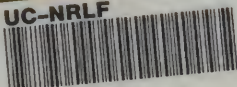


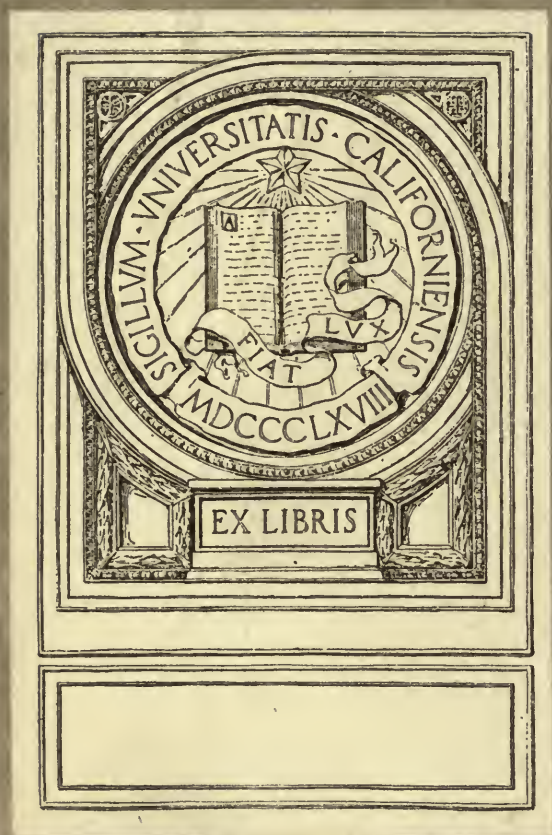
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12 BLANK TRIMMINGS COST SHEETS *and* SUIT COST AND SELLING PRICE TABLES

to be used in connection with



COST AND SELLING PRICE *for* MERCHANT TAILORS

by CLAUD V. BEEMAN
PUBLISHER SAINT LOUIS, MO.

The COMPLETE work is a SIMPLE METHOD by which a Merchant Tailor can estimate COSTS, and determine the SELLING PRICE necessary to cover all ascertainable Expenses, Depreciations, Losses, Interest on Capital, and the desired NET PROFIT.

Price of the complete work, consisting of One Copy of "Cost and Selling Price for Merchant Tailors" and Book of Twelve blank TRIMMINGS COST SHEETS and SUIT COST and SELLING PRICE TABLES—\$5.00 Post Paid.

Additional books of twelve blanks, as herein contained, \$1.00 Post Paid.

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IMPORTANT SUGGESTIONS

Every **six months**, or when prices of Woolens, Trimmings or Labor increase, a new TRIMMINGS COST SHEET and SUIT COST AND SELLING PRICE TABLE should be calculated. (See model filled-in-sheet and table on pages 7 and 9 of book "COST AND SELLING PRICE FOR MERCHANT TAILORS.")

It is well to close books at the end of every **six months**; that is at the close of the Spring and Summer Season and at the close of the Fall and Winter Season. By doing this you will be the better enabled to estimate your Overhead Expense which you will use in arriving at your necessary percentage of **Gross Profit** for the following season.

How to estimate the necessary percentage of Gross Profit will be found on pages 10 and 11 of book "COST AND SELLING PRICE FOR MERCHANT TAILORS."

TRIMMINGS COST SHEET

In the left margin of Trimmings Cost Sheet will be found figures from 1 to 49. By these figures the Trimmings and Findings Tables are located in book, "COST AND SELLING PRICE FOR MERCHANT TAILORS." These tables give the costs of the various Trimmings and findings in different lengths and quantities where necessary.

SUIT COST AND SELLING PRICE TABLE

After the costs of Woolens, Trimmings and Labor are filled in and totaled on the blank SUIT COST AND SELLING PRICE TABLE, and the necessary Gross Profit determined, compute the selling prices by PERCENTAGE TABLE on pages 23, 24 and 25 of book, "COST AND SELLING PRICE FOR MERCHANT TAILORS."

1. Cost of Woolens, Per Yd.
2. Cost of Woolens, Average Suit
3. Cost of Trimmings
4. Cost of Making Coat
5. Cost of Making Vest
6. Cost of Making Trousers

Total Net Cost

SUIT COST and

SELLING PRICE TABLE

.....Season 19.....

It is well to compute and fill in several different percentages of gross profits above and below the gross profit you have determined to realize, as you will, no doubt, deem it advisable to make a greater percentage of gross profit on some fabrics and a less percentage on others.

Use Percentage Table for computing selling prices.

TRIMMINGS.— Cost Sheet.

Grades
"A" "B" "C"
Price Price Price

Grade "A"

"B"

"C"

COAT

1. Body Lining
2. Sleeve Lining
3. Canvas
4. Hair Cloth
5. Silesia (4 large pockets)
6. Silesia (2 ticket pockets)
7. Felt
8. Blue Wadding
9. Wool Wadding
10. Wiggin
11. Holland Stay Linen
12. Under Collar
13. Arm Shields
14. Buttons (for front)
15. Buttons (for cuff)
16. Stay Tape
17. Machine Silk
18. Hand Sewing Silk
19. Buttonhole Twist
20. Gimp
21. Linen Thread
22. Basting Cotton

Total Cost of Coat Trimmings

VEST

23. Back
24. Inside Lining & In. Br. Pkt.
25. Silesia (4 pockets)
26. Wiggin
27. Buttons
28. Buckle
29. Machine Silk
30. Hand Sewing Silk
31. Buttonhole Twist
32. Linen Thread
33. Basting Cotton
34. Stay Tape

Total Cost of Vest Trimmings

TROUSERS

35. Lining (waistband & curtain)
36. Pocket (2 side & 2 hip)
37. Silesia (fly, flap lag. & wtbl. pkt.)
38. Holland Stay Linen
39. Fly Facing (pocketing)
40. Canvas (waistband)
41. Suspender Buttons
42. Fly Buttons
43. Flap Buttons
44. Hook & Eye
45. Machine Silk
46. Hand Sewing Silk
47. Buttonhole Twist
48. Linen Thread
49. Basting Cotton

Total Cost of Trouser Trimmings

Total Cost of SUIT Trimmings



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1.	Cost of Woolens, Per Yd.	
2.	Cost of Woolens, Average Suit	
3.	Cost of Trimmings	
4.	Cost of Making Coat	
5.	Cost of Making Vest	
6.	Cost of Making Trousers	
Total Net Cost		

**SUIT COST
and
SELLING PRICE TABLE**
.....Season 19.....

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Use Percentage Table for computing selling prices.

TRIMMINGS.— Cost Sheet.

Grades
"A" "B" "C"
Price Price Price

Grade "A"

"B"

"C"

COAT

1. Body Lining
2. Sleeve Lining
3. Canvas
4. Hair Cloth
5. Silesia (4 large pockets)
6. Silesia (2 ticket pockets)
7. Felt
8. Blue Wadding
9. Wool Wadding
10. Wiggin
11. Holland Stay Linen
12. Under Collar
13. Arm Shields
14. Buttons (for front)
15. Buttons (for cuff)
16. Stay Tape
17. Machine Silk
18. Hand Sewing Silk
19. Buttonhole Twist
20. Gimp
21. Linen Thread
22. Basting Cotton

Total Cost of Coat Trimmings

VEST

23. Back
24. Inside Lining & In. Br. Pkt.
25. Silesia (4 pockets)
26. Wiggin
27. Buttons
28. Buckle
29. Machine Silk
30. Hand Sewing Silk
31. Buttonhole Twist
32. Linen Thread
33. Basting Cotton
34. Stay Tape

Total Cost of Vest Trimmings

TROUSERS

35. Lining (waistband & curtain)
36. Pocket (2 side & 2 hip)
37. Silesia (fly, flap lng. & wtch. pkt.)
38. Holland Stay Linen
39. Fly Facing (pocketing)
40. Canvas (waistband)
41. Suspender Buttons
42. Fly Buttons
43. Flap Buttons
44. Hook & Eye
45. Machine Silk
46. Hand Sewing Silk
47. Buttonhole Twist
48. Linen Thread
49. Basting Cotton

Total Cost of Trouser Trimmings

Total Cost of SUIT Trimmings

1.	Cost of Woolens, Per Yd.
2.	Cost of Woolens, Average Suit
3.	Cost of Trimmings
4.	Cost of Making Coat
5.	Cost of Making Vest
6.	Cost of Making Trousers
Total Net Cost	

**SUIT COST
and
SELLING PRICE TABLE**
.....Season 19.....

It is well to compute and fill in several different percentages of gross profits above and below the gross profit you have determined to realize, as you will, no doubt, deem it advisable to make a greater percentage of gross profit on some fabrics and a less percentage on others.

Use Percentage Table for computing selling prices.

Grades		
"A"	"B"	"C"
Price	Price	Price

Grades			Grade "A"
"A"	"B"	"C"	
Price	Price	Price	
100	80	60	100
90	70	50	90
80	60	40	80
70	50	30	70
60	40	20	60
50	30	10	50
40	20	0	40
30	10		30
20	0		20
10			10
0			0

“C

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By Claud V. Beeman

1. Cost of Woolens, Per Yd.
2. Cost of Woolens, Average Suit
3. Cost of Trimmings
4. Cost of Making Coat
5. Cost of Making Vest
6. Cost of Making Trousers

Total Net Cost

SUIT COST and

SELLING PRICE TABLE

.....Season 19.....

It is well to compute and fill in several different percentages of gross profits above and below the gross profit you have determined to realize, as you will, no doubt, deem it advisable to make a greater percentage of gross profit on some fabrics and a less percentage on others.

Use Percentage Table for computing selling prices.

TRIMMINGS.— Cost Sheet.

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Percentage Table.

