are reaped even from this small outfit.

We are getting up a special outfit of \$30 worth of photo jewelry merchandise, list price, which we loan to our patrons on a deposit of \$15.50, list price. These sample outfits are not sold. They always remain the property of this company, and any time they are returned in good condition the material deposit will be immediately refunded. The sample outfit is so attractive, that by simply displaying it properly will produce an enormous volume of business; results far above anything you could think of. The outfit itself is very attractive, being made with 21 separate velvet compartments. In the sample outfit we place about eight or ten high grade, gold filled lockets, a good assortment of gold filled photo brooches, cuff links and scarf pins. These samples are all fitted up with richly hand painted photos, making the complete outfit very attractive.

Sample outfits are all guaranteed money makers, and in ordering one you have everything to gain and nothing whatever to lose.

#### HOW TO SEND PHOTOS.

Photos generally have writing on them and, as a result, they cannot be sent by mail under photographic rates, but must be sent first class. If you have a large package of photographs, send them by express. Be sure to write your name on each photograph before sending.

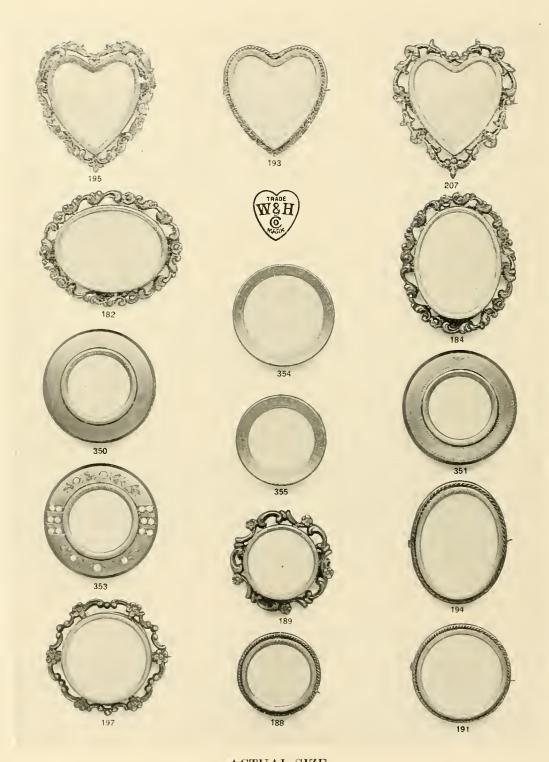
For photo work we require but four or five days to fill an order, regardless of quantity.

### HOW TO REMIT.

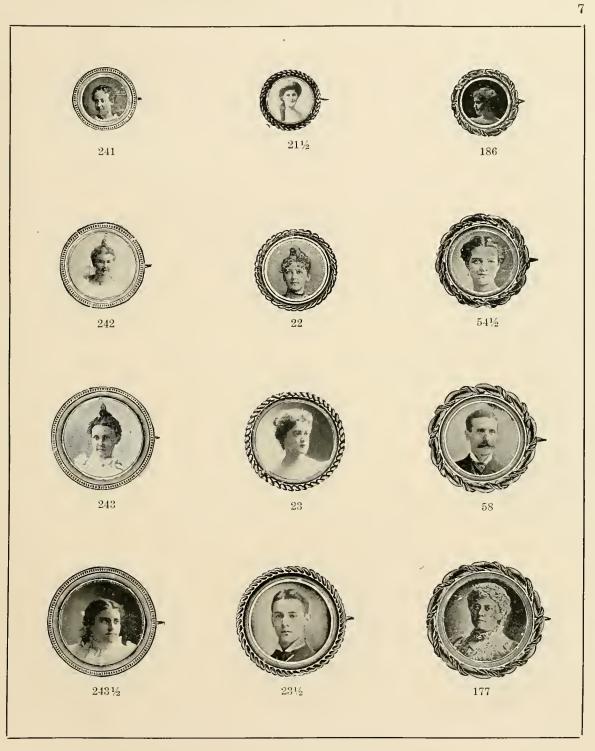
Remit by postal or express money order, bank draft or certified check.

When goods are desired shipped C. O. D., at least  $\frac{1}{4}$  the amount of bill must accompany order.

We pay postage on all mail orders amounting to \$5 or more. We do not pay express on any order.

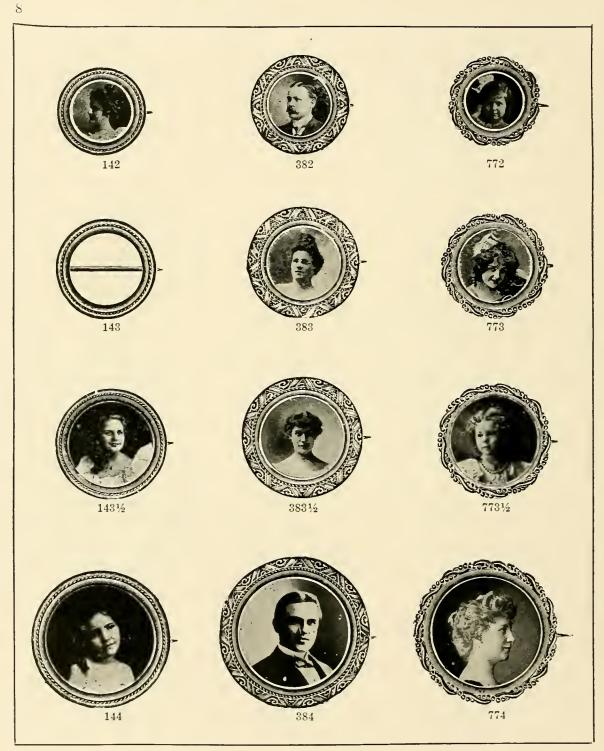


ACTUAL SIZE Most High-Grade Gold Filled Brooches Made. Must Be Seen to Be Appreciated. Photos Placed in from Front, by Raising Bezel. Famous Wightman and Hough Brooches.



Solid Gold, Gold Filled, Gold Plate, and Electroplate.

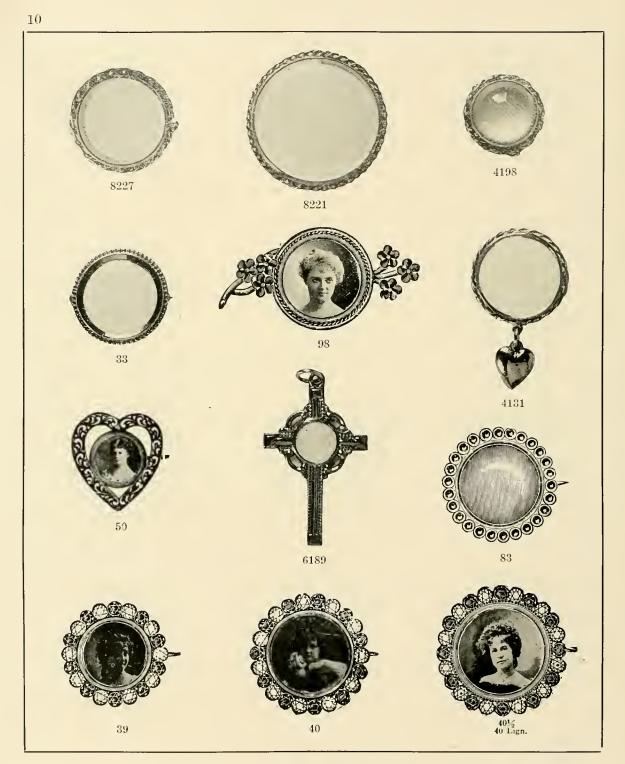
1



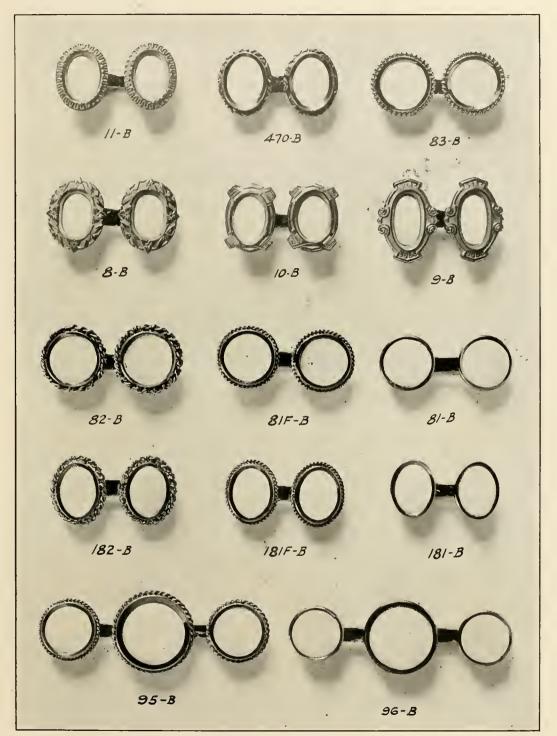
ACTUAL SIZE Made in Solid Gold and Gold Filled. Nos. 772, 773, 773½ and 774 are in 14K Gold Filled, and Come Fitted with Gold Filled Backs and Glass.



Made in Solid Gold, Fine Gold Filled and Gold Plate, Nos. 415 and 419, also made with Gold Filled Bezel and Jet Black Border.

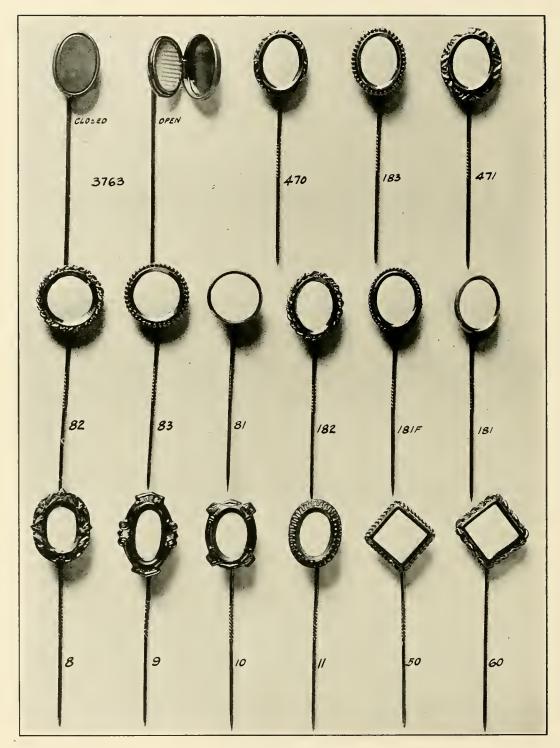


ACTUAL SIZE Made in Solid Gold. Fine Gold Filled and Gold Plate, Nos. 8227, 8221 and 4198, Open on Hinge.

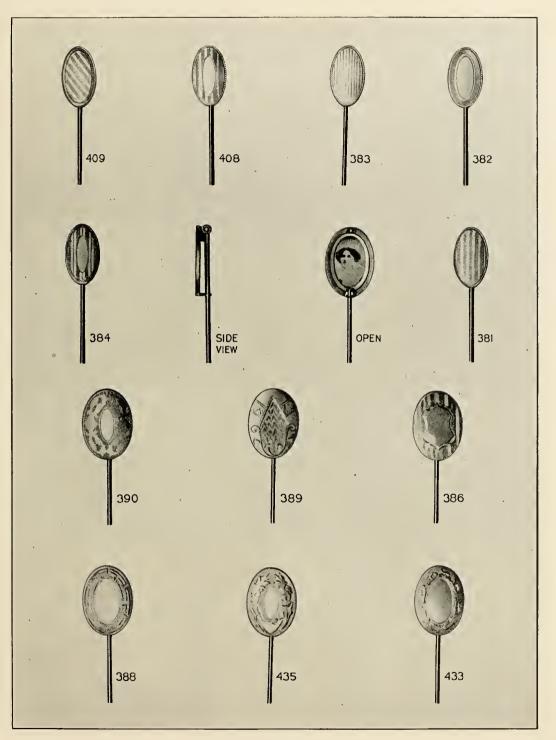


Made in Solid Gold, Gold Filled, Gold Plate. Rose Gold and Electroplate. Solid Gold Quotations Includes Solid Gold Bezel and Gold Filled Back.

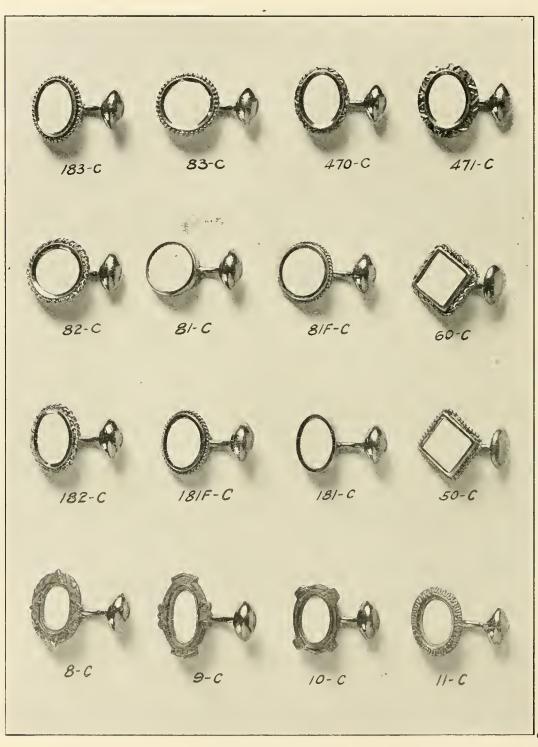
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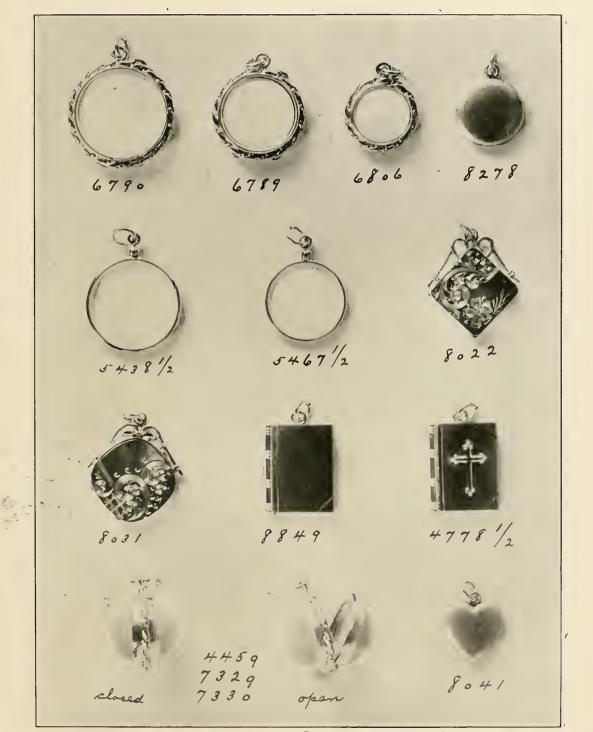
Made in Solid Gold, Gold Filled, Gold Plate, Rose Gold and Electroplate. Solid Gold Guotation Includes Solid Gold Bezel and Gold Filled Pin. Solid Gold Pin \$1.50 Extra List.



ACTUAL SIZE High-Grade Solid Gold Front Locket Scarf Pins. Safety Snap Over Pin. Photo Fitted on Under Side. Big Seller.



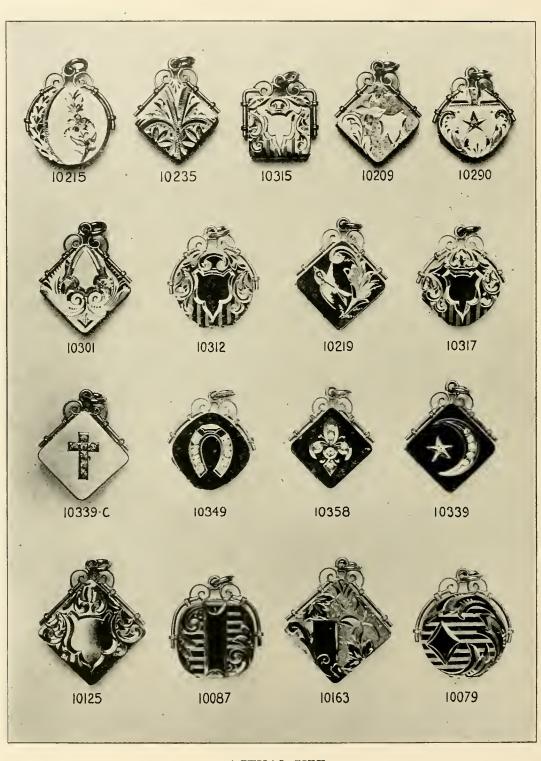
Made in Solid Gold, Gold Filled, Go'd Plate, Rose Gold and Electroplate. Solid Gold Quotation Includes Solid Gold Bezels and Gold Filled Backs. Solid Gold Backs, Extra \$3.80 Per Pair List.



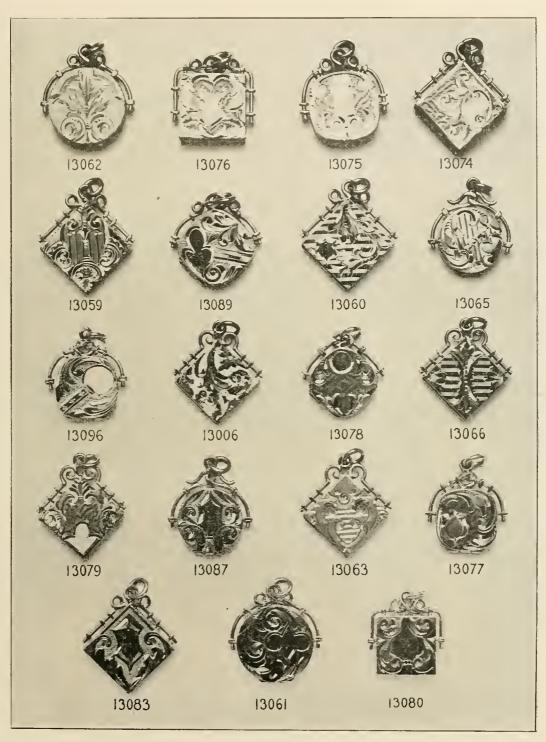
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ACTUAL SIZE

Fine Gold Filled and Solid Gold Lockets and Charms. For Two Photos.



ACTUAL SIZE Fine Gold Filled Locket Charms. For Two Photos.

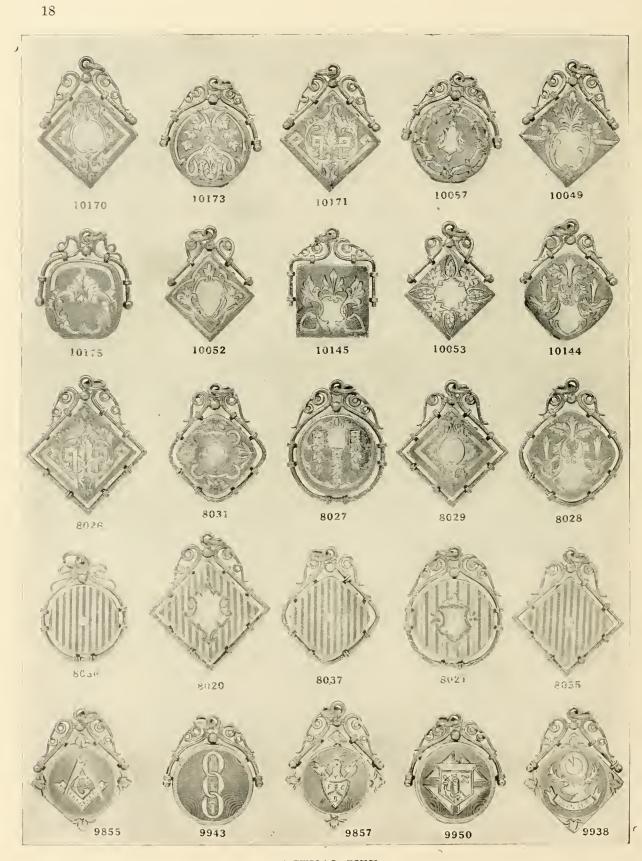


ACTUAL SIZE

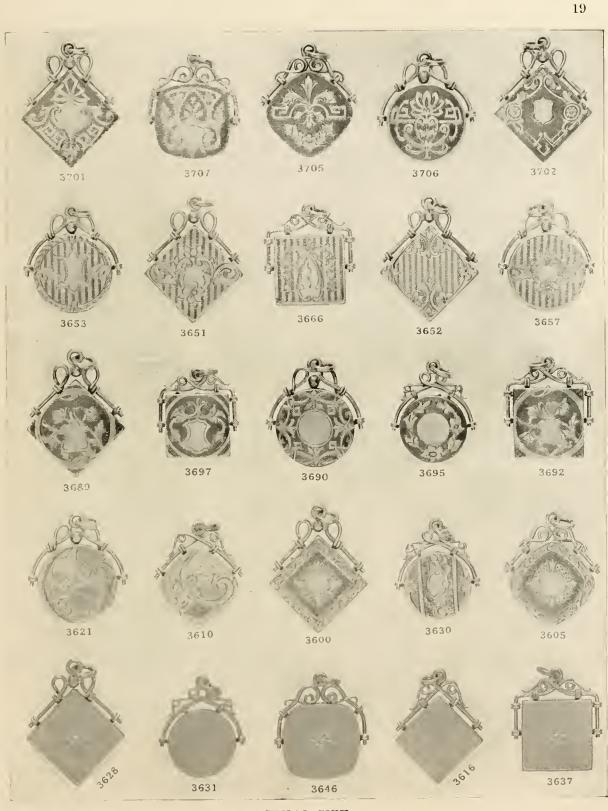
Solid Gold Side Locket Charms. For Two Photos. Will Wear Permanently.

17

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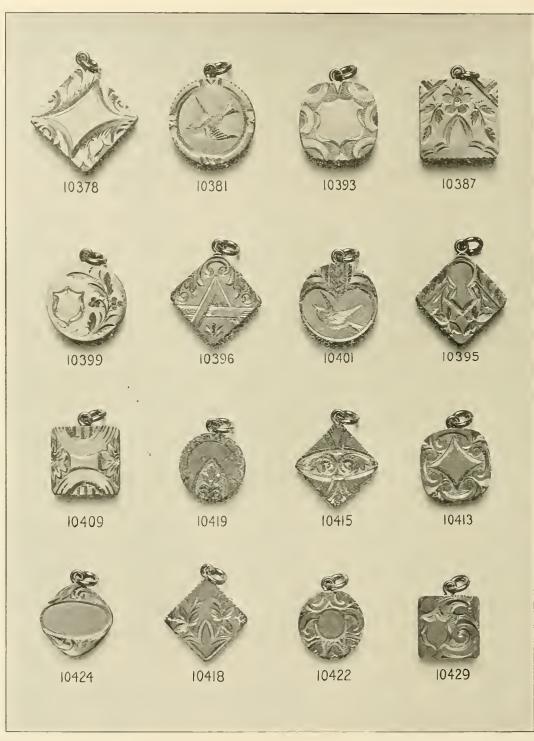
ACTUAL SIZE Highest Grade W. & H. Solid Goid Side Lock et Charms. For Two Photos. Will Wear Perma nently.



1/4 W. & H. Solid Gold Lockets.

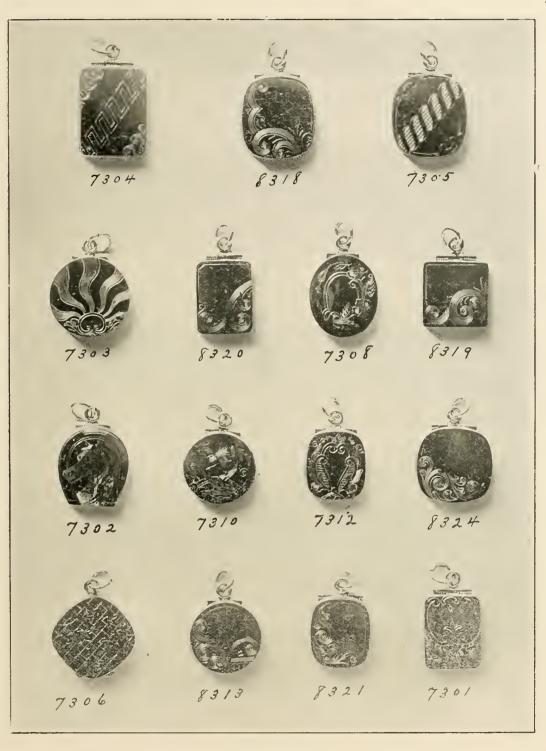
ACTUAL SIZE Wear All Time. Diamonds.

Nos. 3628, 3646 and 3637 Set With



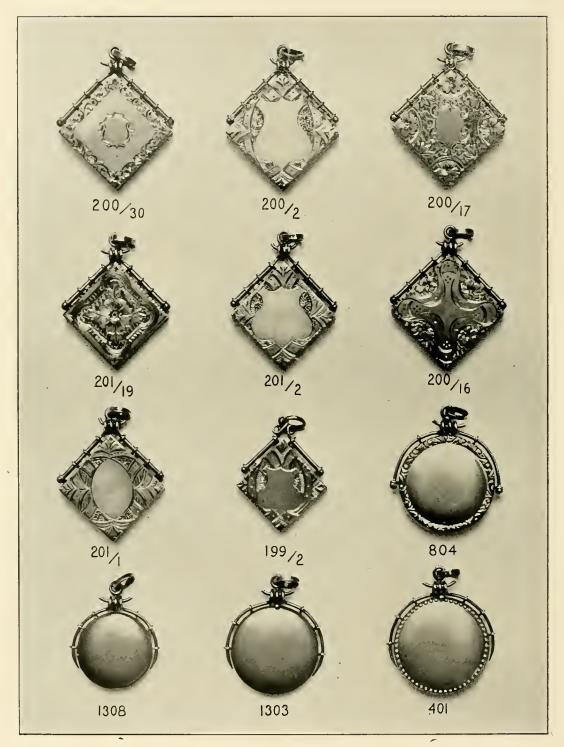
ACTUAL SIZE Gold Filled Locket Charms. For Two Photos.

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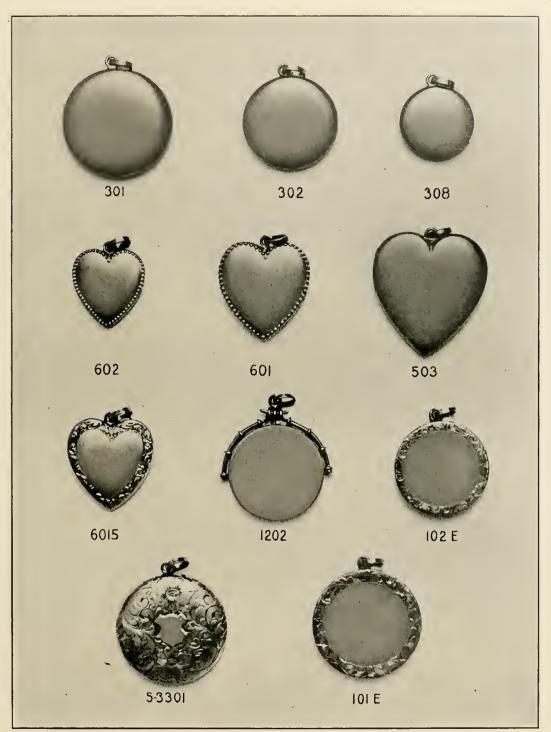
ACTUAL SIZE Low Priced Gold Filled Locket Charms. For Two Photos.

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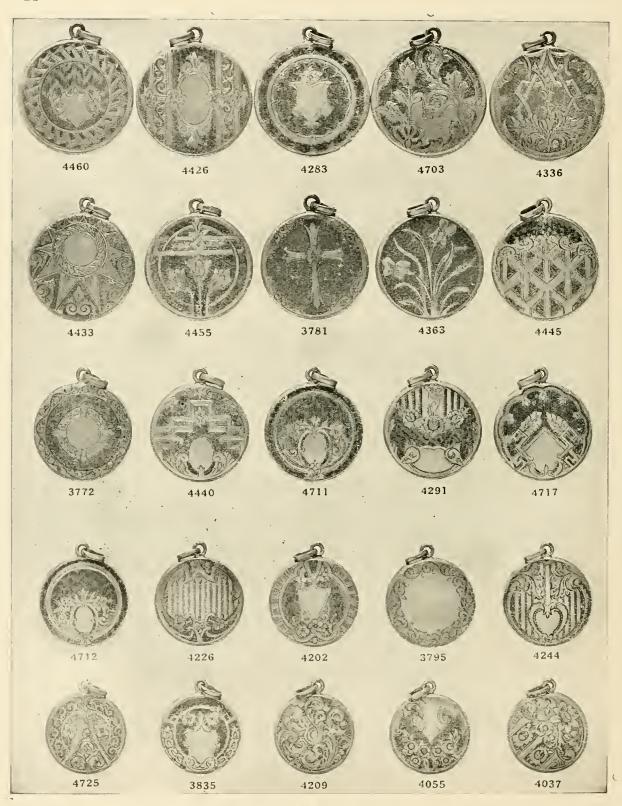


ACTUAL SIZE Solid Gold Locket Charms. For Two Photos.

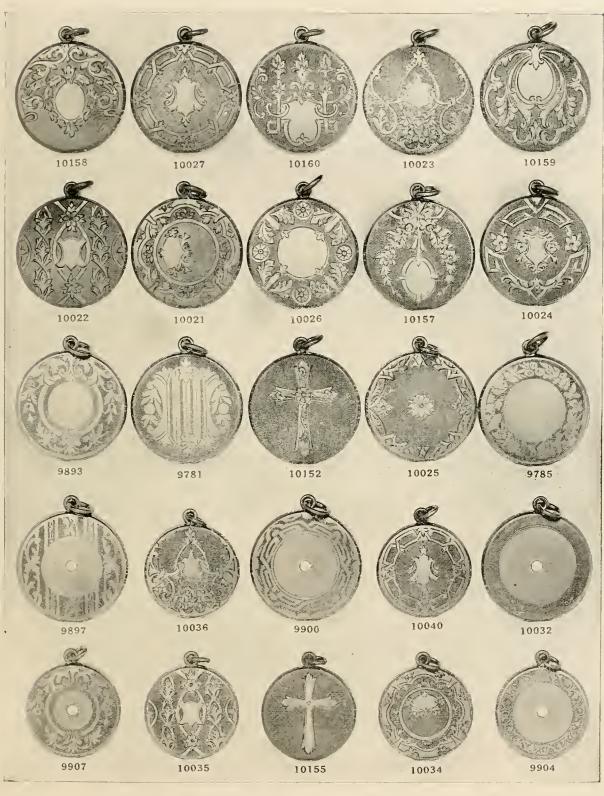
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ACTUAL SIZE Solid Gold Lockets. For Two Photos.



ACTUAL SIZE Highest Grade W. & H. ¼ Solid Gold Locke's. Will Wear Permanently. Hand Engraved. For Two Photos.



ACTUAL SIZE Finest Grade W. & H. Gold Filled Lockets. For Two Photos.

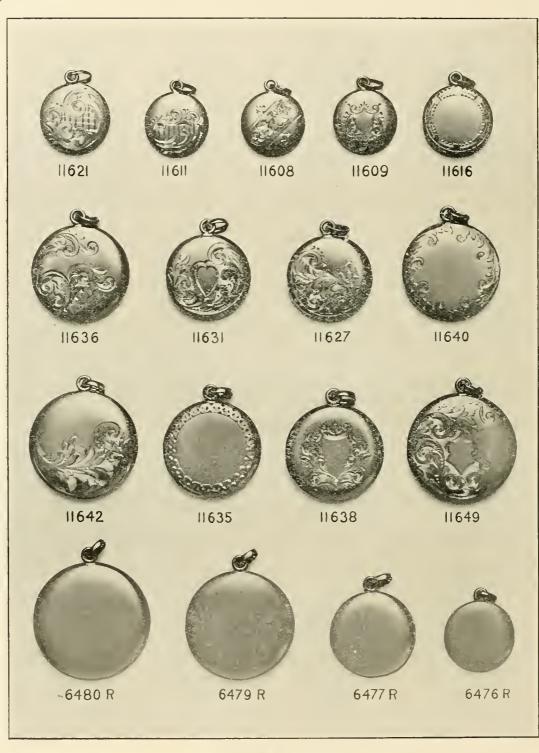
25



ACTUAL SIZE Fine Gold Filled Lockets. For Two Photos.

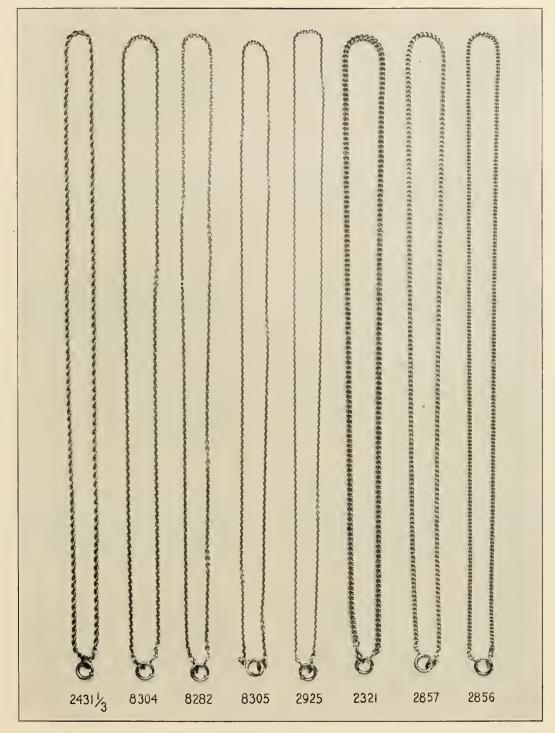


ACTUAL SIZE Fine Gold Filled Lockets. For Two Photos.



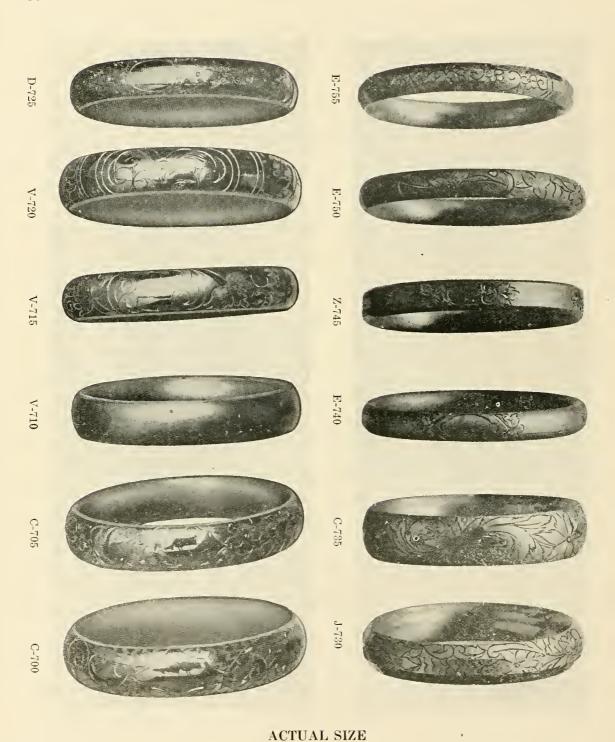
ACTUAL SIZE Fine ¼ Solid Gold Lockets. For Two Photos. Will Wear Permanently.

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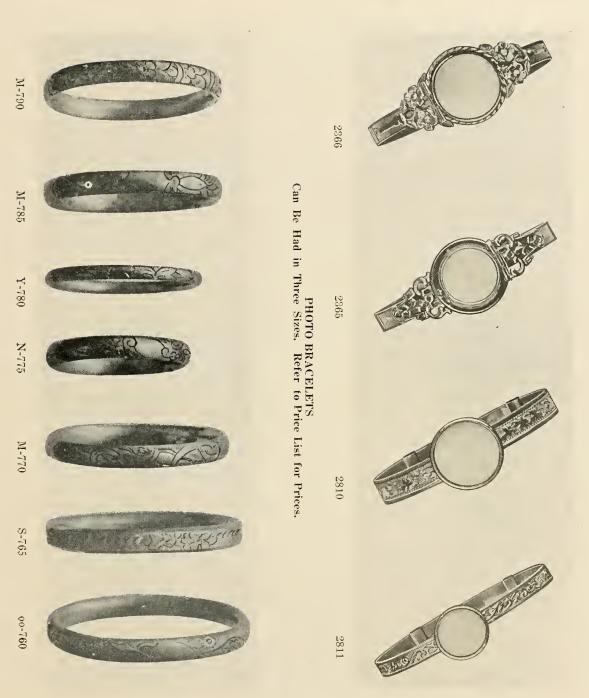
The above numbers are for Gold Filled and 14-K Gold Filled. The following numbers are for Solid Gold, 977 360 863 866 905 877 880 881 ACTUAL SIZE

Made in Solid Gold, Gold Filled, and 14-K Gold Filled. Can be had in 15 and 18 Inch Lengths.



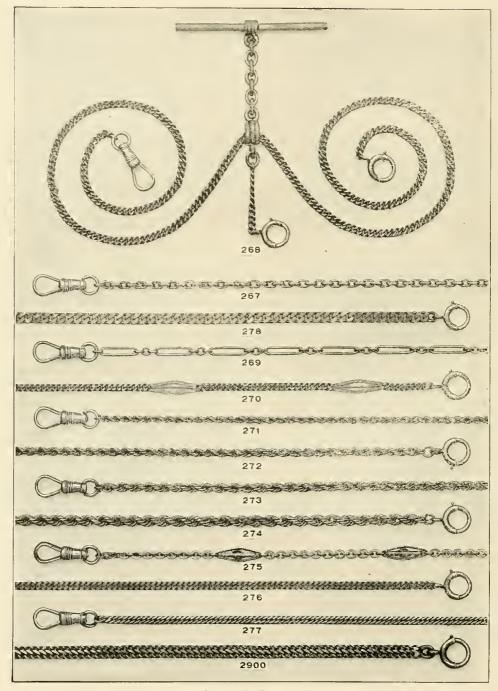
Fine Gold Filled Bracelets. Can also be made in Solid Gold. Solid Gold Prices on **Request.** 1

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ACTUAL SIZE

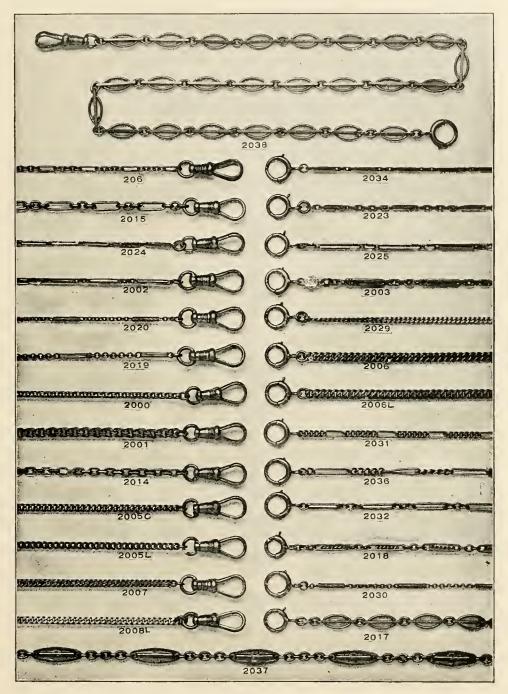
Fine Gold Filled Bracelets. Can also be made in Solid Gold. Solid Gold Prices on Request.



DICKENS CHAINS.

ACTUAL SIZE

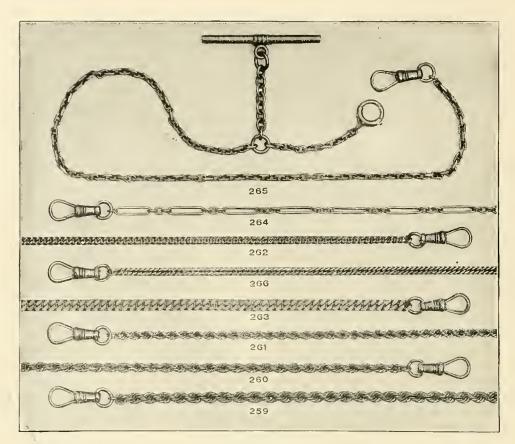
Made in Solid Gold--14-K Gold Filled and Fine Gold Filled.



WALDEMAR CHAINS.

ACTUAL SIZE

Made in Solid Gold—14-K Gold Filled and Fine Gold Filled.



VEST CHAINS.

Made in Solid Gold-14-K Gold Filled and Fine Gold Filled.



ACTUAL SIZE

Gold Filled Photo Pendants. Can Also Be Made in Solid Gold. Prices on Request.

3 5

January—Garnet. February—Amethyst. March—Bloodstone. April—Diamond.

May—Emerald. June—Pearl. July—Ruby. August—Sardonyx. ACTUAL SIZE September—Sapphire. October—Opal. November—Topaz. December—Turquoise.

Solid Gold Birthstone Rings. No. 1. Sizes 3 to 5, No. 2 Sizes  $3\frac{1}{2}$  to 5, No. 3, 4 and 5 Sizes  $5\frac{1}{2}$  to  $8\frac{1}{2}$ .



Sizes 9 to 101/2 Sizes 9<sup>1</sup>/<sub>2</sub> to 11 Sizes 10 to 11<sup>1</sup>/<sub>2</sub> Sizes 8<sup>1</sup>/<sub>2</sub> to 10<sup>1</sup>/<sub>2</sub> Sizes 9 to 11 Sizes 10<sup>1</sup>/<sub>2</sub> to 12



Sizes 8½ to 10½ Sizes 9 to 11

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Sizes 8 to 91/2 Sizes 8 to 10





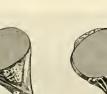














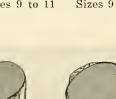












Sizes 9 to  $10\frac{12}{2}$ 

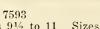
Sizes 91/2 to 11 Sizes 91/2 to 11 Sizes 91/2 to 11 Sizes 10 to 111/2

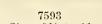












Sizes 10 to  $11\frac{1}{2}$  Sizes 9 to  $10\frac{1}{2}$  Sizes  $10\frac{1}{2}$  to 12 Sizes 9 to  $10\frac{1}{2}$  Sizes 9 to  $10\frac{1}{2}$  Sizes  $10\frac{1}{2}$  to 12 Sizes 9 to  $10\frac{1}{2}$  Sizes  $10\frac{1}{2}$  to  $12\frac{1}{2}$  Sizes  $10\frac{1}{2}$  Sizes  $10\frac{1$ 

SOLID GOLD RINGS

Rings Ordered Smaller Than Sizes Given, Add 40c Extra List, or 80c List if Larger.















Sizes 8 to 10 Sizes 81/2 to 101/2 Sizes 10 to 111/2

















































































2930 2904 2955Sizes 10 to 11<sup>1</sup>/<sub>2</sub> Sizes 10 to 11<sup>1</sup>/<sub>2</sub> Sizes 9 to 10<sup>1</sup>/<sub>2</sub> Sizes 7<sup>1</sup>/<sub>2</sub> to 9

9947

9867 Sizes 8 to 10

7530Sizes 8 to 10













8784 2480266 8471 94617592Sizes  $8\frac{1}{2}$  to  $10\frac{1}{2}$  Sizes  $6\frac{1}{2}$  to 9 Sizes  $6\frac{1}{2}$  to 9 Sizes 6 to  $8\frac{1}{2}$ Sizes 6 to 9 Sizes 7 to 9



3232 Masonic

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2141 Masonic



2141 Owl Sizes from 9 to 11.



2141K. of P.

2141 Moose ÷



2141 Eagles



9462295429243000 30053010Sizes 8<sup>1</sup>/<sub>2</sub> to 10<sup>1</sup>/<sub>2</sub> Sizes 9 to 11 Sizes 9 to  $10\frac{1}{2}$  Sizes  $6\frac{1}{2}$  to 11 Sizes  $5\frac{1}{2}$  to 11 Sizes 5 to  $11\frac{1}{2}$ SOLID GOLD RINGS

Rings Ordered Smaller Than Sizes Given, Add 40c Extra List, or 80c List if Larger. Nos. 3232 and 2141 Emblem Rings Can Also Be Had in Odd Fellow. .



3846



7605 3132Sizes 10 to 111/2 Sizes 10 to 111/2 Sizes 91/2 to 11 Tigerite Sardonyx Penna. Diamond Cameo







5081Sizes 9 to 11 2 Rubies or 1 Ruby and White Stone

3137Sizes 8 to 10 Penna, Diamond

3718 Sizes 9 to 11 Moon Stone



9083

Ruby

6734









8980 94286649 7740 9429Sizes 91/2 to 11 Sizes 9 to 11 Sizes  $9\frac{1}{2}$  to 11 Sizes 10 to  $11\frac{1}{2}$  Sizes  $9\frac{1}{2}$  to 11 Sizes 9 to  $10\frac{1}{2}$ Ruby Ruby Sardonyx Ruby Blood Stone



Sizes 9 to 10½ Sizes 9 to 11 Blood Stone Real Amethyst

3537

7192Sizes 7 to 9

Sardonyx



3445

3437



7333Sizes 7 to 9 Sardonyx







Sizes 9 to 11 Sizes 9 to 11 Real Amethyst Real Amethyst





7166Sizes 6 to 8 Real Topaz

7030 Sizes 51/2 to 7 Real Topaz

6779Sizes 51/2 to 7 Sardonyx

326Sizes 6 to 7½ Sizes 5 to 7½ Real Garnet Real Flat

8527Amethyst

740Real Garnet Sizes 5 to 71/2

#### SOLID GOLD RINGS

Rings Ordered Smaller Than Sizes Given, Add 40c Extra List, or 80c List if Larger.



3594Ruby Sizes 6 to 8



4596Ruby Sizes 6 to 8½



Sardonyx Sizes 5½ to 7

7725 Blood Stone Sizes 5<sup>1</sup>/<sub>2</sub> to 7<sup>1</sup>/<sub>2</sub>



8582Real Amethyst Sizes 5½ to 7



7040Blood Stone Sizes 5½ to 7

39



9607 Sizes 6 to 8 5 Real Garnets 1 Pearl



3664Sizes 6 to 8 6 White Stones 1 Ruby



3576 Sizes 6 to 8 3 Pearls



 $\begin{array}{c} 9560\\ \text{Sizes 6 to }8\frac{1}{2}\\ \text{Ruby} \end{array}$ 



4517Sizes 6 to 8½ 2 Rubies, 1 Pearl



 $\begin{array}{cccc} 7101 & 7165 \\ {\rm Sizes} \ 5^{1\prime_2} \ {\rm to} \ 7^{1\prime_2} & {\rm Sizes} \ 5^{1\prime_2} \ {\rm to} \ 7^{1\prime_2} \\ {\rm 1 \ Pearl} & {\rm Real \ Amethyst} \end{array}$ 



6861½ Sizes 6 to 8½ 5 Real Garnets



2900 Sizes 6½ to 8½ Ruby & 2 Opals





9830 Sizes 6 to 8½ Snake Ring





6514 Sizes 4 to 6 Ruby

9254 Sizes 6 to 8 1 Ruby, 2 White Stones



 $\begin{array}{c} 6068\\ \text{Sizes } 6 \text{ to } 8\frac{1}{2}\\ \text{Heart } \text{Ring} \end{array}$ 

8811 Sizes 6 to 8 Ruby and 2 Pearls



8697 Sizes 6 to \* White Stone



9977 Sizes 6 to 8 2 Rubies 2 White Stones



7121 Sizes 61/2 to 91/2 Crucifix Ring

SOLID GOLD RINGS Rings Ordered Smaller Than Sizes Given, Add 40c Extra List, or 80c List if Larger.

6388 Sizes 6 to 8½ 3 recon-Rubies

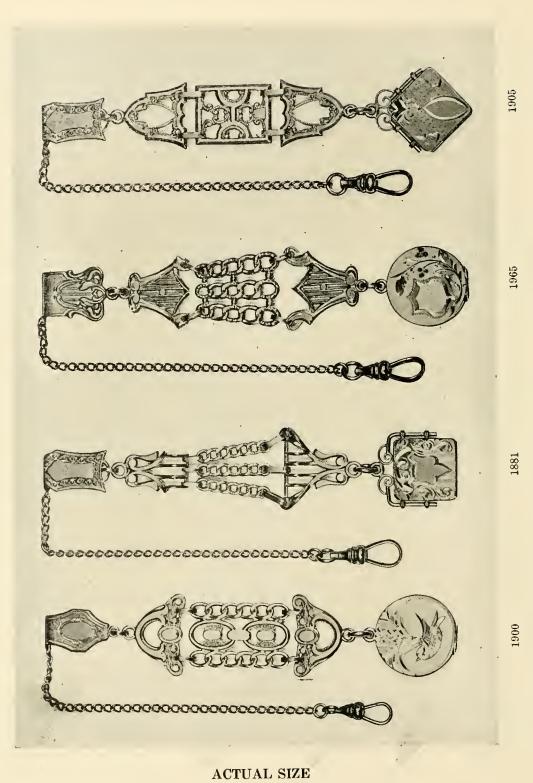


6193 Sizes 6 to 8 5 Real Garnets









Fine Gold Filled Fobs, with Photo Locket.

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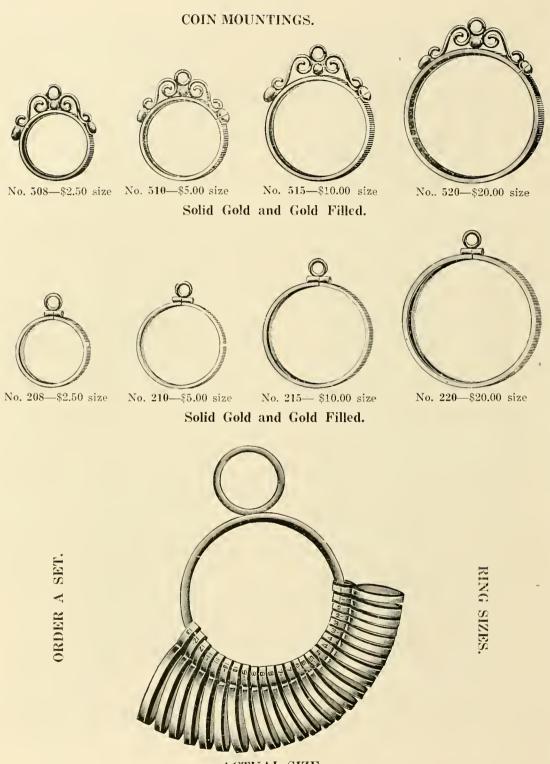
. . . . .

Ite Stone

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11/574 ACTUAL SIZE 11/789 Silk Ribbon Fobs, with Gold Filled Trimmings and Photo Locket.



ACTUAL SIZE Dash Indicates Half Size.



