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TO WHOM IT MAY CONCERN:

Fifth Avenue Building Fifth Shoenue and Twenty Third Street. Now York

We take plaasure in testifying to the high standing of Massrs. Perry, Dame & Co. We have known the officers of this Compeny for a great many years, and have every confidence in their integrity and reliability.

They inform us that if any purchase does not, for any reason whataver, satisfy the purchaser, it may be returned, and the purchase price will be refunded, together with the cost of return postage or expressage.

Perry, Dame & Co. have had an account with thie Bank aver since they began business, and, from our dealings with them, we believe that any agreement made by them will be fully carried out.



We refer by permission to the Garfield National Bank, Fifth Avenue and Twenty-third Street, New York, resources over \$13,000,000, and the Mechanics' and Metals Bank, 33 Wall Street, New York, resources over \$90,000,000, as to our responsibility.

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# THE BIRTHPLACE OF FASHION NEW YORK CITY

Yes, Madam, it is HERE, in New York City, that the new styles are created each season for the women of America.

And never before have we had such good news to send to you about the new styles as we have this season.

Thanks to the overpowering influence of American women, and thanks to their insistent demand for sensible, comfortable and rational styles—the narrow, tight skirt has been done away with.

Once more we have garments that are stylish, beautiful, becoming — designed in America and made in America for the American women, without the freaky, extreme influence that Paris for so long a time has tried to exert upon our fashions.

Everyone upon our Board of Selection has been delighted to see this radical change in the styles, and we have all taken more pleasure and more real joy in our work the last few months than for many seasons past.

We could not help feeling the keen satisfaction with which these beautiful new-style garments will be hailed by the American women.

This book shows the very newest-style garments made in New York this season, and is a true fashion guide to what the fashionable New York women are wearing.

Be sure to read page 30, telling you how the new styles are created. This will prove intensely interesting to you, for there are many style points there that you will be glad to learn.

Do you KNOW, of your own experience, the satisfaction and pleasure there is in shopping by mail from Perry, Dame & Co.?

Let us 'tell you: You secure the very latest New York Styles—garments fresh from the maker's hands, material and workmanship guaranteed—at prices that mean a distinct saving to you.

You run absolutely no risk. If for any reason whatever you are not pleased with your selection, it may be exchanged or your money will be refunded promptly without one cent of expense to you.

Read the Bank Letter of Reference on the opposite page. We advertise in the leading Women's Fashion Magazines, each and all of whom will vouch for our standing.

Send us your orders, safe in the knowledge that you will be promptly, honestly and pleasantly served, and that every employee of Perry, Dame & Co. has your interests and your welfare at heart.

Myordon/

Treasurer and General Manager.





## A Triple Saving in Perry-Dame Clothes

Miss A. Morgan, of Cometa, Okla., writes:

"I am aelighted with my Perry-Dame Dress; it fits me perfectly. You have saved me TIME, WORRY AND MONEY on this beautiful garment. I need never worry about my clothes after this, as I am certainly delighted with all Perry-Dame Clothes. I will send you would not good to see will send you another order soon.

Yes, Madam, just as Miss Morgan tells you in her letter quoted above, there are three things you save by wearing Perry-Dame Clothes—three very important items for you —namely, TIME, WORRY and MONEY.

And in addition to this saving, what a pleasure and satisfaction it is for you to know that when you get your clothes from Perry, Dame & Co., they are going to fit you perfectly, they are going to be well-made and finished in every detail, and that they are going to be stylish New York Clothes, that you will be proud to wear.

This is one of the most important points about Perry-Dame Clothes. You KNOW that they are the very latest style, designed and made in this country's great fashion center—NEW YORK CITY.

#### Read the description of this Beautiful, New-Style Dress

E-21—Here is a Dress we are indeed proud to offer you, Madam, and one that you will take the greatest bride in wearing, for it combines the richness and beauty and charm you would expect to find in a regular \$20.00 Dress. It is made of the quality lustrous Satin Messaline, and we have designed it especially for our friends who wish a beautiful Dress, suitable for every occasion, and one that will, too, give splendid

occasion, and one that win, two, pro-service.

The waist is lined with white lawn, and made with a chie yoke into which the front is made with a chie yoke into which the front is collar is made of chillon, exquisitely embroid-ered with delicately colored silk and gold threads, and the chemisette is made of em-proidered Silk Chilfon trimmed with crystal buttons and a pointed tab of corded silk. The stylish three-quarter length sleeves are prettily

buttons and a pointed tab of corded silk. The stylish three-quarre length sleves are prettily tucked and gathered, and finished with plaited embroidered net frills. The small trimming buttons at each side of the waist in front are covered with self-material, and add a very rich and effective touch. The small this self-material, and add a very rich and effective touch. The self-material and results with the new-style graceful flare that is so very becoming. It is fashionably trimmed with two bias folds of self-material all around, and self-covered buttons are applied on the lapped seam in front. An exquisite silk cord encircles the waist-line, tyng in front, as pictured, and finished with beautiful silk tassels. Invisible front closing. COLORS: This Dress comes in the season's newest and prottless shades of the season's new se

hem for easy adjustment.

Madam, before you buy your new Dress, take our advice and
just send for this exquisite Perry-Dame model. We just want
you to try it on in front of your mirror, and see how rich and
beautiful and how wonderfully becoming it is. And then you
can compare 16—every detail of it—with dresses offered you in
the second of the second many dollars in actual cas

SPECIAL FRIEND-MAKING PRICE, \$9.98

—guaranteed to please you, or your money back. \$9.98

#### HOW TO ORDER YOUR RIGHT SIZE

It is a very simple matter to secure a perfect-fitting dress at PERRY, DANE & CO.5. Send us your actual bust and waist measures and we will send your right size. Ladies' dresses come in Sizes 32 to 46 bust, with the skirt 40 inches in length, made with 3-inch basted hem so it can be easily shortened or lengthened by the customer if desired.



Two of The Very Latest Style Dresses at Genuine Money-Saving Prices Read "How to Order Your Right Size" on Page 2 Samples of these beautiful Dress Materials will be

sent you gladly, FREE A Very Smart Dress of All Wool Serge, \$7.98

E-81—Every woman should have at least one Serge Dress for Spring and Summer wear, and this handsome model is a splendid selection. It is made in the very latest style, of fine quality All Wool Serge, and is a model that is universally becoming. It has those graceful, stylish lines every woman

The waist is designed in chic ' with a lining of white lawn to which the skirt is attached—the All Wool Serge hanging free

the All Wool Serge hanging free from the shoulders in coat effect, and exquisitely trimmed with sat-in banding and buttons front and back, as pictured. (Note small back view.) The front of the waist fastess over the stylish vest which is made of handsome nov-etty etripad city. and the deliver

which is made of handsome nov-etty striped silk, and the dainty Organdie collar is richly embroid-ered and finished with a lace edge. The skirt is designed in the new "Circular" style, flaring gracefully in the latest fashion. It is beautic fully trimmed with two folds of burrous eatin all accord on a rich fully trimmed with two folds of fully trimmed with two folds of sustrued, and the dress closes invisitured, and the dress closes invisitured, and the dress, each trimmed with black satin; or dress in the beautiful oew shade of greyish tan called "Saad color," with satin trimming to match. SIZES: 32.46 blast; Skiric Length about 40 inches, with hother leaf to the state of the stat

to 46 bust; Skirt Length about 40 inches, with Just think of it! Here is this Dress, beauti-fully made, all ready for you to put on and wear, with the material, workmauship and fit guaran-teed, for only \$7.98. It is a dress that will always look smart and stylish, and will give you excep-tionally good service. PERRY-DAME PRICE, —guaranteed to please you, or your \$7.98

#### Dress of Silk Crêpe de Chine and Chiffon, only \$10.98

E-32-Here is a beautiful Dress for afternoon and evening wear. The style is unusually becoming, and the richness and beautiful quality of the Silk Crêpe de Chine and Chiffon, and the exquisite pattern and daintiness of the Shadow Lace make it exceptionally handsome. Can't you picture how charming it will look on you, and how everybody will admire it when you wear it?

the waist is made of Chiffon gracefully draped over Shadow Lace, and the collar, reverse, cuts, and the vestee which is prettily trimmed with gold-color buttons, are all the collar products of the graceful fill around the neck, as pictured.

The Silk Crêpe de Chiue skirt is made with a graceful flare In accordance with the season's newest style, and made with two tiers side-plaited all around. A handsome crush girdle of Silk Crêpe de Chine eucircles the waist-line, and the dress closes in-

line, and the dress closes in-visibly in front. (Note small back view.) COL-ORS: Chiffon and Silk Crèpe de Chine in black, navy blue, Copenhagen blue, or the beauti-ful new shade of greyish tan called "Sand-color"; each with white Shadow Lace. SIZES: 32 to 46 bust, Skirt Length about 40 lnches, with 3-duch basted hem for easy

An exquisite New York dress for you, at a price that cannot be duplicated outside of Perry, Dame & Co. Crêpe de Chine is the most sought-after material for dresses in New York this season, and you will thank us for having designed such a wonderfully becoming dress for you, and es-

PERRY-DAME PRICE,
—guaranteed to please you, or \$10.98



142 to 154 E. 32nd St., New York,









Remember Perry, Dame & Co. always deliver every order FREE to your home



Read "How to Order Your Right Size" on Page 2. Samples of these Dress Materials will be sent you FREE.

Read "How to Order Your Kight Size" on Fage 2. S

-81—You will be glad indeed that you bought this PerryDame Dress of fine quality All Wool Serge when you see how exceptionally smart and stylish it looks on you. It is richly trimmed with
black silk braid and black satin messalline covered buttons, as pictured,
and made with a fashionable collar and vestee of white corded silk.
The skirt is cut gracefully wide in accordance with the season's latest
style, and is designed in pointed yoke effect and button-trimmed. (Note
small back view.) Black Satin Messaline girdle. Invisible front closing.
COLORS, Black, navy blue, or a rich dark green, each trimmed as deseason of the state of th

bust; Skirt Length about 40 inches with 3-inch basted hem for easy adjustment. Excellent value at this low price.

PERRY-DAME PRICE, \$6.98
E-82—Her is a Dress of charming style, made of fine qualified that the properties of the planting style, made of fine qualified that the properties of the proper

stylish folds all around. Closes invisibly in the front of the waist and at the left side of the skirt. (Note small back view.) COLOR: natural color tan pongee only, trimmed as described. SIZES: 32 to 46 hust; Skirt Length about 40 inches with 3-inch basted hem. You will want

Skirt Longth about 40 inches with Scinch basted hem. You will went just this kind of a Dress for many occasions, and its purchase at this low price is a real economy. ... PERRY ADME PRICE, \$7.98 E-83—This handsome Dress of fine quality lustrous Satin Messaline will delight you in every way because it is an exceptionally charming and becoming model. The waist is lined with white lawn, and richly trimage with loops and battons of self-material, as pictory of the property of t

PERRY, DAME & CO.,

"I shall certainly recommend your firm as the

## BANNER MAIL ORDER HOUSE

for Style, Quality and Satisfaction

## AT THE LOWEST PRICES"

So writes Miss Edith Warne, of Dodgeville, Mich.

Miss Ruth H. Phillips, Lake View, Iowa, writes:

"I am just writing to tell you how delighted I am with my Perry-Dame order which was received about a month ago. Everything fits perfectly in every way. I could not get such garments out here for less than double your price. I also thank you for filling my order so promptly, and shall be glad to recommend your firm to all my friends.

Another customer, Miss Winifred C. Quirk, Lowville, N. Y., writes:

"I could not do without your catalogue above all others. Your goods always prove satisfactory. My friends have asked me who did my dress-making, and could not believe the prices I paid until I showed them your book.'

And so it goes. Our customers from all over the country are constantly writing us of their satisfaction with Perry-Dame Clothes.

Do YOU, too, know what a saving there is for you in wearing Perry-Dame Clothes? Do YOU, too, know the style, the satisfaction you get, and the actual saving in cash there is in dealing with Perry, Dame & Co.?

#### Always Perry-Dame prices are lowest

Madam, we always welcome a comparison of our prices with others, because it is only in this way that you KNOW how much you save.

Let us make a suggestion to you:

Order your new dress this season from Perry, Dame & Co. When you receive it, compare it with those offered by other Mail Order Houses, try it on, and examine it carefully.

Then if you do not think it is the greatest value you have ever received, send it back to us and we will cheerfully refund your money at once without one cent of expense to you.

## Special Friend-Making Value —a \$10.00 Dress for \$5.98

E-91—This heautiful Dress is an exact copy of a very much higher-priced French model, and you will be perfectly delighted when you see its exquisite material and laces and rich, becoming style. It is one of those dresses that will be admired every time you wear it because it is so unusually beautiful and stylish.

It is made of fine quality Voile, richly embroidered with mercerized Japanese floss in a handsome floral pattern. The waist is designed with a chemisette of dainty shadow lace, and the graceful fill around the neck is made to match and provided with collar supports. The styllist three-quarter length sheeves are floished with embroidered net feills.

The Skirt is made with plaits at the sides and around the back, and The Skirt is made with plaits at the sides and around the back, and flares gracefully, in accordance with the season's newest style. The Embroidered Voile extends to about koee depth where it is finished with a band of exquisite embroidery to match the waist, and underneath there is a flounce of fine net, trimmed with a band of lace loseration and two embroidered net frills, which you can see in the picture. A shirred girdle of lustrous Satin Messalloe encircles the waist-line. Closes invisibly in front. (Note small back view, COLORS; white dress, with satin messaline girdle in white. Copenhagen blue, rose pink or black as wedgened. SLIES, 32, 14, 66 basts. Skirt Length about 4.0 or black, as preferred. SIZES: 32 to 46 bust; Skirt Length about 40 inches.

Please don't judge the value of this Dress by our unusually low price of \$5.98. We admit that it has been specially priced to make new friends for Perry, Dame & Co. Our regular customers will be quick to see in this dress another of those Special Perry-Dame Friend-Making Values, and we hope YOU will take advantage of this opportunity. It is one of the ban-dsomest Embroidered Voile Dresses shown this season, and a charming addition to any woman's wardrohe.

—PERRY-DAME PRICE.

—guaranteed to please you, or your money back. \$5.98



142 to 154 E. 32nd St., New York.





E-101—Here is a real money-saving bargain—
a handsome Dress that you would have to pay fully
\$10.00 for elsewhere, offered to you here for only
\$3.98. It is made of exquisite Embroidered Voite in
\$3.98. It is made of exquisite Embroidered Voite in
scallops of beautiful embroidery which give it an elegance that is truly charming.

The waist is lined with white net, and the Embroidery shows up beautifully in the chic "Bolero"
feature, front and back, as pictured (Note small
back view.) The chemisette is made
lish sleeves are made to match and

lish sleeves are made to match and finished with graceful puffs of net. finished with graceful puffs of net. The accordion-plated net frills and satin nessaline ribbon trimming at the neck and sleeves add a very "Frenchy" touch.

The skirt is beautifully shirred front and back to about hip depth, and is ent gracefully full in according the state of the state of

and is cut gracefully full in accordance with the season's newest style. Underneath the Embroidery from about knee depth extends a flomeof ret finished with a fold and deep hem of plain vote. A gridle of lustrous satin messaline completes this exquisite model. Closes through in COLORS: white dress, with trimming in a soft, maize yellow, or a beautiful shade of Copenhagen blue, as preferred. SIZES: 32 to 46 bust; Skirt Length about 40 inches, with 3-inch basted hem for easy adjustment.

ed hem for easy adjustment.

el hem for easy adjustment.

This dress is unusually rich-looking and stylish, and altogether is a beautiful dress, suitable for every occasion. Every woman knows how charming a description of the control of the cont

## Unusually Stylish Dress, and Splendid Value, \$4.98

E-102—This is a new-style Redingore Dress you will always look well in, and we heartily recom-mend it as a snleudid selection on account of its bemend it as a sineuald selection on account of its be-comingness and beautiful new style, I this made of fine quality Flowered "Soow-flake" Vode—one of the prettiest of all the new dress materials brought out this season. Just read the description and study the picture carefully, and note the charming new style

The waist is prettily bloused front and back, and the waist is prettily bloused front an made with a fashionable "Sunray" collar with button-trimmed vestee of richly embroidered Organdie. This "Sunray" collar is provided with supports which make it set in that new fare style, so becoming to everyone. The lay-down collar with revers is made of lucrous Satin Alessalice, and the sunray of the sunray of

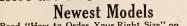
newest style, and the smart "Cir-cular" tunic is richly trimmed with bands of satin messaline, as

with bands of satin messaline, as pictured. A stunning crush girdle of Satin Messaline encircles the waist-line, and the dress closes invisibly in front. COLORS: white, with flowers and satin messaline trimming in rose pink; measuring the sating messaline trimming in a beautiful with flowers and satin messaline trimming in a beautiful with the sating trimming in a rich Copenhagen blue. SLZES: 32 to 46 bnst; Skirt Length about 40 inches, with 3-inch basted hem for easy adjustment.

For easy adjustment.
You will be delighted with the beautiful "Snow-flake" Voile this dress is made of, as it is one of the daintiest of all the new materials this season. It is a charming model, and looks as if it cost very much more than this low price PERRY-DAME PRICE,

guaranteed to please you, or your \$4.98





Read "How to Order Your Right Size" on Page 2

### Embroidered Net Dress, only \$6.98

E-111—In beauty, style, becomingness and quality, we tell you, Madam, that this Dress cannot be duplicated anywhere at this price

at this price.
It is made of fine quality Circular Mesh
Net, exquisitely embroidered with mercerized Japanese floss, and made over a net
foundation. The waist is designed with graceful bretelles of the Embroidered
Net, front and back, as pic-

Net, front and back, as pic-tured, and collar and cuffs of fine quality lustrous Satin Messaline. The hem-stitch-ed chemisette, which is prettily ornamented with small satiu-covered buttons in front, is made of soft silk chiffon over silk mull, and the sleeves are trimmed with

the sieeves are trimmed with chiffon to match. The fashionable three-tier skirt is finished with a hand-some band of Satin Messa-line. A broad crush girdle of Satin Messaline encircles the waist-line, finished at the sile with long streamers, and

sicle with long streamers, and the dress closes invisibly in the left side of the skirt. COLOR: a rich eeru color net, exquisitely embroidered in white, with satin messaline in rose pink or Copenhagen blue. SIZES: 32 to 46 best; Sirt Length about 40 inches, with 3-inch

Sift Length about 40 means, basted hem. We have priced this dress SPECIAL at \$6.93 because we want you to order it and see how stylish you look in a Perry-Dame Dress—how greatly it adds to your personal beauty. You will be delighted with it, and also with your saving.

PERRY-DAME PRICE, PERRY-DAME PRICE, Delay to please you, or \$6.98

—guaranteed to please you, or \$6.98

#### A Typical Perry-Dame Money-Saving Value, \$5.98

British Type of the control of the c value for only \$5.98.

signed, and to is wonderned.

S. S. Wasks is lined with white net, and made in chic Bolero style, exquisitely embroidered with fancy slik braid front and back, as pictured. (Note small back-view.) It is smartly hemstitched on the sleeves and over the shoulders where it is trammed with fancy braid front closing. The fashionable collar and hemstitched culfs are edged with lace, and the collar is provided with a support which makes it set in the becoming new fare style. flare style.

it set in the becoming new flare style.

The new-style tunic on the state of the new style from the new truly pennetite had an experiment of the new control of the new "Circular" effect, flaring gracefully and very, very becomingly. A broad girdle of lustrous Satin Messaline, trimmed with self-covered buttons in front, completes this exquisite model. Invisible front closing, cOLOft: white dress, with black satin (OLOft: white dress, with black satin tiful dark Oriental colorings. SIZES: 32 to 46 bust; Skirt Length about 40 inches, with 3-inch basted hem.

Yes. Madam, this is your opportunity to save several dollars on one of the handsomest Dresses of the season.

PERRY-DAME PRICE.

—guaranteed to picose you, or \$5.98

please you, or \$5.98 guaranteed to



142 to 154 E. 32nd St., New York.

12





## Your Choice of the Four Beautiful Dresses Shown on the Opposite Page Priced Special, \$5.98

#### A Beautiful Dress of Novelty Corded Crêpe, \$5.98

E-151—Madam, it is only by our buying in tremendous quantities for eash, and selling direct to you for eash, doing away with all middlemen's profits, that you are able to secure this \$10.00 Dress from Perry, Dame & Co. for only \$5.98. Where else could you ever think of getting such a beautiful, stylish, becoming Dress for only \$5.95? Can you just figure out how much a dressmaker, for instance, would charge you for making such a Dress? Or how much nore than \$5.98 a store-keeper in your town would have to charge you for such a Dress? Or how much increased the stance would charge you for making such a Dress? Or how much increased in the season that has silendid wearing qualifies—and is trimmed with satin messaline cording and satin messaline covered huttons, as pictured. The square-back colar is of lustrous satin messaline, the chemiscrete is made of beautiful cream-white Oriental lace trimmed with pearl ball buttons, and the graceful fell around the neck and down the front is of fine crear-white accordion-plaited with the front is of fine cream-white accordion-plaited with the formal plant of the control of the cream-white accordion-plaited with the front is of fine cream-white accordion-plaited with the front is of fine cream-white accordion-plaited with the front is of fine cream-white accordion-plaited with the formal control of the cream-white accordion-plaited with the formal control of the cream-white accordion-plaited with a cream-white accordion-plaited with a cream-white accordion-plaited with a cream-white accordion-plaited with a cream-white accordion-plaited ball buttons, and the received with satin messaline cording, and the three "Circular" tiers flare very gracefully in the newest style. A broad shired gridle of satin messaline encircles the wait-line, and the dress closes invisibly in round sold outlined with satin messaline cording, and the three "Circular" tiers flare very gracefully in the newest style. A broad shired gridle of satin messaline encircles the wait-line, and the dress close invisi

#### Very Stylish and Becoming Embroidered Voile Dress, only \$5.98

E-152—Just nicture yourself wearing this beautiful PerryDano Dress! Study the filustration and note how rechael-looking it is,
and how stylish and becoming too! It is made of fine quality Volle,
cxquisitely embroidered with merceized Javanese floss, and the embroidery is worked so beautifully and carefully that it looks just like
hand-embroidery, and it is really hard to tell the difference. It is a
floral pattern, and shows to the very best advantage on the dress,
front and back alike.

Front and back alike.

The attention of the look of the lace and insertion, and
of plain volle, cut in fancy outline, and richly triumed
with dainty Val lace insertion and edzing. The armholes
are outlined with Val insertion, and the sleeves are prettily finished with scallons of the lace and insertion, as
pictured. There is a little bow-lie at the neck made of
Frenchy touch.

Charming grace and beauty are displayed in the skirt
which is cut wide and faring in the newest style, and is
smartly tacked to about his depth all aromad. (Note
small back view.) It is made with a deep hem of plain
volle, above which it is triumred with Val insertion and
eding in scall well of saft, messaline encircles the
wait-line, and the dress closes invisibly in back. COLORS:
Water and the control of the style of the style could be a country
to make this dress charming, but added to the beauty of
the style. This is indeed a splendid dress for only
\$5.98—we know that nowhere else could you get equal quality for less
than double this price.

PERRY-DAME PRICE, \$5.98

PERRY-DAME PRICE, \$5.98
—guaranteed to picase you, or your money back.

#### The Latest Style New York Dressa Bargain for \$5.98

E-153—Here is YOUR opportunity to secure one of the season's cowest models for only \$5.95—a Dress of charming style and beauty, made of a very fashionable combination of Chenille-Striped Crêpe and Voile. Chenille-Striped Crêpe is one of the new materials brought out this season, very rich-looking and dressy, and exceptionally serviceable. It looks perfectly beautiful combined with the Plain Yoile—an lidea that has been copied from a very expensive Imported Dress, now being shown in one of the exclusive Firth Avenue Shops in New York. The Chenille-Striped Crepe is used in chie "coat" effect, as pleured, with a stylish benjum and shorm of the complex of the sirth, which is the sirth of t

length about 40 inches.

We recommend that you order this charming dress, as it is one of the very latest and most beautiful styles shown this season. Remember, you run no risk whatever because if you are not entirely satisfied with it, all you have to do is to return it to us and we will gladly exchange it for something else, or refund your money without one cent of expense to you. It is only another examile of the beautiful, hecoming clothes you can by remove the pay for them anywhere else.

FERRA-DAME PRICE.

—guaranted to please you, or your money back.

\$5.98

#### Embroidered Lace Cloth Dress-Unusual Value for \$5.98

E-154-In a Perry-Dame Dress you will always find that charm E-154—In a Perry-Dame Dress you will always find that charm and grace every woman admires so much, and in this fashionable mod Madam, you will find all this, together with nandsome materials, summing, and splendid wortemaship. Embroidered Lace Cloth is the material we have chosen for this exquisite Redingote model—first, because it is one of the prettiest of all the season's new dress materials, and second, because it is ideal for an afternoon or evening dress. It is a splendid-wearing material, woven in a very effective lacy weave, and is beautifully embroidered with mercerized Japanese floss on the overdress effect, as pictured, and finished with a dainty scalloped edge. The Embroidery shows up beautifully on the front and back of the chie "Boltero" waist, which is made over a net foundation. It has a fashionable standing collar of fancy Art lace, trimmed with pearl buttons, an accordion-plaited net frill and hem-stitching, as pictured. The sleeves are cnt in the new thate style, and are righly trimmed with Art lace and accordion-plaited net frills to

The sixth section of the trimmed with Art lace and accordion-platted net this trimmed with Art lace and accordion-platted net the match in the latest style, made of the Chan Lace Cloth, with button-trimmed folis of self-material and a graceful tunic of the Embroidered Lace Cloth exquisitely trimmed with accordion-platted net in front. (Note small back view.) A stunning platted girdle of satin messaline ribbon trimmed with pearl buttons completes this charming model. Closes in front. COLOR: white dress, with gridle in a rich, beautiful 'hade of rose-pink. SIZES: 32 to 46 bust; skirt length about 40 inches.

This dress is suitable for any occasion where a handsome, dressy model is required, and it will be a source of some, dressy model is required, and it will be a source of some, dressy model is required, and it will be a source of some distributions. Its beauty and exceptional value will make many new friends for Perry, Dame & Co.

PERRY-DAME PRICE.

—quaranteed to please you, or your money back.



PERRY, DAME & CO.,



Read "How to Order Y. Br. 18. Provided a standard procession and charming style in a standard process. This handsome Perry-Dame model of fine quality Embroidered Vode cannot be equaled anywhere. The waist is exquisitely trimmed front and back with Art lace insertion, and made with a stylish hem-stitched collar of Organdie, prettily inished with a platted Organdie frill. The skirt is made with graceful fare ruffles of the Embrarion, as pictured. A stunning girdle of lustrous Satin Messaline ribbon encicles the waist-line, finishing in front with a chie bow and streamer. Closes in front. COLOR: white dress, with satin messaline trimming in Copenhagen blue, or a rich, beautiful shade of coral bink as preferred. SIZES: 32 to 46 bust; skirt length about 40 inches with a chie back beautiful to the control of th

r Right Size" on Page 2
gandie is used for the hem-stitched vest, the lace-trimmed cuffs, and also for the lace-trimmed collar which is gracefully plaited in the new "Sun-ray" effect. The skirt is made in double-tier style, trimmed with Val lace and a wide fold, as pictured. Closes in front, COLOR: white dress, with satin messaline trimming in a soft, defleate pink, or a dainty light blue, as preferred. SIZES: 32 to 46 bust, skirt length about 40 bust, skirt length about 40

PERRY, DAME &



E-171—Delightfully stylish and comfortable is this Press of fine quality Waven Striped Crèpe, made with collar, curfs, and chemisette of white Rice Cloth trimmed with lace. It is attractively piped on the waist, both front and back, having the effect of an over-waist, and the frashionable three-tier skirt is button-trimmed, as pictured. Cotton with the control of the control of

E-173—This specially designed Maternity Dress of fine quality Dotted Mercerized Foulard is perfectly made and finished in every detail, and will give you splendid service. The stylish square-back and the curis are of Instrous Sattern trimmed with an overlay of richly moddered Net, and the dress is finished at the neck with a distribution of the curis of the curious sattern and the curis are of the curious satterns.

E-192

\$198

GINGHAM

"cuff" effect of self-material all around the bottem, and provided with a jaunty patch pocket. Invisible front closing. Note tesmall back view). COLOIS: medium blue, or the bearing of the second back view). COLOIS: medium blue, or the bearing of the second of the seco

E-193

\$198

**NOVELTY CREPE** 



#### Dresses for Misses and Small Women

SIZES: 14 to 20 Years

SIZE SCALE 11 years, 32 bust, 35 skirt length 16 " 34 " 37 " " 18 " 36 " 38 " " 20 " 38 " 39 " "

An Exquisite Evening Dress Priced Special

Dress Friced Special
E-201—This is one of the loveliest Dresses ever designed for
Misses and Small Women—the
high waist-line, the broad crush
girdle, the double-tier accordionplatted skirt—all these new style
features bringing out the full charm
and heauty of the smaller figure.
The waist is made of exquisite
Shadow Lace ground of thina Silk, and
made over a net



made over a foundation. It foundation. It is trimmed around the neck and on the sleeves with satin messaline buds in soft pastel shades with green foliage. The graceful two-tier accordion-plaited skirt is made of fine quality rich Sated skirt is made of fine quality rich Sat-in Messaline, and a broad girdle of satio messaline trimmed with buds in front provides a charming finish. Invisible back closing. COLORS; flesh

COLORS: flesh color satin messaline skirt, with white lace waist over pale blue stilk; light blue satin messalice skirt, with white lace waist over delicate flesh color silk; or maize yellow satin messalice skirt, with white lace waist over maize yellow satin messalice skirt, with white lace waist over maize yellow salik; each with white net foundation. These color combinations are unusually rich-looking and beautiful, and have a chic "Frenchy" effect that is sure to be admired every time you wear this exquisite Dress.

PERRY-DAME PRICE,

PERRY-DAME PRICE,
—guaranteed to please \$6.98
you, or your money back.

Regular \$10.00 Value E-202—Just think of it! Only \$5.98 for this beautiful Dress of Embroidered Net made over a net foundation, and designed in a new

foundation, and designed in a new and unusually becoming style.

The waist is made in chic "Bolero" style, prettily trimmed with lace around the neck and at the armholes. The collar and chemisette are of embroid-red net with scalloped edge, and the stylish sleeves are made with undercurist of lustrous satio.

Messaline. A very Frenchy touch is Messaline. A very Frenchy touch is given by the lovely rose with foliage which is placed at the left side, as pic-tured. The graceful three-tier skirt dis-plays stylish, height-inicial incommentation. giving lines, and it is floished with a deep hem of Satin Messa-line. Satin Messa-line crush girdle.

line crush girdle. Closes invisibly in the front of the waist and at the left side of the skirt. waist and at the left side of the skirt. COLORS: white dress, with satin messaline in a soft, delicate piok, or a dainty light blue, as preferred; each with rose and foliage in their tatural colorings. This Dress is in perfect taste for any occasion, and is one you will always to be a support of the state of the sta





#### Dresses for Misses and Small Women

SIZES: 14 to 20 Years

SIZE SCALE SIZE SCALE
32 Bust, 35 Skirt Length
34 " 37 " "
36 " 38 " "
38 " 39 " " 66

3-inch basted hem for easy adjustment.

#### A Dress That Is Bound to Delight You, \$7.98

E-211—Both in design and ma-5-21 1—Both in design and material, this Perry-Dame Misses' bress is exceptionally stylish and becoming, and it is a real money-saving bargain for only \$7.98. It is made of fine quality Flowered Satin Foulard, richly trimmed with lustrous white corded silk, as pictured, and made with chemisette of plaited white Orrandic enriched:

plaited white Organdic enriched with small silver-col-

with small silver-color buttons. Dainty shadow lace frills finish the sleeves, and the waist is lined with white lawn.

The fashionable skirt displays becoming height sixty.

skirt displays becoming, height-giving lines, and is smartly button-trimmed to match the waist. It has a yoke front and back, and two groups of width-giving plaits in front in accord-ance with the sea-son's latest vogue for wide skirts. Girdle of self-material. In-visible front elosing.

COLORS: nav blue, copenhage blue, or the new and very popular shade of greysh tao called "Sand color," each with flowers in rich, harmonizing colors. Elsewhere you would have to pay \$12.00 for a Dress made of such beautiful quality material, and in such a charming style. PRIVED BERRY-DAME PRICE, —quara used to please you, \$7.98

Samples of these beautiful dress materials will be sent you gladly, FREE.

#### Latest Style Dress of Fine Quality Satin Messaline, only \$7.98

E-212—The refined style and good taste displayed in this hand-some Dress of fine quality lustrous Satio Messaline are only two of its many attractive features. You will hany actractive features. You will be delighted when you see how sweet and pretty it looks on you.

The waist is exquisitely trimmed with embroidered net, as pictured,

with embroidered net, as pictured, and made with a stylish yoke in froat and button-trim med revers. Lined with white lawn. The graceful skirt is made in the newest style, exquisitely shirred to a hout hip depth, and falling in the control of the common of the common

Closes invisibly in the front of the waist and at the left side of the skirt. COLORS: the new shade of navy blue called "Labrador Blue."

"Labrador Bue."
Arizona silver grey, apple green, or the beautiful new shade of greyish tan called "Sand cons."
Sand cons. The beautiful new shade of greyish green the smalled state of the smalled shades of the smalled s genuine money-saving opportunity for you. PERRY-DAME PRICE,
—guaranteed to please you. \$7.98





3-inch basted hem for easy adjustment An Exquisite Dress for Afternoon and Evening Wear

39 "

SIZE SCALE

34 "

E-221—The beauty of this Dress speaks for itself—just study the pic-ture carefully, and note how rich-looking and elegant it is. The waist is made of soft Silk Chilfon

with exquisite flowers painted in delicate col-orings of the natural rose with pale green leaves, It is made over leaves. It is made over a cream white net foundation, the front of which is trimmed with a band of satin messaline ribbon and a bow in "Camisole" effect. Cream-white Embroidered Net is used for the collar, vestee frills on the sleeves, which have stylish cuffs of satin messaline. The skift is made of a Charles of Satin messaline.

A Charming Dress, \$6.98 E-222—This Dress is made of very fine quality All Wool French Serge, and is designed in the new Territan style which is exceptionally smart and

style which is exceptionally smart and becoming.

The waist is richly trimmed with bone buttons in front and made with a square-back collar of self-material, and a stylish detachable collar of white pique. It is trimmed with satin messaline piping front and back in armhole effect, as pittured, when the property of the piper of t

ed with simulated cuffs which are

piped to match.
The graceful "Circular" Skirt flares becomingly, and is made with a fash-imable yoke ex-quisitely embroid-ered front and back withsontachebraid. Closes invisibly in the front of the waist, and at the Left side of the skirt.

Note small back view.) COLORS: black or navy blue, each with embroidery and piping in black; also the heautiful new shade of greyish tan called "Covert Color,"

or Copenhagen blue, each with embroidery and piping to match. This new-style Dress will give the greatest satisfaction in every re-spect, and you will be glad indeed that you bought it when you see how charming it looks on you.

PERRY-DAME PRICE,

—guaronteed to please you, or your money back. \$6.98

PERRY, DAME &

## SIZES: 14 to 20 Years

Samples of these Dress Materials will be sent you gladly, FREE.

#### All Wool Serge Dress, for only \$3.98

E-231—Here is a Misses' Dress of GUARANTEED All Wool Serge,—a model that will give splendid service, and always look smart and stylish.

always look smart and stylish.

It is made in semi-basque style, and is especially becoming to the smaller flgure. The stylish collar is made of white wash corduro, and the smart set in sleeves are fished with turn-back cuffs of white wash conductory to match. The the waist is

duroy to match. 'front of the waist button-trimmed, and a handsome sash of lus-trous Satin Messaline tying in front, as pic-tured, adds a decided air

Dresses For Misses and Small Women

of richness.

The skirt has long, graceful, beight-giving lines, and the tunic is lines, and the tunic is trimmed with buttons to match the waist. The dress closes invisibly in front. COLORS: navy blue, Copenhagen blue, or the beautiful new shade of dark green; each trimmed with white wasb corduroy, and

black satio messaline san.
Never has there been a more becoming style than the tunic model, and we have priced this dress SPECIAL because we want everyone of our friends of small stature to secure this wonderful bargain.
PERICY-DAME PRICE.

—guaranteed to pleose you, or \$3.98

#### A Very Handsome Dress and a Bargain, \$5.98

E-232—This evquisite Dress of fine quality Brocaded "Tub Silk" is a model that we have designed especially for Misses and Small Women—every feature bringing out the charm and heauty of the smaller figure.

The waist is lined with white lawn, and made in chie "Bolcro" style, front and back, with graceful points in front, as pictured. The vest is made of tucked white net, and a very becoming touch is given by the white net frills at the neck and sleeves, which are trimmed with bands

of self-material.

The new-style

Pointed Tunic is

very becoming to the smaller figure, and shows to splendid advantage in this handsome Dress. The lower part of the

underskirt is accordion-plaited, and a broad crush girdle of self-material completes this exquisite model. The waist closes through in front with small credet buttons, and the skirt small credet buttons, and the skirt small credet buttons, and the skirt small proceed to the control of the c underskirt is accordion-plaited, and

mired every time you wear it.
PERRY-DAME PRICE

guaranteed to please you, \$5.98

Here indeed are two wonderful money-saving values. E-231 E-232 \$5984 Brocaded 'Tub Silk" All Wool Serge

142 to 154 E. 32nd St., New York,



#### Dresses for Misses and Small Women

SIZES: 14 to 20 Years SIZE SCALE

14 Years, 32 Bust, 35 Skirt Length 37 34 20 38 39

#### Latest Style Dress, Beautifully Trimmed, \$5.98

E-241—If you choose this beau-tiful Dress of fine quality Embroid-ered Voile, you will say it is one of the biggest values you ever received.

The waist, which is made with a The waist, which is made with a

net foundation, dis-plays the chic "Bo-lero" style so very popular in New York this season, prettily trimmed with Venise pattern lace. The chemisette and frills on the sleeves are of on the sieves are of Embroidered Net, and it is finished at the neck with an at-tractive bow-tie of lustrous Silk Crepe

tractions Silk Crépe de Chine. The fashio na blie three-tier skirt falls in soft, beconing felds, and a handsome girdle of Silk Crépe de Chine. In a blie three-tier skirt falls with the control of beautiff materials and exquisite style. You will be perfectly delighted with it and with your saving as well....PERRY-DAME PRICE,
—guoronteed to please you,
or your money back. \$5.98

#### Charming Style and Unusual Value, \$5.98

Unusual value, \$5.50
E-242 — This charming Dress is
made of fine quality lustrous Satin
Messaline combined with dainty
Shadow Lace. The waist is made of
the Shadow Lace and net prettily
trimmed in front with chic little
bows of satin messaline. The frilis
at the neck and sleeves are of Embroidered Net, and lustrous Satio
Messaline is used for the "Bolero"
to the dress—a fent.

which is attached to the dress—a feature that is shown in many of the high-priced Dresses this season, and is exceptionally becoming.

The new-style skirt state out gracefully full

The new-style skirt is cut gracefully full, and is stylishly shirred to ahout hip depth, as pictured. Invisible front closing. (Note small back view.) COL-ORS: Satin Messalioe in rose-pink, the beautiful page stade. lioe to rose-pink, the beautiful new shade of navy blue called "Labrador Blue," the new and very popu-lar shade of greyish tan called "Sand color," or the fashiooable and very color," or the fashiooable and very

becoming new shade of Apple Green; each combined with cream-white





DRESSES FOR MISSES AND SMALL WOMEN. SIZES: 14 to 20 Years. See Size Scale at Top of Page 20

DRESSES FOR MISSES AND SMALL WOMEN. SI.

E-251.—This fashionable Dress is made of fine quality Flowered
Dotted Swiss, and is smart, stylish and very serviceable. It is richly
trimmed with Embroidered White Organdie and black velvet huttons,
and the narrow black velvet hand at the neck active the very
energy many many the strength of the control of t

ES: 14 to 20 Years. See Size Scale at Top of Page 20 at the lower edge of the skirt, as pictured. Invisible back closing, COLOES: all value dress; or white voile, equisitely embroddered in white and Copenhagen blue. This Dress is perfectly beautiful, and it looks just like a \$10.00 model... PERRY-DAME PRICE. \$4.98 — guaranteed to please you, or your money back. The properties of the properties of exquisite style and beauty, made of Embroddered Voile—the embroiderey being in a solid floral design with sections of open-work embroidery being in a solid floral design with sections of open-work embroidery blace, as pictured. The waist is made in fashionable: Bolero' effect, front and back, fielby trimmed with 1rish pattern lace insertion and edging, and the graceful flare color is made of dainty Shadow Lace trimmed with recorder buttons. The first of the skirt is handsomely trimmed with lace, and hangs free from the waist-line in soft, becoming folds. The underskirt is trimmed with a band of lace insertion above the hem, as pictured, and a signed of lustrous Satin Messaline Ribbon with streamer ends comtrimmed with a pain of face insertion above the full, as predict, and girdle of lustrous Satin Messaline Ribbon with streamer ends completes this beautiful model. Closes in front. COLOR: white dress; with girdle in a dainty light blue, or an exquisite shade of rose pink. This dress has all the rich appearance and heautiful new style of a high-priced imported model.

—PRRY-DAME PRICE,

—guaranteed to please you, or your money back. \$5.98











#### The Tremendous Advantage of Shopping by Mail from Perry, Dame & Co.

Would you like to know something, Madam, of how the new styles are created in a large Mail Order establishment?

Our Style and Fashion Experts have been at work for weeks and months, in order that the very newest and best styles may be gathered together for YOU.

Every single Perry-Dame Tailored Suit has been selected from as many as twenty or thirty similar models, because it had some SPECIAL FEATURES about it that we knew would appeal to YOU.

Every Suit is tried on not only one but many living models, so as to make sure it is universally becoming. So you may select any Suit you like the best and KNOW that it is bound to be becoming to YOU.

#### Interesting Points About the New Styles

Fashion authorities agree that Serge is even more popular this season for Tailored Suits than ever before, and Poplin Suits are also very much in demand. Gabardine is one of the new Suit materials, very rich and dressy, and is being used for many of the very highest-

riced Suits.

The new colors, too, that Dame Fashion decrees, are charming, "Covert Color" and "Sand Color", which are the new shades of greyish tan, are universally becoming and extremely popular. The new shade of navy blue called "Labrador Blue" is an exquisite color a little on the order of Copenhagen blue, and very beautiful. "Apple Green" and "Arizona Silver Grey" suggest at once the soft shade of green and the

rich silver grey that their names imply. Send for samples of these new materials and colors, just to see for yourself how rich and beautiful they are. They will be sent you entirely free.

Just study carefully these beautiful new-style Suits we show you on this and the following ten pages. These are the models you will see shown in the March, April and May Magazines of Women's Fashions, for they are New York's newest and very best styles—only they are offered to you here at typically low Perry-Dame prices.

#### A Beautiful New-Style Tailored Suit Our Special Price, \$14.98

E-301—This fashiomable Perry-Dame Tailored Suit is made of fine quality GUARANTEED All Wool Sain-Finished Gabardine—the richest and the dressiest Suit Material there is, similar in appearance to a soft, sliky Broadcloth or Fruncila Choth. It shows to splendid advantage in this charming Suit, the softness of the material lending itself beautifully to the stylish lines of the Coat and the graceful

cloth. It shows to splendid advantage in this charming Suit, the sematerial lending itself beautifully to the stylish lines of the Coat an folds of the new-style flaring Skirt.

The Coat, which is about 25 inches long in back, is made in the latest 'Empire' style—a feature that is universally becoming to every type of figure. The peplum is cut with attractive points in front, and the collar is made of lustrous Faille Silk. The back of the coat is martly trimmed with self-covered huttons, and the chic bett and the sleeves are ornamented with self-covered huttons, and the chic bett and the sleeves are ornamented with self-covered hutchs, and the chic bett and the sleeves are ornamented with self-covered hutchs, and the roll of the skirt is a fashionable "Circular" model, flaring gracefully in accordance with the latest vogue, and is made with two folds around the bottom. The front gore is made in panel style, and ex-ends around to the back of the skirt at the waist-line in helt effect, and closes in back with a self-covered hutton and bound huttonhole. The back of the skirt is gathered into this belt effect, and the high girdle-top is provided with a reinforced inside waist-band. (This feature is hidden by the Coat in the picture, but is a very charming detail of this Skirt.) Invisible back closing.

COLOR'S black, navy blue, "Labrador Blue"—the charming new color similar to Copenhagen blue, Apple green, Arizona Silver Grey, Color." Each suit has a collar of rate Fallle Silk to and the content of the self-silk and collar of rate Fallle Silk to and the content in the state of the self-silk of the content o

teligita 40 licites with 3-ineft hasteq fem for easy adjustment.

Madam, it will pay you well to order this handsome Perry-Dame Sult. Anyone cau
tell at a glance that it is one of the newest-style New York models, and it is sure to be
admired every time you wear it. We GUARANTEE your pleasure, your delight,
and your saving, too, hecause this is a regular \$25.00 Suit offered you here at a very
special price.

—guaranteed to please you, or your money back. \$14.98

#### HOW TO ORDER YOUR RIGHT SIZE

It is a very easy matter for you to get a perfect-fitting Tailored Suit at Perry. Dame & Co.'s. The regular sizes of Ladles' Suits are 32 to 46 inches bust, and the skirt length is 40 inches, with a 3-inch basted hem for easy adjustment. Just send us your bust measure, taking this measurement over your shirtwaist, and your waist measure, and we will send you your right size.

PERRY, DAME



All Wool \$ 1298

All Wool Serg

your greater becomingness and your greater personal beauty—choose this Perry-Dame Suit, and you will be delighted. It is a real New York Suit, and bears the stamp of New York Smartness and style.

—pierry-Dame Price. \$10.28

—pugranteedto please you, or your money back. 14.5 to 154 E. 32nd St., New York.



Beautiful Suit of Faille Silk, \$16.98

E-321—How we wish you would send for this exquisite Perry-Dame Suit! How delighted you would be with its beautiful new style and bandsome material. It is made of fine quality "Faille" Silk—a soft, corded silk noted for its beauty and

richness and the most fashionable suit material shown in New York this season.

New York this season.
The coat, which is about 23 inches long, is stylishly plaited front and back, and made with a collar of self-material and Embroidered White Silk Crèpe de Chine. The "chic" belt of self-material is ornamented with fancy buckles, and the sleeves are button trimmed, as pictured. (Note small back view) Closes with loops of self-material and beautiful novelty buttons. Lined with lustrous Silk Peau de Cygne, and provided wi de Cygne, and provided with silk-covered shields.

"The fashionable skirt is designed with a yoke front and back, richly button-trimmed and made with two box-plaits at each side. ment

only at Perry, Dame & Co.'s
would it be possible for you to
secure such a stunning Suit for
less than \$25.00.
PERRY-DAME PRICE,

-guaranteed to please \$16.98

#### Stylish All Wool Serge Suit, only \$12.98

E-322—New in style and de-lightfully becoming is this hand-some Perry-Dame Suit of fine quality GUARANTEED All Wool

Serge.

The coat, which is about 27 inches long in back, is made with a fashionable collar of self-material, exquisitely trimmed with fancy Novelty Silk. The jaunty revers are of self-ma-

revers are of self-ma-terial and can be but-toned over the chest, when desired. The sleeves are button-trimmed, and the coat is gracefully gathered in front into the sty-lish repulse which is lish peplum which is trimmed with a cordiog of self material and silk braid ornaments. The back of the coat is made with two plaits at each side, as shown to the small back view.
Lined with lustrons
Satin, and provided
with satin-covered

with satin-covered with a stin-covered with a stin-down shields. The gradle-top skirt is gracefully flared in the newest style, shirred to match the cost, and made with a fashionable yoke. The double panel in back is stitched about half way, and falls in width-giving plaits below. In visible back closing. COLORS: black, navy blue, a rich dark green, or the new and very becoming shade of greyish tan called "Covert Color," SIZES: 32 to 46 bust; skirt length 40 inches with 3-inch basted hem for easy adjustment,

easy adjustment,
At our special price this beautiful, serviceable Suit is a decided bargaio.PERRY-DAME PRICE,
—ouaranteed to please \$12.98





A Very Becoming Suit, at a Very Special Price E-331—This handsome Suit of fine quality GUARANTEED All Wool Gabardine displays smart, new style, and has those graceful, becoming lines every woman de-sires. The material is a beautiful new style cloth, similar to fine qual-ity serge, and gives splendid wean

ity serge, and gives splendld wean The coat, which is about 24 inches long in back, is made with collar and revers of self-material, and is exquisitely trimmed with fancy white silk, as pictured. The back of the coat is made with three stylish box-plaits, and the belt which is drawn through a handsome buckle extends around each side of the front in the very latest "Empire" style. (Note small back view.) Closes with self-covered buttons. Lined with lustrous Silk Peau de Cygne, and provided with silk-cov-ered shields,

The fashionable flare skirt

is made with a panel in front, and three box-plaits in back and three pox-plats in back to match coat. Girdle-top with reinforced inside waist-band. Invisible front closing. COLORS: black, navy blue, Copenhagen blue or the new and very popular shade of greyish tan called "Covert Col-or"; each trimmed with fancy flowof greyish tan called "Covert Col-or"; each trimmed with fancy flow-ered silk in white, with the floral design effectively outlined in black. SIZES: 32 to 46 bust; skirt length 40 inches with 3-inch basted hem for easy adjustment.

for easy adjustment. This handsome Suit is beautifully man-tailored throughout, and is offered to you here at a very special price to make new friends for Perry, Dame & Co.

— PERRY-DAME PRICE,
— guaranteed to please \$12.98

### A Regular \$20.00 Value for \$14.98

E-332—We heartly recommend this handsome Tailored Suit of GUARANTEED All Wool Poplin. It is very rich and refined in style and willight ethebestof service.

The coat is about 23 inches long in hack but, extends only to the

in back but extends only to the waist-line in front where it is finished with a broad belt richly em-

belt richly em-broidered with fan-cy silk braids. The back is also braid-trimmed, as shown in the small pic-ture. The collar is of lustrous black satin and cream-white Oriental lace, and the junty reand the jaunty re-vers and turn-back cuffs are of self-ma-terial. Lined with Silk Peau de Cygne, and provided with silk-covered shields and an in-side pocket.

The graceful girdle-top skirt has a reinforced inside waist-band, and is designed with a braidband, and is designed with a braid-trimmed stitched panel front and back. Closses invisibly at the left side. COLORS: black, the stylish new shade of navy blue called "Lahrador Blue," or the new rich shade of dark green; each em-broidered in hlack; also the fash-ionable new shade of greyish tan called "Sand Color embroid-ered mixel with the state of the color with 3-inch basted hem for easy with 3-inch basted hem for easy with 3-inch basted hem for easy adjustment.

adjustment.

Madam, we guarantee that this suit will fit you perfectly and delight you in every way. It is the very latest style and will prove exceptionally becoming.

PERRY-DAME PRICE.

—guaranteed to please \$14.98

E-332 POPLIN

142 to 154 E. 32nd St., New York.



### A Typical Perry-Dame Money-Saving Suit

E-341—Can't you just picture in your mind, how rich-looking and beautiful this Suit of line quality GUARANTEED All Wool Crepe will look on you? It is one of the most charming and becoming of all the season's new models, and Madam, it is such splendly value for \$13.98 that we sincerely hope you will

did value for \$13.98 that we sincerely under corder it.

The coat, which is about 25 inches long in back, has very fashionable lines, and displays a collar of self-material overlaid with rich cream-white Oriental lace. The new-style peplum is cut with smart points in front, as pictured, and the back of the coat is beautifully designed with platts and a het of self-material trimmed with slike braid ornaments. (Note small back with Claus with three back of the coat of the

Peau de Cygne, and provided with silk-covered shields.

The fashionable flare skirt is button-trimmed in front, and made with four width-giving plaits in back to match the back of the coat. Girdle-top with rein-forced ioside waist-band, Closes invisibly at the left eida COLORS: black, side. COLORS: black, navy blue, or Copenhagen blue. SIZES: 32 to 46 bust; skirt length 40 inches with 3-inch basted hem for

easy adjustment.

We heartily recommend
this Suit on account of its
charming richness and becomingness.

It has those cnarming richness and hecomingness. It has those stylish lines everyone admires, and even if you paid \$20.00 elsewhere you would not secure equal style, beauty and quality. Remember, it is a Perry-Dame Suit, and ALWAYS there is a big saving in actual cash for you when you buy from Perry, Dame & Co.

—PERRY-DAME PRICE,
—gueranteed to pleasy you, or your mome & 10.00.

-guaranteed to please you, or your money \$13.98

Samples of these Suit Materials will be sent you gladly, FREE. Please state numbers and colors desired.

### New-Style Suit of All Wool Serge, only \$9.98

E-342—Madam, please don't judge the value of this suit by the exceptionally low Perry-Dame price. Just think of it! Only 8-98 for this beautiful Suit, combining splendid quality with heautiful new style. It is made of fine quality OUARANTED All Wool Serge, and will give long and very satisfactory service. tory service.

tory service.

The coat, which is about 25 inches long in back, is stylishly semi-fltting, and is gracefully flared below the high waist-line in the newest style. The collar and notched revers are of self-material, and the

sleeves are richly button-trimmed. One of the season's prettiest and most prettiest and most becoming style fea-tures is shown in the helt which is stitched high on the coat, trimmed with self-covered buttons in back, as shown in the small back view, and fin-ished at each side of the front with a handsome ornament of self-material to match the
closing. Lined with
fine quality satin, and provided with satin-

PERRY, DAME & CO.

### Beautiful Braid-Embroidered Suit-the Very Latest Style

E-351—This is a Suit that will give you that smart, well-dressed appearance everyone admires, and it is a Suit you will always look your very best in. It is made of fine quality GUARANTEED All Wool Serge, and is designed in a beautiful new style that is very, very becoming. Just study the picture and note how charmingly the season's new style features are shown.

oat, which is about 27 inches long in back, is stylishly semi-fitting, and has a collar and turn-back cut's of self-material trimmed with white corded silk embroidered in soft, dainty colorings. The jaunty revers are of self-material, and the fashionable girdle is embroidered with beautically of the control of the control of the colors with bound of the colors with loops and buttons of self-material. Linde with fine quality Silk Peau do Cygne, and provided with silk-covered shells is a fashionable flare model, falling in soft, graceful, becoming folds. It has a stylish yoke front and back, and a perfect-fulting girdle too with The coat, which is about 27 inches long in

stylish yoke front and back, and a perfect-fitting girdle top with reinforced inside waist-band. Closes invisibly at the left side. COLORS: black, or navy blue, each embroidered with black braid on the girdle; or the fashionable new shade of greyish tan called "Sand Color," embroidered with self-color braid. Provided with silk-covered shields. SIZES: 32 to 46 bust; skirt length 40 inches with 3-inch basted hem for easy adjustment. easy adjustment.

easy adjustment.
You will be delighted with this beautiful
Suit—delighted with the way it looks on
you, and with its lovely now style and highclass tailoring. Nowhere else could you duplicate it at anywhere near our low price.

—guaranteed to please you, or
your money back. \$11.98

## A Handsome, New Style Suit, only \$9.98

E-352—Here is a very stylish Suit made of fine quality GUARANTEED All Wool of the quality GUARANTEED All Wool Novelty Worsted—a handsome new material brought out this season, very rich-looking and dressy, and with splendid wearing qualities. It shows up beautifully in the charming style of this model.

The coat, which is about 24 inches long in back, has graceful, becoming lines, and is made with a stunning collar of self-material in cost acting states of the contacting states of the cost acting the contacting states of the cost acting the contacting states of the cost acting the cost is cut in at-

ton-trimmed to match. The back of the coat is cut in at-tractive outline, as shown in the small picture. It is richly trimmed with small covelty buttons, and the coat closes with three larger butters. with three large buttons to match the smaller ones used for the trimming. It is lined throughout with historias Silk Pean de Cygne, and provided with silk-covered

The becoming new-style

The becoming new-style skirt is made with a perfect the gride to appear with a relating gride to appear with a relating gride to appear with a relating gride to appear with the season's latest style, and is smartly button-trimmed in front to appear with the case with the case. There is a width-giving plait at each side, and the closing is effected invisibly at the left side. COLORS; black, navy blue or Copenhagen blue. SIZES; 32 to 46 bust, skirt length 40 inches with 3 bust, skirt length 40 inches with 40 inches with 3 bust, skirt length 40 inches with 3 bust, sk

shield







142 to 154 E. 32nd St., New York.

Handsome Suit of All Wool Serge, only \$10.98

E-371—A stylish, refined-looking Suit of fine quality GUARANTEED All Wool Serge, beautifully made and

All wool serge, beautinuly made and finished in every detail, and exquisitely trimmed—for only \$10.98.

The coat, which is about 24 inches long in back, has fashionable straight lines which are very becoming, and the collar and cuffs are of exquisite Venise

collar and cutfs are of exquisite Venise
pattern lace. The back of the coat is
trimmed with fancy
buttons and buttonholes at each side, as
shown in the small picture. Closes with a
backsome from and ture. Closes with a haodsome frog and button. Lined with lustrous Silk Peau de Cygne, and provided with silk-covered shields and an inside packet.

snieds and an inside pocket.

The skirt displays several of the season's prettiest style feat-ures, flaring gracefully, and falling in soft, be-coming folds. It has a perfect-fitting girdletop with a reinforced inside waist-band, and

trimmed with a deep flare fold, as pictured. The front panel is flare fold, as pictured. The front panel is smartly button-trimmed, and the closing is effected invisibly at the left side. COLORS: black, navy blue, a rich plum color, or the fashionable new shade of greyish tan called "Co-vert Color." SIZES: 32 to 46 bust; skirt length 40 inches with

3-inch basted hem.

This suit is equally suitable

E-371

for dress and general wear, and would cost you \$15.00 if you hought it anywhere else.

PERRY-DAME PRICE, -guaranteed to please \$10.98

### Latest StyleWashable Suit, for \$6.98

Suit, for \$6.98
E-372—You will just love to
wear this beautiful new-style
Washable Suit, and you would
never think that a suit could add
so greatly to your personal beauty until you try on this handsome Perry-Dame model.
The cost, which is about 3.

The coat, which is about 23 inches long in back, is cut with smart points in front, and has a smart points in from, and has a handsome hutton-trimmed col-lar of self-material. The back is made with two stylish plaits held in place by straps of self-material

which extend around each side of the front in chic "Empire" style, as pic-tured. Closes with frogs and beautiful pearl buttons.
It is unlined,
and is just
the right
weight for
Spring and Summer. The fash

ionable gir-

flares grace-fully in the season's latest style, and is made with a yoke front and back. It is trimmed with a fold of self-material trimmed with a fold of self-material around, and closes entirely down the front by means of buttonholes of the folding of the front by means of buttonholes of the folding of the front by means of buttonholes of the folding of the front by means of buttonholes of the folding o

guaranteed to please you, or your \$6.98





# Suits for Misses and Small Women SIZES: 14 to 20 YEARS

SIZE SCALE

14 years, bust 32, skirt length 34 to 36 16 " " 34, " " 36 " 38 18 " " 37 " 39 20 " " 38, " " 38 " 40 3-inch basted hem for easy adjustment

E-381-Nowhere else could you buy a

2-381—Nowhere else could you buy a suit as stylish, as becoming, and as serviceable as this model of fine quality GUARAN-TEED All Wool French Popiln for less than \$20.00—yet the Perry-Dame price is \$14.98. The coat, which is about 20 inches long in back, is made in the latest "Empire" style, and is heautifully trimmed with novelty buttons and a double collar of fine net exquisitely embodered with silk floss, silk soutache braid, and gold-color threads. The heart is gracefully and the produced with silk floss, silk soutache braid, and gold-color threads. The many silk substanted braid and the silk floss, with a flow or the silk floss, with a flow or the silk floss, with a flow or the silk floss with a flow or the silk floss with a flow or the silk floss of th

button. Lined with fine qual-ity Silk Peau de Cygne.

The graceful flare skirt is made with a fashionable yoke and plaits front and back, and and platts front and back, and closes invisibly at the left side. Girdle top with reinforced inside waist-band. COLORS: black, the new shade of navy blue called "Labrador Blue," Apple green, or the very pome lar shade of greyish tan called strinment of match, and provided with the shade of the shade of

for you here the fashionable lines and charming new style of this handsome, dressy suit, but you should see for yourself the richness of the material and the beautiful effect of the 'Empire' of the skirt when it is on you. It is a regular \$20.00 suit in every detail of style, quality and workmanship.

—guaranteed to please you. \$14.98

or your money back. \$14.98

E-382—This handsome Man-Tailored Snit is made of very fine quality GUARANTEED All Wool French Serge—a material that is very rich-looking and serviceable.

The coat, which is about 23 inches long in about 23 menes long in back, is made with an exquisite collar of hem-stitched Satin Messa-line, gracefully plaited and trimmed with a band of rich Brocaded sald of rich Brocaded Silk, finishing at each side of the front with a pendant and beautiful pearl buckle. The back is made with four styis made with four sty-lish plaits, and the at-tractive belt is orna-mented with silver cel-or ball buttons. Lined with lustrous Silk Peau

with Instrons Silk Peau de Cygne, and provided with silk-covered with silk-covered shields and a convenient inside pocket.

The fashionable skiri falls in soft graceful, becoming folds, in accordance made with smart button-trimaned plaits, as notured. Gridle top with reinforced inside waist-hand. Closes invisibly in back. (Note small back view.) COL-Silvanous Silver grey, or the new and very poular shade of greynment to match. Just order this beautiful Silva on our recommendation and see how rich and becoming it looks on you! It is one of the smartest of all the season's new models,

All Wool French Poplin PERRY. DAME



# Suits for Misses and Small Women

SIZES: 14 to 20 Years

SIZE SCALE SIZE SCALE

14 years, bust 32, skirt length 34 to 36

16 " " 34, " " 36" 38

18 " " 36, " " 37" 39

20 " " 38, " " 38" 40 20 " " 38, " " 38" 40 3-inch hasted hem for easy adjustment.

E-391—You will be proud to own this handsome Perry-Dame Suit of fine quality GUARANTEED All Wool Serge. It is one of the very newest models, and any one can tell at a glance that it is a New York suit. It displays those graceful, height-giving lines so hecom-

ing to the smaller figure, and is a beautiful suit in every

sense of the word.

The coat, which is about sense of the word.

The coat, which is about 23 inches long in back, is and is made with a collar of self-material exquisitely triamed with small sating covered buttons, and another "Flare" collar of rich Brocaded Silk with corded silk underneath. The faste the coat is trimmed with fancy buttons, as shown in the small picture, and the front is finished with a chie narrow Suede bolt and fancy buckle. Line Peau de Cygne, The skirt falls in soft, stylish folds in accordance with the season's latest vogue, and it is onade with an attractive yoke and perfect-fitting girdle to with reinforced inside waist-band, liny with front forced inside waist-band, liny with reinforced inside waist-band, liny with front forced inside waist-band, liny with fire forced in the forced

with reinforced inside waist-band. In-visible front closing. COLORS: black, the fashionable new shade of navy blue called "Labrador Blue." Arizona Silver Grey, or the very popul-lar shade of greyish tan called "Covert Color." Each Suit is trimmed on the collar and culfs in beautiful contrasting colors, and is provided with silk-covered shields.

FREE. Please colors desired.

Colors desired.

E-392—The latest style "Military"
Suit—a beautiful, becoming model with
graceful, height-giving lines—made of
very fine quality GUARANTEED All
Wool Serge with exceptional wearing
qualities, and will give excellent service.
The coat, which is about 25 inches
long in back, is made with smart "Military" hutton-trimmed

tary" button-trimmed tabs on the shoulders and on the sleeves, as pictured, and the jaunty patch pockets are trimmed to match. ty patch pockets are trimmed to match. The fashionable collar cun be worn in "Mili-tary" style, as shown, or else with revers opened, and is equally, attractive and becom-ing either way. The age either way. The back of the coat is made with a plait at each side, and the belt is richly button-trim-med. It is lined with





All Wool Gabardine

E-401—Latest style Suit of fine quality GUARANTEED All Wool Gabardine, similar in appearance to a high-oriced serge, with sphendid wearing qualities. The fashionable flare coat is about 25 flare and the flare coat is about 25 flare flare the fashionable flare coat is about 25 flare flare flare the flare flare flare should be flare coat in the flare should be flare should be flare flare shift with girdle top. Closes invisibly at the left side. COLORS: navy blue, Arizona Silver Grey, "Labrador Blue," or the new shade of greyish tan called "Covert Color." One of the most becoming suits ever designed for Misses and Small Women, and a genuine Perry-Dame bargain.

—puaranteed to please you, or your maney back. \$10.98

E-402—Stylish and very becoming Suit of fine quality GUAR-ANTRED All Wool Serge. The coat is about 23 inches long in back, cleverly designed as pictured, and richly trimmed with satin piping, satin-covered buttons and white Venise pattern lace. Graceful flare skirt with yoke and girdle top. Invisible front closing. COLORS: black, navy blue, or Copenhagen blue, each trimmed with black satin;

also the new and very popular shade of greyish tan called "Sand Color," with satin trimming to match. Lined with listrous satin, and provided with satin-covered shields. Regular \$13,50 value.

PERRY-DAME PRICE,

-guaranteed to please you, or your money back.





A Beautiful, New Style Faille Silk Coat, \$12.98

C-421—A regular S20.00 Coat in all but the price—a beautiful, dressy model, just like those that are being shown in all the Fifth Avenue shops in New York.

the Fifth Aveous shopy Just study the pic-ture and read with us the description of this coat. It is made of fine quality lustrous Fallle Silk, in the fashionable flare style, with a hand-some collar of white corded silk. The sleeves are finished with chie are finished with chic
"circular" cuffs trimmed with self-cording and
dainty frills of creamwhite Oriental lace, as pictured. The upper part of the coat is made in that charming yoke style that is new this

style that is new this season and so becoming to every figure, and its beautifully trimmed with shirred satio messaline and mushed in front with a self-covered buckle. In the back it is handsomely trimmed with a fancy scroll ornament of self-cording. Closes with threenovelty buttons and loops. It is lined in the sleeves and to the waist-line with fine quality Silk Peau de Cygne. COLORS: black, navy hlue, or "Labrador" Blue; each trimmed with black satin messaline, and with white corded silk collar; also in Arizona Silver grey, or the new and very popular shade grey, or the new and very popular shade of greyish tan called "Sand Color." each trimmed with self-color satio messa-line, and with white corded silk collar. SIZES: 32 to 46 bust. Back length about 40 inches.

This is one of the handsomest Coats you could buy anywhere. Faille Silk is the season's most fashionable material, and this coat is designed in one of the very newest models.....PERRY-DAME PRICE,—guaranteed to please you, or \$12.98

All Wool Serge Coat,

Silk lined, for \$10.98
E-422—Only at Perry, Dame & Co.'s
could you get such wooderful value—this
beautiful Coat, made of fine quality
GUARANTEED All Wool Serge, exquisitely lined throughout with lustrous
Silk Peau de Cygne, for only \$10.59
The storming

The storming

Savin and Com-

satin and embroidered white Faille Silk and the jaunty vers and turn-back cuffs are of self-material.

There is a plait at each side of the front and hack of the coat, stylishly held in place by the fashionable broad stitched helt with but-ton-trimmed tabs. It is one of those charm-



of those charming models with loose-fitting grace that every woman admires, and falls in soft, becoming folds in accordance with the season's latest vogue. Closes

with the season's latest vogue. Closes with two handsome novelty buttons. Lined throughout with self-color Silk Peau de Cygne of fine quality. COLORS: black, the heautiful new shade of navy blue called "Labrador Blue," or the new and very popular shade of greyish tan called "Covert Color": each trimmed as described. SILES: 32 to 46 buts. Back length about 40 inches. Here is a Coat for style, for becomingness, and for real SIZES: 32 to 46 bust. Back length about 40 inches. Here is a Coat for style, for becomingness, and for real service, and here also is a money-saving bargain. There is a saving of purchase this lovely coat, and the added pleasure and satisfaction of having one of the handsomest of the season's new models.

—guaranteed to please you. \$10.98

or nour money back.

PERRY, DAME & CO.,

EE SON

### Very Smart Coat of All Wool Gabardine, \$9.98

E-431—When you have seen the beautiful quality of the All Wool Wide Wale Gabardine used for this Coat, when you have tried the model on in front of your mirror and noted how delightfully new and becoming every style feature is —then you will wonder that even Perry, Dame & Co. can offer such a cost for only



It has stylish and very becoming lines, and displays one of the season's latest fashion ideas in the graceful flare, as pictured. The collar and notched revers are of self-material, and the sleeves are finished with turnback cuffs to match. Two deep slot pock-two deep slot pock-two deep slot pock-

ets are provided.
The back of the coat
is made with a olait
at each side, and is
handsomely trimmed
with a belt of self
material, beautiful
novelty buttons,
and a self-covered

movelty buttons, and self-covered buckle. (Note small as self-covered buckle. (Note small back view.) Inner yoke and side facings of self-material provide additional wear. CULORS: black, navy blue, white, Copenhagen blue, or a rich besulffith shale. Of American blue, or a rich besulffith shale of American blue, and the self-shale with the shale of the shale o

Gabardine is a splendid coat material, similar to a higb-priced serge and with excellent wearing qualities, and it shows to splendid advantage in this coat, which is one of the smartest models ever designed. —PERRY-DAME PRICE, —guaranteed to please you, or \$9.98

## Fashionable, Dressy Coat, for only \$10.98

E-432—There is a richness and an air of refinement about this handsome Coat of fine quality All Wool French Poplin that make it positively charming the positive of the population of the popula



It is made in the latest fashion, with a charming yole front and back in Empire style—a feature that is just as becoming as it can be. Below the gracefully flared, and falls in soft, stylish folds. The collar, turn-back cuffs, and the back of the coat are exquisitely trimmed with cording of self-material on the sale.

inches.

We wisb you would order this beautiful Coat, Madam. Everybody is sure to admire it, and you will thank us many times for baving designed such a handsome Coat for you and especially for pricing it so love.

FERR'S-DAME FRICE.

guaranteed to please you, \$10.98

\$1098 All Wool E-431 Wide Walc \$998 Gabardine \$9 Wool French Poplin

142 to 154 E. 32nd St., New York.



A Regular \$12.00 Value for \$7.98

E-441—Beauty, serviceability and high-class tailoring are all combined in this fashionable Perry-Dame Coat of fine quality All Wool Poplin.

All Wool Poplin.
The jaunty revers are of self-material, and the stylish sleeves are finished with turn-back cuffs to match. The collar is perfectly finished underneath the overlay of cream-white Macramé lace which can be easily taken off and worn with any other garment if desired.
The back is made with two wide

box-plaits, as shown in the small picture, and has an small picture, and has an attractive button-trimmed belt which extends around each side of the front where it holds a stylish plait in place. Closes with three large novelty buttons. Deep inner yoke and wide side facings of self-material provide additional were.

al wear, COLORS: black, a styish navy blue, or the beau-tiful new shade of greyish tan called "Sand color." SIZES: 32 to 46 bust. Back length about 40 inches. tength about 40 inches. Madam, when you see this realize that you have received a splendid bargain in getting it for only \$7.98.

PERRY-DAME PRICE —guaranteed to please \$7.98

Samples of these beautiful Coat Materials will be sent you gladly, free. Please state num-bers and colors desired.

### Latest Style Coat of All Wool Gabardine

E-442—A real New York Coat!
Just think what a pleasure it will
be for you to wear one of the newest skyle coats of the season, made
of All Wool Gabardine—a new
material similar to a

very fine quality Serge and noted for the splendid service it gives. Just study the pic-

ture and note espe-cially how gracefully it hangs.
The folds of the

new-style flare in the back will always keep their graceful lines, because the coat is made with a belt on the inside which is attached to the back by means of novelty buttons, as pictured, hold-ingthefoldsin place. The small picture of the front of the coat shows the jaunty revers of self-mater-ial, and the stylish closing which is made with novelty buttons. The collar is of rich Faille Silk in attractive "Mil-itary" effect, with a fashionable flare at the back. Wide side facings

COLORS: black, navy blue, Copenhagen blue, or the popular Copenhagen blue, or the popular new shade of greyish tan called "Sand Color"; each with stunning black Faille Silk collar. SIZES: 32 to 46 bust. Back length about 42 Inches. Only at Perry, Dame & Co.'s would it be possible ble out for any worker near this price. PERRY-DAME PRICE, —guaranteed to please you. \$9.98



PERRY: DAME &



Wonderful Value for only \$6.98

2-451—Here is a handsome Coat with graceful, stylish lines, made of fine quality All Wool Pop-lin, priced SPECIAL at \$6.98. The jaunty revers and the collar are of self-material, ornamented with novelty huttons and trimmed

with novelty buttons and trimmed' with Brocaded Silk in contrasting colors, and the stylish sleeves are trimmed with Brocaded Silk to match the collar. The back of the coat is made with two plaits at each side, as shown in the small picture. There is a smart huttonpicture. There is a smart button-trimmed tab at each side of the front, and an arrowhead of silk braid. Closes with three large novelty buttons. Wide side facings of self-material pro-vide additional wear.

vide additional wear.
COLORS: black, navy
blue, Copenhagen blue, or
the new and very popular
shade of greyish tan called
''Covert Color"; each
trimmed with Brocaded Silk
in exquisite contrasting colors. SIZES: 32 to 46 bust. Back length about 40 inches There is charming new style and hecomingness in every line of this coat, and it is a splendid example of the valspiendid example of the val-ues you always get when you buy from Perry, Dame & Co. The Poplinis a handsome quality with a rich finish and

excellent wearing qualities, and you will be delighted with the splendid service you will get from this handsome coat.

PERRY-DAME PRICE, guaranteed to please you. \$6.98

or your money back. \$6.98

Samples of these beautiful Coat Materials will be sent you glidly, free. Please state numbers and colors desired.

### Smart Mannish Coat of Beautiful Covert, only \$5.98

E-452—Covert Cloth is one of the most popular Coat materials the most popular Coat materials this season, and shows to splendid advantage in this jaunty, loose-fitting Perry-Dame model.

It is designed in the always be-

oming mannish style, with a perfect fitting collar and notched revers. The stylish sleeves are finished with turn-hack cuffs trimmed with buttons, and two convenient with buttons, and two convenient deep patch pockets are provided. The back of the coat is designed with a full-length hox-plait ornamented with huttons, and a fastionable helt, as shown in the small back view. Closes with three large handsome hone huttons. Wide side facilities of the company of the compan

about 40 inches. This splendid Coat is just This splendid Coat is just the right weight for Spring and Summer wear. It is made of fine quality Wool certage of Cotton to bring out the beauty of the fabric and add to its splendid service-giving qualities. It has the "Sterling" work-manship for which Perryanship for which Perryanship for which Perryang the second of the property of the property

PERRY-DAME PRICE, guaranteed to please you. or your money \$5.98













ALL WOOL SERGE

guaranteed to please you, or your \$5.98 PERRY, DAME &







Satin Messaline is one of the handsomest and most becoming of them all. It is made of dainty Shadow Lace combined with lustrous Satin Messaline front and back, as pictured, and made over a silk chiffon foundation. (Note small back view.)

The fashionable sleeves are trimmed with satin messaline and white silk chiffon to match the graceful roll collar and tucked chemistet. A 'black velvet band with fancy jet bendards ties in front, and adds routed to the state of the sating the state of the sating the lected. COLORS; black shadow lace, with black satin messaline and white silk chiffon, or cream-white shadow lace, with white satin messaline, and white silk chiffon. Everyone will admire this heautiful waist, and you will be delighted with

waist, and you will be delighted with the air of richness and reficement it gives you. PERRY-DAME PRICE, guaranteed to please you. \$2.98.

E-532—If you are looking for a stylish, dressy Walst at a low price, one that will wear well and launder one that will wear well and launder lovely model. It is made of fare on the price of t design, as pictured. back view.) (Note small

It has a stylish "Tuxedo" vest pret-It has a stylish "Tuxedo" yest pret-tidy outlined with hem-stitching, and a very becoming collar of self-material. A black yelvet tie at the neck provides a charming finishing touch. Closes through infront with pearl buttons. COLORS; "Sand color," flesh pink, light blue

E-533—This waist is an exact copy of a waist that is being sold in one of New York's most exclusive Waist Shops for \$5,98, and we tell you that it is a real \$5,00 value in any store. When you study this picture and realize that we are going to sell you this handsome Waist for \$2,98, you will fully agree with us as to its wonderful value. It has made of fine quality and the state of the control of the control

quisite silk shadow Lace, and made over a chiffon foundation.
One of the very newest style features in waists for this season is shown in the platted "Military" cape, shown in the back view, which is made of the silk Crèpe de Chine and falls gracefully over the back part of the waist which is made of the shadow lace. The front of the waist is trimmed with three straps of the silk hraid, through which the closing (OLOSES, Crime de Chine in mairs wellow.

is effected with handsome covered buttons. COLORS: Cribe de Chine in maize yellow, flesh plnk, or the beautiful new shade of greyish tan ealled "Sand color." each combined with cream-white Silk Shadow Laec. Madam, late crede This was the company of the color of the standing collar, the flaring colar, the military effect, the rich silk braid trimning—all these are perfectly beautiful. It is one of the dressiest waists you could have and suitable for any occasion.

—guaranteed to please you. \$2.98 or your moncy back;









PERRY, DAME & CO.



142 to 154 E. 32nd St., New York.



E-581—Here is the new, fashionable "Military" Waist—of Roman Striped Tub Silk, exquisitely brocad-Tub Silk, exquisitely brocad-cd—the very latest style combined with rich, beauti-ful material. Closes through in front with pretty pearl

in front with pretty pear-buttons.

COLOR: white back-ground, with stripes in Rom-an colorings—a soft, deep shade of rose-pink predomi-nating. This is a Waist you can wear any season and for any occasion, and you will always look stylishly dressed

PERRY-DAME PRICE guaranteed to \$1.00

E-532—This bindsonic Waste is very rich and beautful, and you will be perfectly delighted when you see how charming it looks on you. It is made of fine quality Embroidered Voile with dainty shadow lace medallions set in, as pictured. The stylish collar parallel of the waste, and shadow lace insertion trims the front of the waist, the culfs, and the your money back. the waist, the cuffs, and the

the wast, the cuis, and the shoulders through in front with pearl buttons. (Note small back view.) WHITE. This is the quality waist that would cost \$3.00 anywhere would cost \$3.00 anywhere else, and is splendid value at this low price. This is only another of the splendid bar-gains which it is our pleas-ure to offer you. PERRY-DAME PRICE,

glease you, \$1.98 or your money back.

piezase you, Yprocess of your money backleve or your money backleve or your money backleve or your money acceleve or your money would be
leve or your money would be
waist of fine quality Volle.
The embroidered pacels in
front are of sheer white
Organdie, and the lace insertions make it unusually
rich and dressy. The fashionable collar is of the Embroidered Organdie edged
with lace and dressy of the Embroidered Organdie edged
with lace and trummed with
groups of pin-tucks.
Closes through in front
with exquisite pearl buttons.
WHITE. This waist will be
very, very becoming to you,
and its charming style and
rich materials are sure to

and its charming style and rich materials are sure to be admired every time you would have be pay \$1.98 PRICE, parameted to \$1.25 or your money bock.

E-584—A rich, elegant Waist of fine quality Volle, beautifully trimmed front and back with pin-tucks and dainty lace insertion. The fashionable collar and and damly lace insertion. The fashionable collar and the graceful lane culfs are made of sheer white Organdie finished with including the collection of the

PERRY-DAME PRICE, -guaranteed to \$1.69 or your money back





SIZES of WAISTS: 32 to 46 Bust

E-591—Please don't judge the value of this fashionable Waist by its low price. It is a typical Perry-Dame Money-Saving hargain, and is a waist you would have to pay \$1.98 for if you bought it elsewhere. for it you bought it eisewhere.
It is made in a beautiful style
of fine quality Jap Silk, smartly trimmed with Striped Jap
Silk collar, cuffs and vestee.
Closes through in front
with novelty buttons. COL-

Closes through in front with novelty buttons, COL-ORS: white, with medium blue and white striped trimming, or white, withheliotrope and white striped trimming. Will wash just like a handkerchief.

PERRY-DAME PRICE,

—PERRY-DAME PRICE,

you, or your money bock.

you, or your money oocs.

F-592—Here is a beautiful
Walst made of fine quality
Flowered Japonica Silk with
woven silk dots and has
dainty Shadow Lace sleves.
The front is prettily tucked,
and graceful frills of embroidered net trim the sleeves, the
collar, and both sides of the
front, as pictured.

Invisible front closing. COLORS; white with pale blue flowers,
or white with pale blue flowers.

or white with pale blue flowers. We have designed this waist We have designed this waist for our friends who only wish to spend \$1.00, but want a Waist that is stylish and dressy and will always look smart and becoming.

PERRY-DAME PRICE,
—guaranteed to please \$1.00

E-593—This Waist is so charming and stylish, and such a genuine money-saving such a genutine money-saving bargain that we wish every customer of ours could see otheir way clear to order it. It is made of beautiful Empirical Produced Volle, with a fashionable yoke, cuffs and vestee of tucked volle. The front of the waist is richly trimmed with the cuffs of the cuffs of the cuffs of the cuffs of the cuffs and the organice collar. Closes in front with ex-

Closes in front with ex-quisite pearl buttons. (Note small back view.) WHITE. This waist is beautiful in every sense of the word, and it

is one of the biggest waist bar-gains ever offered anywhere. PERRY-DAME PRICE, -quaranteed to please \$1.98 you, or your money back. \$1.98

E-594-Such a lovely Voile 594—Such a lovely Voile Waist is a charming addition to any woman's wardrobe. The front and the sleeves are exquisitely embroidered, as pictured, and the stylist yoke is outlined with fancy lace insertion. (Note small back view.) Groups of pin-tucks ornament the back, and the turn-back cuffs trimmed with accordion-plainty frills.

The collar is the new
"Military" style so fashionable in New York this season-It is prettily edged with lace, and has a wide band of rich black silk moiré ribbou around the neck and a handsome bow in front. Closes through in front with pearl buttors. COLOR: white, with black ribbon only. Just compare this beautiful Perry-Dame this beautiful Perry-Dame Waist with other waists offered elsewhere, and you will see that you cannot duplicate such quality, and style, and workmanship in a waist priced under \$2.98. PERRY-DAME PRICE,—guaranteed to please \$1.98 you, or your money bock.



142 to 154 E. 32nd St., New York.





142 to 154 E. 32nd St., New York.







142 to 154 E. 32nd St., New York.





PERRY, DAME &

t model...... PERRY-DAME PRICE, \$1.49 - guaranteed to please you or your money back.



"Perry, Dame & Co., New York.

Please let me know if Skirts are to be wider in the

Spring, as I have heard? The flaring skirt is so much

more becoming to me, as they are to every one, that I would

rother wait until then to order a new skirt if I can be sure

of getting that style." Madam, we have received thousands of letters like the above, and so we say that here indeed is good news for you. Skirt Styles are more sensible and more becoming than they have been for many a season. And what pleasure we have had in the preparation of these new-style Skirts—knowing how eagerly they are being looked for by our friends, the American women! Order your new Skirt from these pages and we guarantee you the greatest Skirt satisfaction you have ever had. Latest Style Skirt of All Wool Serge, \$3.98 E-661—A handsome Circular Skirt, man-tailored throughout, made of fine quality ALL WOOL SERGE especially chosen for its fine, close weave and remarkable wearing qualities. The full-length front panel is richly trimmed with combination buttons of satin and self-material, and the three grace-ful flare folds extend all around, as pictured.

pictured. The comfortable girdle top fits smoothly around the waist, and the closing is effected invisibly at GLOLORS: black, navy blue, or the new "Covert color," which is a soft rich shade of greyish tan, and extendely popular in New York this season. WAIST MEASURES: 23 to 30 inches; FRONT LENGTHS: 36 to 43 ioches. S5.95 would be considered a low price elsewhere for a Skirl of such rich material and exquisible which is the same of the considered a low price elsewhere for a Skirl of such rich material and exquisible.

PERRY-DAME PRICE,
—guaranteed to please
you, or your money back. \$3.98

# Beautiful Dress Skirt Richly Braid-Trimmed, \$4.98

Braid-Irimmed, \$\psi\_{\cdot 0.7}\$ Colors be sever fash-ionable Circular Skirt of ALL WOOLPOPLIN, exquisitely trimmed front and back with rich slik braid and bone buttons, as pictured. When you see this Skirt and you try it on in front of your mirror, you will say that it is one of the handsomest and most stylish skirts you have ever seen.

The fashionable girdle top

sh skirts you have ever seen. The fashionable girdle top fits smoothly around the waist, and is provided with a reinforced inside band. The back is made with a lapped seam, underneath which the closing is effected. COLORS; black or navy blue, each trimmed with black silk braid, or the new shade of greylsh tag called "Sandeolor," (rimmed with slik braid to match WAIST MEASURES).

WAIST MEASURESONT LENGTHS 37 (e. 43 inches.)

EE SURE TO READ THIS:

Regular Sizes of Ladies' Skirts—WAIST MEASURES: 23 to 30 inches; FRONT LENGTHS: 36 to 43 inches, with 3-inch basted hem. Take measurement from top of waist band to length desired in front.

Skirts especially proportioned for All Wool Poplin Misses and Small Women are shown on Page 73. The Iamous Perry-Dame Maternity Skirt is shown on Page 70.

E-661 \$ **3**98 All Wool Serge

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We will gladly send you samples of Perry-Dame Cloth Skirt Materials, FREE. Please state numbers and colors desired.



OF SKIRTS: Waist Measures—23 to 30 inches; Front Lengths—36 to 43 inches, with 3-inch basted hem

Front Lengths—36 to 43 inches, with 3-inch basted hem "cuil" effect, neatly tailor-stitched. Invisible front closing. COLUR: Covert color only. If you could only see how stylish this skirt is, and what a bargain it is for only \$3.88 see. Per Revisible that once and what a bargain it is for only \$3.88 see. Per Revisible that once and what a bargain of the following see. PERRY-DAME PRICE. \$3.98 See. Per Revery line of this handsome Skirt of fine quality All Wool Freech Serge shows grace and beauty. It is designed with a fashionable yoke and three graceful side-plaited tiers, and the perfectiting gridle top is provided with a reinforced inside waist-band. Closes lavisibly at the left side. COLORS: black, navy blue, or the new shade of greyish ran called "Covert color." Madam, when we tell you this handsome skirt is worth \$7.50, we don't overestimate its value one single bit. It is a skirt that will give you exceptionally good service because the French Serge is All Wool, of fine quality, and the workmanship is perfect PERRY-DAME PRICE. \$4.98 —9.atranteed to please you, or your money back.







SIZES OF SKIRTS: Waist Measures-23 to 30 inches; Front Lengths-36 to 43 inches, with 3-inch basted hem

SIZES OF SKIRTS: Waist Measures—23 to 30 inches;
E-701—A very stylish Skirt of fine quality Striped Mixture, made with a yoke front and back. It is richly button-trummed, as pictured, and has an inverted plat at each side stitched of 10 MS; bloc mixture, or brown mixture, or brown

CONT. LENGTIS—30 10 45 INCHES, WILL 3-INCH DASSEG REM.
E.70.3.—PERIKY-DAME MATERNITY SKIRT of fine quality All Wool Mohair, smartly trimmed with hall buttons, and made with inverted plaits, as pictured. The special Perry-Dame Maternity feature absolutely does away with all tightness or discomfort. The back part of the skirt is open at the left side to the depth of a regular placket, and fasterns around the waits with strong table. The side overlap the back, and there are not of the eye at the back will give the overlap the back, and there is a hook on the wast-hand at each side, to be adjusted into whichever one of the eyes at the back will give the size desired. This Perry-Dame Skirt never sags in the back, and is the most desirable skirt you entild possibly buy. You will certainly agree with us when you see it and try it on. COLORS: black or navy blue. State front length desired, and give results walls. This is a very healthful and easily adaptive results walls. This is a very healthful and easily adaptive to the control of the co



SIZES OF SKIRTS: Waist Measures-23 to 30 inches; Front Lengths-35 to 43 inches, with 3-inch basted hem

SIZES OF SKIRTS: Waist Measures—23 to 30 inches; 

F-711—Here is a Skirt of smart style—delightfully becoming and exceptionally serviceable. It is made of fine quality All Wool Pananas trimmed with silk tatleta covered buttons in front, and made with a deep lap front and back, below which the skirt is side-plaited and richly trimmed with folds of silk taffet, as pictured. Girdle top. Closes invisibly at the left side. COLORS: hlack or navy blue, each trimmed with black. This handsome skirt is priced so low that its purchase is a real economy.... PERRY-DAME PRICE. \$2.98

E-712——quaranteed to plesse you, or your money back. Such a consequence of the properties of the prop



22 to 30 inches; Front Lengths-34 to 43 inches LADIES' AND MISSES' SKIRTS: Waist Measures-

E-721—Fine quality Cotton Corduroy is used for this stylish Wash Skirt, which is handsomely trimmed with pear buttons, and made with a yoke and two pockets. Closes invisibly in back. Girdle top. WHITE. A decided bargain.PERRY-DAME PRICE. \$1.25

top. WHITE. A decided bargain.PERRY-DAME PRICE. \$1.25
E-722—Wash Skirt of fine quality Cotton Ratine, made with tunic effect at both sides, and panel in back. The closing is effected entirely down the front with pearl buttons. Girdle top. WHITE. Worth \$2.00......PERRY-DAME PRICE. —guaronized to please you, or your money back. \$1.49
E-723—Serviceable new-style skirt of Black and White Cotton Shepherd Check. It has a stitched belt at the waist-line, and is provided with two button-trimmed patch pockets. Closes in front with pearl buttons. —PERRY-DAME PRICE. \$1.00
E-724—Perfect-fitting Wash Skirt of fine quality Cotton



small bone buttons, and a jounty patch pocket heads the width-giving

E-731—Misses' Skirt of fine quality All Wool Serge, made with a yoke front and back richly trimmed with fancy braid. Four width-giving plats in front. Girdle top. Closes invisibly at the left side. COLORS: black, navy blue, or Copennagen blue; each trimmed with black braid. Will give splendid wear.

with black braid. Will give splendid wear.

PERRY-DAME PRICE.

PERRY-DAME PRICE.

PERRY-DAME PRICE.

PERRY-DAME PRICE.

Be-732—The latest "Suspender" style Skirt of fine quality Fancy Check Worsted, especially designed for Misses and Small Women. It displays the newest style high girdle top, and a yoke which extends below hig depth and is smartly button-trimmed. Closes in-visibly at the left side. COLORS: black and white check; or a beautiful constitution of black, tan and white check. You can have a charmal training the control of the constitution of black, tan and white check. You can have a charmal training the control of the

small bone buttons, and a junty patch pecket heads the width-giving box-plaits at each side, as pictured. The back is plain. Invisible from closing. COLORS: black, navy blue, or the relation of the color of the co







Be Sure to State Color Desired

Be Sure to State Color Desired

E-761—Madam, you must see this fashionahle new-style Turban and try it on in order to appreciate its wonderful beauty and becomingness. It is made of Hemp lerald with a novel brim faced with lustrous silk on the inside. The trimming with long fines beantfully curied and becomingness. It is made of Hemp with long fines beantfully curied and the soft green foliage. COLORS: hat in black, wistaria, navy blue, or the new shade of tan natural color rose and forget-me-nots with soft green foliage. COLORS: hat in black, wistaria, navy blue, or the new shade of tan called "Sand color"; each with silk and fancy to match. This hat is especially becoming the look at the beat with the state of the same power of the same p

E-764—A very handsome and dressy Hat of Chip Straw, stylishly trimmed with fancy Ostrich Feather Plumage, two nat-ural color silk roses with foliage, and two wired wings of rich black velvet and messawired wings of rich black velvet and messa-line in color to match the ostrich trimming. A band of black velvet encircles the erown. COLORS: black or white hat, with os-trich trimming in black, white, wistarla, King blue, or shaded pink; or hat in the new shade of greyish tan called "Sand color," with ostrich trimming to match or in shaded

with ostrich trimming to match of in Saded pink. This is an exceptionally becoming hat, and a truly wonderful bargain.

PERRY-DAME PRICE,

—guaranteed to please you, or your \$2.69

PERRY-DAME PRICE,
—guara-reed to please you, or your 26.69
E-765—Richness money back. \$2.69
E-765—Richness of materials and to you will be proud indeed to war it is made to live the praid, with top of crown and upper brim of lustrous Satin Messaline. It is stylishly trimmed at each side with a large American beauty red rose with soft, green follage. COLORS: hat in wistaria; black, navy blue, or "Sand color," which is the new pretty shade of greysia that the property of the ish.....PERKY-DAMP -guaranteed to please you, or your money back. \$3.98

PERRY, DAME & CO.,

Be Sure to State Color Desired E-771-A beautiful, finely woven, GENUINE PANAMA HAT in a smart CENUINE PANAMA HAT in a smart and very becoming sailor shape, with round crown and broad straight brim. A wide band of rich black velvet encircles the crown finishing at the side in a tailored bow, and it is trimmed at the other side with an exquisite pink slik rose and green foliage. COLOR: cream white hat, trimmed as described. This beautiful hat is just as serviceable as it is beautiful, and at our wonderfully considered to recommend the construction of PERRY-DAME PRICE, guaranteed to please you, or \$\forall \text{COLOR:} \te

guaranteed to please you, or \$2.98

—guaranteed Indicate 1001. The TATAL TO THE STATE IN THE This is one of the richest-looking and most

with black trimming; such with roses in beautiful natural flower colorings. This is one of the richest-looking and most becoming hats you ever saw at anywhere near this price. PERRY-DAME PRICE, — puaranteed to please you, or \$2.49 E-774—Where flower beautiful flower color and the strength of the stren

guaranteed to please you, or \$2.49 your money back.







E-803







-1—Exquisite Evening or Bondoir Cap of Gold-flowered PINK or LIGHT BLUE Chiifon, as preferred; each trimmed with self-color satin messaline, and a cream-white shadow lace frill. Run with clastic. Lends a charming touch to any costume.

elastic. Lends a charming touch wany Costonic E-2—Stylish and very neat Collar and Cuff Set of fine-finished French Linene, trimmed with accordion-plaited Organdie frills.

WHITE.

3—You would pay 50 cents elsewhere for such a handsome
White Lingerie Collar, heavily embroidered and trimmed with .23

White Lingerie Colar, heavily embroidered and trimmed with 23 feary lace insertion... All other of white Venise pattern lace in a very rich design, it will give a charming finish to any low-56 need dress or waist. It will give a charming finish to any low-56 need dress or waist.

25 — A beautiful Corsage of natural color Violets and a red rose, with soft green foliage and a handsome lavender silk cord with 25 tassels. Would be priced at 50 cets anywhere else.

26 — Unusually rich and dressy Collar with Vestee, made of White Organdie and exquisite Venise pattern lace, as pictured. 59 E-7—Embroidered White Organdie Collar—very stylish, 25 dainty and becoming. Carefully wired to keep its shape.

27 E-B-The new "Military" Collar of fine White Net Ilned with Organdie, and richly trimmed with plaited shadow Lace and silver-color ball buttons. Organdie yoke. WHITE. Closes with 24 patent snap fasteners.



E-18—Ostrich Neck Ruffs are being worn by the most fashionable women of New York this season, and this bandsome model is a bargain for \$1.9s. It is very rich-looking and dressy, being made of long, thick Ostrich flues, beautifully curled. It fastens in front with a hook and eye, and is finished with two silk braid tassels. COLORS: all black, black and white mixed; or a soft, rich shade of greyish brown. This ruft has ao air of richness and refinement that is positively charming, and will add greatly to your personal \$1.98 appearance.

appearance.
E-19—Only 25 cents for this beautiful Collar and Cuff Set of fine White Organdie, richly embroidered in Japanese style.
E-20—A very handsome White Lingerie Collar, embroidered in unusually rich and beautiful design.

trimmed with small pearl buttons, and plaited frills of White 25 Organdie. Organdie yoke. Invisible front closing.

E-28—If you want a Collar for your Coat or Suit that is exceptionally rich and stylish, choose this one of lustrous Black Velvet and contrasting color Silk Poplin, beautifully embroidered with silk floss and gold threads. COLORS: black velvet, with trimming and embroidery in Copenhagen blue or a rich shade of green, as preferred. This looks just like an expensive hand-embroidered.

E-29—A beautiful "Sun-ray" Collar of sheer White Embroidered Organdie with scalloped edge. Provided with collar 27 support.

Ribbon, with a white silk cord and tassel finish. Pin on .29

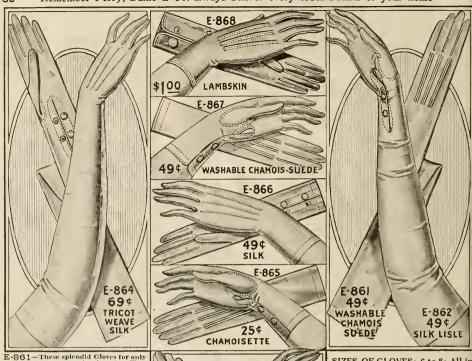
B.364—One of the neatest and smartest Collar and Cuff Sets
3.34—depend, and expending wild wale Wash Cordeline.
WHITE. Regular so-one value wild wash to the Collar
and Cuff Set of fine White Organdie, smartly bound with black
2.35—Just think! Only 23 cents for this fashlouable Collar
and Cuff Set of fine White Organdie, smartly bound with black
2.33 and white stripes.

and Cuff set of fine White Organdie, smartly bound with black 23 and white stripes.

E-3B—No one would believe you paid only 49 cents for this exquisite Embriodiered Collar and Cuff Set of Pique and Organdie. It is worth double this price. WHITE.

E-37—Irish pattern lace and beautiful medallions of Embroidered Organdie make this an exceptionally handsome Collar is that anyone would be proud to own. WHITE. This collar is 49

an exact copy of a high-priced model . . . . . .



EMBROIDERED SILK

49 cents are a genuine bargain. They are 16-button length and made of Washare 16-button length and made of Washahle Chamois Suede, carefully out and proportioned of the with abbelier comfort.

Faster with pearl clasps, COLORS:
Faster with pearl clasps, COLORS:
black, white, natural chamois color, or the new hiscuit color—a soft greyish tan, very popular with fashionable dressers in New York this season. These gloves wash beautifully with just Ivory soap and 49
E-862—Stylish, serviceable Gloves of fine quality Silk Lisle, 16-button length. They are made with three rows of fancy stitching on backs, and fasten at the wrist with patent clasps. COLORS: black, white or tan. A typical Perry-Dame bargain.

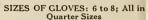
PERRY-DAME PRICE, .49 PERRY-DAME PRICE. \*17

E-863—For afternoon and evening wear these handsome Embroidered Silk of Cloves are an ideal selection. They are full-length, and made of very fine quality close-woven Silk with double finger tips. Fasten at the wrist with patent clasps. Fasten at the wrist with patent clasps. COLORS: black, white, or tan pongee color; each heautifully embroidered in self-color. These gloves look perfectly lovely on account of the rich lustre of the silk and the handsome nattern of the emsile and the handsome natte lovely on account of the rich lustre of the silk and the handsome pattern of the embroidery. They are carcully proportioned so that they fit just exactly right, and are delightfully comfortable. Others would ask you \$2.00 for such carcully made, splendid-wearing gloves. \$1.49

E-864-FRW-DAMB FRICE 1.5 \$11.8

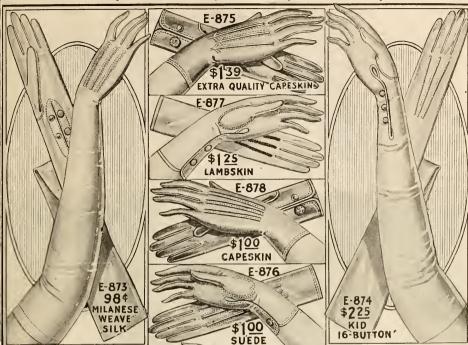
Cloves are worked in a handsome Tricot wave and are arm study studies.

Gloves are woven in a haodsome Tricot weave, and are very styllsh and dressy. They are made with double finger tips, and three rows of fancy embroidery, Fasten at the wrists with patent elasps, COLORS: black or white. These slik gloves are not quite as heavy as our 95-cent slik gloves E-873 on Face 87, but they are positively the very best pair of slik gloves every overel the Better. PERRY-DAME PRICE, .69



Every pair of Perry-Dame Gloves is guaranteed—and YOU are to be the judge. If they should not give satis-factory wear, we will send you another pair of gloves free.

E-865—Washable Chamoisette Gloves with three rows of fancy stitching on backs. Fasten with pearl clasps. COLORS: black, white, natural chamois color, or the new biscuit color—a soft, greytsh tan, very popuar this season with New York's most fashionable dressers. These gloves will wash splendidly with Ivory soap and water, and are priced unus—25 black of the PERKT-DAME RECEIVED BEAV Italian SIIk that will give long and very satisfactory wear. They are made with double finger tips and three rows on fancy embroidery on backs. Fasten with E-865-Washable Chamoisette Gloves



## SIZES OF GLOVES: 6 to 8; All in **Quarter Sizes**

E-871—These handsome full-length kid Gloves of fine quality soft, velvety DOESkiN can be washed very easily with just Ivory Soap and water. Three rows of stitching on backs. Fasten with pearl clasps. Overseam sewn and will not rin. 16-button length. COLORS: black, white, or natural chamois color. These gloves are very smart and stylish, and every time they are washed they look as fresh as when new. You could not get such beautiful perfect-fitting Doeskin Gloves

fresh as when new. You could not get such beaufulin perfect litting Doeskin Gloves anywhere else for less than \$2.50. \$1.98 PERRY-DAME PRICE, \$1.98 PERRY-BANE PRICE, \$1.00 for these fashionable and only silve from the season of the season o

12-button length, PERRY-DAME PRICE, \$1.98

E-871 \$198 6 BUTTON E-879 E-872

\$100

SHORT

WASHABLE

DOESKIN

\$125

WASHABLE DOESKIN

WASHABLE CHAMOIS

E-875—splendid service, smart style and delightful comfort are all combined in these handsome Kid Gloves of extra fine quality Capeskin. Three rows of spear-point stitchin. The constant of t

black, embroidered in white; white, embroidered in black; or tan, embroidered in black. These gloves will wear splendidly. Only at Perry, Dame & Co.'s could you get such the quality gloves for \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25. \$1.25

skins, with three rows of stitching on back. Fasten with patent clasps. COLORs: black, tan or white. Would cost you \$1.50 anywhere else.

PERRY-DAME PRICE, \$1.00

B-879-You will be delighted with the charming new style and splendid value of these fashionable Gloves. They reach far over the wrists like gaundet gloves, and are made without any fastening. Three rows of stitching on back. Common the control of t









black, navy blue, em-erald green, or American beauty rose. A genuine money-saving bargain for you. PERRY-DAME

E-925

Satin Messaline

\$198

Satin Messaline

92

-922

E-921

































142 to 154 E. 32nd St., New York.



For EXTRA SIZE VEST, See Description X-1109

E-1101—Here is a Union Suit that is sure to please you more than any Union Suit that you would buy elsewhere for the same money because it is splendfully made, it fits smuothly and comfortably, and will give you the control of the same money because it is splendfully made, it fits smuothly and comfortably, and will give you the control of the same money because it is splendfully made, it fits smuothly and comfortably, and will give you the control of the same money of the same money of the same money. White the same money of the same mon

drop seat, each

drop seat, each.

81/ES: 12 and 14 years, with open seat, each.

81/ES: 12 and 14 years, with open seat, each.

81/ES: 12 and 14 years, with open seat, each.

10 — Yest of good quality light weight Cotton. Swiss ribbed, run with mercerized tape at the neck and armholes. White weight Cotton, Swiss ribbed, with front yoke of fancy Art lace.

11 OF—This yest is unusual value.

11 OF—Just think of it! This heautifullight-weight Vest, made of Swiss ribbed Cotton with crochet yoke, for only 19 cents. White. No woman should overlook this money-saving bargain. Three for .50; each.

11 OF—Just think of it! This heautifullight-weight Vest, made of Swiss ribbed. Cotton with crochet yoke or annusud with a fancy applique. White. A very pretty and serviceable garment. Three for .72; each.

12 E-1108—Vest of fine quality light-weight Cotton. Swiss ribbed, with crochet yoke ornamented with a fancy applique. White. A very pretty and serviceable garment. Three for .72; each.

12 E-1109—A delightfully soft and comfortable Vest of fine quality medium-weight Sea Island Cotton. Swiss ribbed and very elastic. The neck and armholes are trimmed with crochet beading run with fancy wash.

12 E-1109—EXTRA SIZE VEST of fine quality medium-weight Sea Island Cotton. Swiss ribbed. Three for .52; each.

13 Three for .72; each.

14 Swiss ribbon, typing in pretty bows. White. Excellent value. Three for .73; each.

15 Three for .75; each.

16 Three for .75; each.

17 Three for .75; each.

18 Swiss ribbed, with crochet yoke ornamented. Three for .75; each.

18 Swiss ribbon, with growing bargain. Three for .75; each.

19 Swiss ribbed, with crochet yoke ornamented. Three for .75; each.

18 Swiss ribbed, with crochet yoke ornamented. Three for .75; each.

19 Swiss ribbed, with crochet yoke ornamented. Three for .75; each.

19 Swiss ribbed, with crochet yoke ornamented. Three for .75; each.

20 Swiss ribbed, with crochet yoke ornamented. Three for .75; each.

21 Swiss ribbed, with crochet yoke ornamented. Three for .75; each.

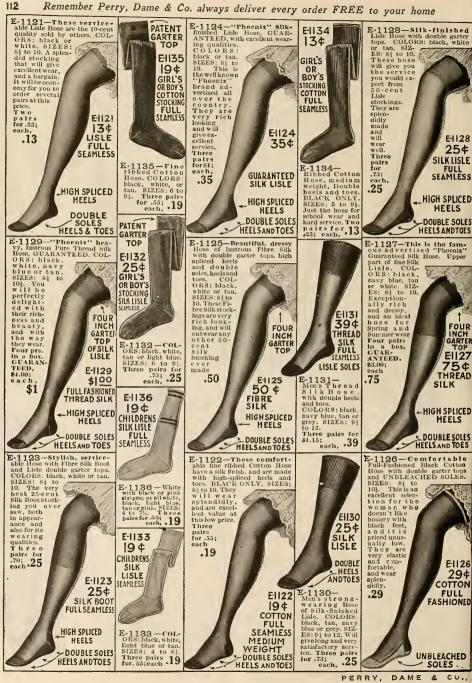
22 Swiss ribbed, with cr

25¢ UP GIRLS UNION SUIT 6 TO 14 YRS.

E-1104

Secretary Secretary







142 to 154 E. 32nd St., New York.















### SIZES OF GIRLS' DRESSES: 6 to 14 YRS.

SIZES OF GIRLS DRESSES: 5 to 14 YRS.

1-211—This Dress of fine quality Plaid
Gingham with the stylish two-tier skirt is an ununually pretty model, and it will wear well and
under beautifully. The collar and cuffs are of
white repp, and the front of the waist is made
with a hor-plait trimmed with beautiful pearl
buttons, and finished at the neck with a chicord ornament with tassel ends. A jaunty black
patent leather belt is provided. Invisible front
closing. COLORS: white, plaided with rose-pluk
and dark grey; or white, plaided with rose-pluk
and dark grey; or white, plaided with the and dark
grey. A charming Dress for Spring and Summer
wear, and priced very, very low.

grey. A charming Dress for Spring and Summer wear, and priced very, very low.

—guaranteed to please you, or your money back.

E-1212—A very becoming and splendidly made Wash Dress of Tan Lineue with sailor collar and cuffs of Cadet blue trimmed with white straps. The little chemisette and the sailor tie are also of The little chemiseste and the salor tie are also of Cadet blue, and a smart patch pocket is provided. Closes entirely down the front with pearl buttons. CoLOR: tan, trimmed with Cadet blue, as described. This dress is a decided bargain at this low price. ... PERRY-DAME PRICE.—guaranteed to please you, or your money back. .69

Spring and Summer, made of fine quality Plaid Gingham richly trimmed with white wash corduroy and scalloped edging. The front is embroidered in a handsome floral design, as pictured. A very

Gingham richly trimmed with white wash corduroy and scalloped edging. The front is embroidered in a handsome floral design, as pictured. A very attractive feature is the scalloped outline of the waist and the stylish tunic skirt, prettily trimmed with pearl buttans. Closes in front. COLORS: white, plaided with blue and tan, and embroidered in blue: or white, plaided with rose-pink and tan, and embroidered in rose-pink. The splendid material and smart, becoming style of this Dress make it unusual value for only 98 cents.

PERRY-DAME PRICE,

-quaranteed to please you, or your money back. 69¢

E-1214

59¢

GINGHAM

E-1215 984 FRENCH FINISHED LINENE

Please note that all Perry-Dame Girls' Dresses are correctly proportioned to fit exactly and be becoming to ALL ages in which the Dress is sold.

GINGHAM

98

GINGHAM

which the Dress is sold.

E-12.14—Remember, this Dress is a PERRY-DAME bargain, so we hope you won't judge its value by our low price. It is made of Plaid and Solid Color Gingbam combined, from the property of the property

bargain is a genuine money-saving upper-average for you. It is made of Plaid Gingham with collar and cuffs of embroidered white repp, and a stylish little peplum on the skirt. Closes through in front with pearl buttons. COL-ORS: blue plaid, or rose-pink plaid; each embroidered to match. Order this dress on our advice, and see for yourself how splendidly it is made and what a bargain it is.

PERRY-DAME PRICE,
guaranteed to please you, or your money back. 49

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E-1216

49¢

GINGHAM







### BOYS' SUITS-SIZES STATED IN EACH DESCRIPTION

E-1240—Here is a very manly little Suit of fine quality Cotton Bengaline that any boy will be proud to wear. The detachany boy will be proud to wear. The detachable white bengaline shield and the left sleeve are embroidered, and the new-style straight pants are provided with two side pockets. COLORS: tan suit, with red tie; Cadet blue suit, with Cadet blue tie; or white suit, with white tie; each with white shield. SIZES: 3 to 8 years. Would be priced at \$3.00 anywhere else. Would be priced at \$1.98 FERRY-DAME PRICE, \$1.98

E-RRY-DAME PRICE, Φ1-70
E-1241—We are proud to effer you this beautiful Suit of fine quality French Finished Linene for only \$1.39. The collar and the detachable shield are handsomely embroidered. New-style straight pants with side pockets. COLORS: white, tan or Cadet blue: each embroidered in white, \$12ES:3 to \$ years.

embroidered in white. SIZES: 3 to 8 years. Ageouine money-saving opportunity \$1.39 B-1242 - This splendid Saller Suit of Size of the saller Suit of Size of the saller Suit of Size of the saller Suit of Size of Size

E-1243—Double Service Sailor Suit of fine quality White Duck, consisting of Middy Sailor Blouse trimmed with navy blue

Middy Sailor Blouse trimmed with navy hlue Linene, one pair of long Sailor Patots, and one pair of short Straight Pauts; each pair of pants provided with side pockets. SIZES: 3 to 10 yrs. Will launder well and wear splength of the part of the par

with side peckets. COLORS: tain of cader blue; each with FAST COLOR Striped truings. SLEW with FAST COLOR Striped truings. SLEW with the striped truing slew color of the striped truings. SLEW with the striped truings and the pants are provided with side peckets. COLOR: white, with navy blue cording, and the pants are provided with side peckets. COLOR: white, with navy blue stripes and cording. SIZES: 2 to 8 years. Value, 81.49. 98 E-1246—Just the kind of a Suit you will be proud to have your boy wear, made of style, trimmed with White Repp and a smart bow-tie. Bloomer Pants with side pockets. COLORS: navy blue and white stripes or tan and white stripes. SIZES: 3 \$1.49

E-1247—Smart Sallor Sult of fine quality Striped Galatea, trimmed with solid color galatea and white straps, as pictured. Detachable shield; new-style straight pants with side pockets. COLORS: white, with Detachance shield, new-style straight panes with side pockets. COLORS: white, with dark tan stripes and trimming; or white, with navy blue stripes and trimming. SIZES: 3 to 8 years. Priced very low.
PERRY-DAME PRICE. .98

E-1248—Only \$1.25 for this four-piece Outilt, consisting of an "Oliver Twist" Suit with two parts of core-style graphs of the four-piece Outilt, consisting of an "Oliver Twist". Suit with two parts of core-style graphs of the four-piece outil two parts of the four-piece outil piece outil the four-piece outil piece outil PERRY-DAME PRICE, \$1.25

E-1249—Four-plece Suit of fine quality Linene, consisting of a Rab-Rab Hat, Sailor Blouse, one pair of Bloomer Pants and one pair of new-style Straight Pants; each pair of paots provided with side pockets. COLORS; tao, with dark brown collar; or Cadet blue, with dark blue collar; each with hat trimmed to match. SIZES; 3 to 10 years. A regular \$1.98 value.

PERRY-DAME PRICE, \$1.49





### BOYS' SUITS-SIZES STATED IN EACH DESCRIPTION

E-1250—A regular 98-cent Suit for only 69 cents. It is made of fine quality Holland Linene, prettily trimmed, as pictured. Bloomer Pants. COLORS: Cadet blue, trimmed with red; or tao, trimmed with dark brown. SIZES: 3 to 8 years. 69 PERRY-DAME PRICE, 69

E-1251—Just picture your boy in this manly little two-piece Suit of fine quality Ramie Linene trimmed with white repp and

many little twi-piece with the hite repp and pearl buttons, as a pearl buttons as a pearl buttons, as a pearl button, as

made of fine quality White Butcher's Linene, trimmed with navy blue linene, and has full cut Bloomer Pants. SIZES: 3 to 8.79

Pages ... PERRY-DAME PRICE, 79

Be the quality French Finished Linene. The blouse has a smart stitched belt of self-material, and the pants are provided with side pockets. COLORS: tan or Cadet blue; each trimmed with red. SIZES: 3 to 8.99

PERRY-DAME PRICE, 89

Local Color of the c

with Cadet blue or tan, as preferred, SIZES; 3 to S year. PERRY-DAME PRICE, \$1.19
E-1257—This is a splendid Suit for your hey, and one of the best suits you could have anywhere for 9S cents. It is made of fine quality Striped Galates, richly trimmed on the stripes. New-cyto straight parts with side pockets. COLORS; white, with tan or

his better clothes.

PERRY-DAME PRICE, 98

E-1259-FOR THE GIRL-Indian
Squaw Outfit, similar to E-1258, with skirt
instead of trousers. SIZES: 4 to 14

years...PERRY-DAME PRICE, 98

E-1260-Cowboy Outfit, consisting of
Shirt, Trousers, and Hat of fine quality
tan-color Khaki Cloth: also a red Bandanna
Handkerchief, Rope Lasso, Cap-Pistol in
tan Leatherette Holster, and tan Leatherette Belt. SIZES: 4 to 14 years. This is a
very serviceable Play Suit that will delicht
your boy. It is \$1.49 value.

E-1261-ERRY-DAMI PRICE, 98

E-1261-SIZES: 4 to 14 years. Similar to
E-1290, but made with skirt instead of
trousers. SIZES: 4 to 14 years.

PERRY-DAME PRICE, 98

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142 to 154 E. 32nd St., New York.



128

PERRY-DAME PRICE.45

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please you, money back.

Madras Gingham

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Street, R. F. D. or Box Number.

State. .

Bust, or PRICE How Waist Length ARTICLE Style No. Color Many Size Cts. How many Bust, or Size Waist Article How many Bust, or Size Waisz Article Style No. How many Color Bust, or Size Waist Length Style No. How many Color Waist Bust, or Size Length Style No. How many Bust, or Size Waist Length How many Waist Bust, or Size Leogth Article Style No. How many Bust, or Size Waist Style No. How many Waist Bust, or Size Length Article Style No. How many Bust, or Size Waist Style No. How many Waist Bust, or Size Leagth Article Style No. How many Color Bust, or Size Waist Leagth Article Style No. How many Color Waist Bust, or Size Leagth Article If you want your order sent by insured mail, add 5 cents here:

TOTAL

NOTE May we substitute the same size of a similar style of the same or higher value, without extra charge, if we are temporarily out of your selection?.....

IMPORTANT

Be sure you read and follow the simple directions on the back of this order blank. Do not send cash by ordinary mail.

Will you kindly do Perry, Dame & Co. a favor? That is, to write here the names of two of your friends who you think would be interested in receiving our style books. We will appreciate this favor and will not mention your name unless you wish it.

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Friend's Name	Friend's Address

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This tremendous business has here built up solely upon the foundation principle that we would give our customers honest merchandise at lower prices, and that we would show the latest New York Styles each season and deliver them to your door at prices that mean a great saving for you. And so each season our Style Book is prepared with only this in view. To sum up in a few words, the nolley of Peraw. DAME & Co. is to give you the highest quality at the lewest prices, and the best possible service. And the state that VOL will be cattrely salatice with representations of the property of the

### No. 2. WE PAY ALL MAIL OR EXPRESS CHARGES

Always remember that Perny, Dave & Co, pay all mail or express charges to all parts of the world. You can readily underconvenience, because you do not have to sit down and figure out how much the express charges or mail charges are going to be. All you have to do is seen the amount that is quoted under each catalogue number. We do not, however, pay delivery charges on goods sent C.O.D., as explained in Paragraph 5 on this

#### No. 3. YOUR GUARANTEE

PERRY, DAME & Co. guarantee that every article you buy from them must please you in every way, and if for any reason whatever you are not thoroughly pleased and even delighted with your order, you may return the goods at one at our expense, and we will exchange them for other goods or refund your money without one cent of expense to you.

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Enclose with your order the amount the order calls for. The
best way is to get a Postal Money Order from your Postmaster,
or an Express Money Order from your Express Ageot, or else a
New York Bank Draft which you can easily get at any Bank
in your Cana. The property of the property of the property
cash in with your order and have to registered it will reach us
safely, but do not send cash unless you register your letter. We
cannot be responsible for money lost in the mail that is NOT registered. Remember, PERRT, DAME & Co. pay all mail or express
charges on everything you orler from them, so you do not have to
think about adding anything for delivery.

### No. 5. OUR TERMS FOR C. O. D. SHIPMENTS

PERRY, DAME & CO. will ship C. O. D. any order amounting to \$5.00 or more to any address in the United States, if a remit tance of one-quarter the amount of the goods accompacies the order. But on C. O. D. shipments the customer must pay the delivery charges, and also the Fee for sending the balance of the money to us. We do not ship C. O. D. without the required remittance. Our only object in asking our customers to send the full amount of money with their orders is that we can handle the business with less expense, and therefore you get the hencit of it by buying your clothes for less money. We can not, in any case, ship goods C. O. D. to any point outside of the United States.

### No. 6. CORRESPONDENCE

PERRY, DAME & CO., have a corps of expert women correspondents to answer all letters from our customers, and we are span of the constant of th

### No. 7. TIME REQUIRED TO FILL ORDERS

No. 7. TIME REQUIRED TO THE ORDERS
PERRY, DAME & CO. always fill all orders promptly and take a great deal of pride in the prompt service we give our customers. It is easy for you to figure out just about how long it will take for our package to reach you from the time you have mailed your order, but it is always well to wait a day or two before writing us about it, as there might be some slight delay on the part of the transportation companies. You may be sure every order you send us will receive prompt attention.

### No. 8. IMPORTANT

If you wish to return anything to us for exchange or refund, please DO NOT SEND IT C. O. D., as it will cause delay in the adjustment and meaus additional expense for us. Send it in the regular way, either by Parcel Post or Express, and we will refund your money at once, if you so desire, together with any money you have spent for the forwarding charges. Please, do not, under any circumstances, send anything to us by Parcel Post C. O. D.

### PERRY-DAME GARMENTS ARE SURE TO FIT YOU PERFECTLY

PERRY-DAME CLOTHES always fit you perfectly if you order the right size garment. And it is a very easy matter for you to find out just what size garment you should need to be a size of the size of t matter for you to find out just what size garment you should wear,—that is, by actually taking your measure with an accurate tape-measure. This is true of underwear as well as outer garments.

You may think you wear size 38, in fact some garment which is marked with this size may fit you, whereas if

you take your measure you may find that your size is really 36 or 40.

So be sure to take your measure, then send us the size, and you will receive a perfect-fitting garment.



To find your correct Bust Measure, take an accurate tape measure and your size will be the number of inches over the largest part of bust, taken over your shirtwaist. (See illustration.) Be sure the tapemeasure does not slip up or down in the back, and do not take this measurement too tight. Make no allowances whatever.

To find your correct Waist Measure, take this measure-ment all around your waist, making no allowances.



When ordering skirts, either with regulation waist-band or girdle-top, give your waist measure taken around your waist, making no allowances; and also give front length, taken from top of skirt band to desired length. (See illustration.) For petticoats, order by front length only.

Be sure to order petticoats two inches shorter than the front length of your skirt, as this is just the right length in order to get the best effect and the greatest amount of service.

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NOTE May we substitute the same size of a similar style of the same or higher ?

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Always remember that PERRY, DAME & Co, pay all mail or express charges to all parts of the world. You can readily understand that this means a wonderful saving to you, and is also a great convenience, because you do not have to sit down and figure out how much the express charges or mail charges are going to be. All you have to do is send the amount that is quoted under each catalogue number. We do not, however, pay delivery charges on goods sent C. O. D., as explained in Paragraph 5 on this page.

### No. 3. YOUR GUARANTEE

Printy, Date & Co. guarantee that every article you buy from them must please you in every way, and if for any reason whatever you are not thoroughly pleased and even delighted with your order, you may return the goods at once at our expense, and we will exchange them for other goods or refund your money without one cent of expense to you.

### No. 4. THE BEST WAY TO SEND MONEY

No. 4. IHE BEST WAY TO SERIO MODEL.

Enclose with your order the amount the order calls for. The
best way is to get a Postal Money Order from your Postmaster,
or an Express Money Order from your Express Agent, or else a
New York Bank Draft, which you can easily get all the
new York Bank Draft, which you can easily get in a strong
envelope and be sure to have your letter registered. If you put
cash in with your order and have it registered it will reach us
safely, but do not send cash unless you register your letter. We
cannot be responsible for money lost in the mail that is NOT registered. Renember, Peiart, DAME & Co, pay all mail or express
charges on everything you'de for money to think about adding anything for delivery.

### No. 5. OUR TERMS FOR C. O. D. SHIPMENTS

No. 5. OUR TERMIS FOR C. O. D. SHIPMENTS
PERRY, DAME & Co. will ship C. O. D. any order amounting
to \$5.00 or more to any address in the United States, if a remitance of one-quarter the amount of the goods accompanies the order.
But on C. O. D. shipments the customer must pay the delivery
charges, and also the Fee-for sending the balance of the money
to us. We do not ship C. O. D. without the required remittance,
our only object in asking our customers to send the full amount
of money with their orders is that we can handle the business
with less expense, an three terminals of the business
your olds the Center of the Control of the States.
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### No. 6. CORRESPONDENCE

PERRY, DAME & Co. have a corps of expert women correspondents to answer all letters from our customers, and we are spondents to answer all letters from our customers, and we are the constant of the constant

### No. 7. TIME REQUIRED TO FILL ORDERS

PERRY, DAME & Co. always fill all orders promptly and take a great deal of pride in the prompt service we give our customers, for our package to reach you from the time you have malled your order, but it is always well to wait a day or two hefore writing us about it, as there might be some slight delay on the part of the transportation companies. You may be sure every order you send us will receive prompt attention.

### No. 8. IMPORTANT

If you wish to return anything to us for exchange or refund, please DO NOT SEND IT C. O. D., as its will cause delay in the adjustment and means additional expense for us. Send it in the regular way, either by Parcel Post or Express, and we will refund your money at once, if you so desire, together with any money you have spent for the forwarding charges. Please, do not, under any circumstances, send anything to us by Parcel Post C. O. D.

## PERRY-DAME GARMENTS ARE SURE TO FIT YOU PERFECTLY

PERRY-DAME CLOTHES always fit you perfectly if you order the right size garment. And it is a very easy matter for you to find out just what size garment you should wear,—that is, by actually taking your measure with an accurate tape-measure. This is true of underwear as well as outer garments.

You may think you wear size 38, in fact some garment which is marked with this size may fit you, whereas if

you take your measure you may find that your size is really 36 or 40.

So be sure to take your measure, then send us the size, and you will receive a perfect-fitting garment.



To find your correct Bust Measure, take an accurate tape measure and your size will be the number of inches over the largest part of bust, taken over your shirtwaist. (See illustration.) Be sure the tapemeasure does not slip up or down in the back, and do not take this measurement too tight. Make no allowances whatever

To find your correct Waist Measure, take this measure-ment all around your waist, making no allowances.



When ordering skirts, either with regulation waist-band or girdle-top, give your waist measure taken around your waist, making no allowances; and also give front length, taken from top of skirt band to desired length. (See illus-tration.) For petticoats, order by front length only.

Be sure to order petticoats two inches shorter than the front length of your skirt, as this is just the right length in order to get the best effect and the greatest amount of service.

### SPECIAL -- PERRY-DAME KHAKI CLOTH RIDING GARMENTS -- SPECIAL.



We have received requests from so many thousands of our friends for Perry-Dame Riding Garments made of Tan Khaki Cloth, that we are making a special feature of them and offer them to you at very special FRIEND-MAKING PRICES

NOTE The skirts of these garments are all DIVIDED, in Riding Habit style, but the front panel is so arranged that it may be buttoned over when desired and the skirt worn as pictured so that the divided effect will not show.

E-1291. Riding Dress of Tan Khaki Cloth-made with waist and skirt in one piece. Three convenient patch pockets. Tei included. Divi-ded skirt in tiding habit style. (See note inches with 3-inch basted hem for easy adjust-ment. SPECIAL PRICE. \$3.89

E-1292, Gauntlet Gloves in natural grey Buckskin color, with pliable gauntlet cuffs. SIZES: 6 to 8. SPECIAL PRICE, \$1.25

E-1293. Jaunty Cap of Tan Khaki Cloth to match Riding Dress E-1291. No size required. SPECIAL PRICE: 69c

E-1294. Riding Suit of Tan Khaki Cloth. The coat is made in smart Norfolk style with helt, and brown velvet cordurory collar and cuffs. Divided skirt, in habit style. (See note above ) SIZES; Coat. 22 to 44 bust. Skirt length, 40 inches with 3-inch basted hem. In ordering, also give Waist Measure desired for Skirt.

SPECIAL PRICE. \$4.98

E-1295. Cap of Tan Khaki Cloth, to match Suit E-1294, gathered on an elastic band. No size required. SPECIAL PRICE. 69c

E-1296. Tan Khaki Middy with four patch pockets, and handsome novelty buttons, adjustable storm collar, and buttoned tabs on cuffs SIZES 32 to 44 bust.

E-1297. Riding Skirt of Tan Koaki Cloth, button-trimmed, made divided, in riding habit style. The front panel, however, is arranged in such a way that it may be buttoned over and worn as pictured so that the divided effect will not show. SIZES: 23 to 30 inches Waist Measure. Front Length 32 to 42 inches.

SPECIAL PRICE, \$2.19

Special Price for Khaki Middy E-1296 and Khaki Riding Skirt E-1297 when ordered to-gether, \$3.69

E.1298, Stylish Hood of Tan Mercerized Repp, trimmed with Instrous navy blue satin messaline, and gathered on an elastic bund. No size required SPECIAL PRICE. 69c SPECIAL PRICE \$1.59

