

UC-NRLF

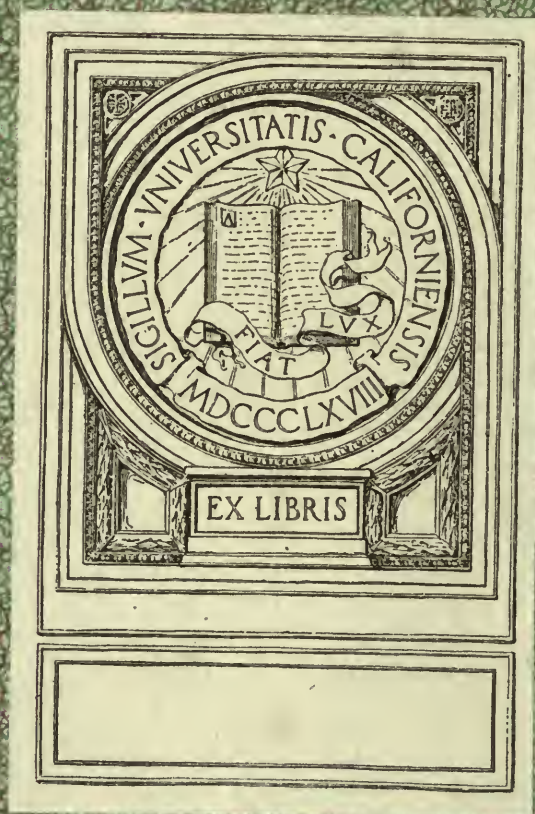


#B 691 350

# COST AND SELLING PRICE FOR MERCHANT TAILORS

By CLAUD V. BEEMAN

YD 05722











Digitized by the Internet Archive  
in 2008 with funding from  
Microsoft Corporation

Cost *and* Selling Price  
*for*  
Merchant Tailors

*or*

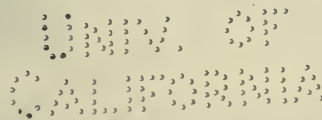
A SIMPLE METHOD by which a Merchant Tailor can estimate Costs, and determine the Selling Prices necessary to cover all ascertainable Expenses, Depreciations, Losses, Interest on Capital, and desired Net Profit.

*By*

CLAUD V. BEEMAN



*Published by* CLAUD V. BEEMAN  
ST. LOUIS, MO.



HF 5686  
T234

Copyrighted 1916  
by  
CLAUD V. BEEMAN

Infringements will not be permitted

## Introduction

In presenting this cost and selling price method, which has been successfully used for several years, to my fellow craftsmen, it is my sincere belief that it will be found of inestimable value to those who, through a lack of understanding or an improper understanding of commercial arithmetic, are unable to properly determine the correct cost and selling price of a manufactured article.

It has been my habit, during the past two years, when coming in contact with high school boys, college graduates, commercial travelers and merchants to interrogate them regarding the proper method of estimating commercial profits. The great percentage of those clinging to the old style misleading cost price method of figuring profits is astounding, and has prompted the compilation of this method.

This work is not a discussion of the fallacy of estimating gross profits on the cost price, which some merchants do intelligently and successfully, nor is it meant to laud the modern method of estimating profits on the selling price, but rather it is an effort to lay before the merchant tailor a simple up-to-date method by which it is possible for any of our craftsmen, capable of totaling a column of figures, to intelligently compute his correct selling price for a suit of clothes.

While this work has been prepared especially for the use of the merchant tailor, it is believed that a close inspection of the simplicity of the method of determining the "necessary gross profit" and the "necessary selling price" will win for it a host of friends in other branches of the manufacturing and retailing world.

The author takes this opportunity to thank his business partner and other fellow craftsmen for patience shown when being interrogated and for technical information given.



*"When we mean to build,  
We first survey the plot, then draw the model;  
And when we see the figure of the house,  
Then must we rate the cost of the erection:  
Which if we find outweighs ability,  
What do we then do, but draw anew the model  
In fewer offices; or, at least desist  
To build at all."*

*—Shakespeare.*

# CONTENTS

---

|                                                        |    |
|--------------------------------------------------------|----|
| Title Page .....                                       | 1  |
| Introduction .....                                     | 3  |
| Quotation .....                                        | 4  |
| Directions .....                                       | 6  |
| Suit Cost and Selling Price Table.....                 | 7  |
| Directions for Trimmings Cost Sheet.....               | 8  |
| Trimmings Cost Sheet.....                              | 9  |
| Directions for Suit Cost and Selling Price Table ..... | 10 |
| How to Estimate the Necessary Gross Profit.....        | 10 |
| Rule and Solution.....                                 | 11 |
| Tables of Trimmings .....                              | 12 |

## COAT

|                                                                                           |    |
|-------------------------------------------------------------------------------------------|----|
| Body Lining.....                                                                          | 12 |
| Body Lining.....                                                                          | 13 |
| Sleeve Lining .....                                                                       | 14 |
| Canvas .....                                                                              | 15 |
| Hair Cloth .....                                                                          | 16 |
| Silesia .....                                                                             | 16 |
| Felt, Wadding and Wiggin.....                                                             | 17 |
| Holland, Collar Cloth, Shields, Buttons, Tape, Silk, Twist, Gimp and<br>Linen Thread..... | 18 |
| Basting Cotton .....                                                                      | 19 |

## VEST

|                                                                                        |    |
|----------------------------------------------------------------------------------------|----|
| Vest Back, Inside Lining .....                                                         | 19 |
| Silesia, Wiggin, Buttons, Buckle, Silk, Linen Thread, Basting Cotton<br>and Tape ..... | 20 |

## TROUSERS

|                                                                                       |    |
|---------------------------------------------------------------------------------------|----|
| Lining, Pocketing, Silesia, Holland and Fly .....                                     | 21 |
| Canvas, Buttons, Hook and Eye, Silk, Twist, Linen Thread and Bast-<br>ing Cotton..... | 22 |
| Percentage Table, 1% to 31%.....                                                      | 23 |
| Percentage Table 31% to 70% .....                                                     | 24 |
| Percentage Table, 70% to 99%.....                                                     | 25 |
| Woolen Table .....                                                                    | 26 |

## SPECIAL NOTICE

By carefully following instructions and directions, as arranged in their logical order, you will have a complete and accurate table of your Suit Costs with the Selling Prices necessary to the conduct of your business on a profitable basis.



## DIRECTIONS

Fill in on line 1 of blank "Suit Cost and Selling Price Table" the several yardage prices of your suitings, graduating from the cheaper to the higher priced materials. For example see line 1, on sample of completed table on page 7.

Fill in on line 2 the cost of woolens per average suit. Use Woolen Table given on page 26 for computing costs of Woolens at the different yardage prices.

For example see line 2 on sample of completed table on page 7.

Use for your average length that length in which you purchase your single suitings;  $3\frac{3}{8}$  yards is a reasonable average.

Before proceeding further with the filling in of "Suit Cost and Selling Price Table," it will be necessary to compute Trimmings Costs, we will therefore lay aside, for the time being, "Suit Cost and Selling Price Table" and turn to page 8.

# TRIMMINGS.— Cost Sheet.

|                                          | Grades      |               |       | Grade "A" |        |  | "B"    |  |  | "C"    |
|------------------------------------------|-------------|---------------|-------|-----------|--------|--|--------|--|--|--------|
|                                          | "A"         | "B"           | "C"   |           |        |  |        |  |  |        |
|                                          | Price       | Price         | Price |           |        |  |        |  |  |        |
| COAT                                     |             |               |       |           |        |  |        |  |  |        |
| 1. Body Lining                           | 26 1/2 1.00 | 75 1/2 60 1/2 |       | \$1.50    |        |  | \$1.12 |  |  | 90     |
| 2. Sleeve Lining                         | 27 60       | 35 25         |       | 45        |        |  | 27     |  |  | 19     |
| 3. Canvas                                | 38 35       | 30 25         |       | 37        |        |  | 32     |  |  | 27     |
| 4. Hair Cloth                            | 16 30       | 25 17 1/2     |       | 14        |        |  | 12     |  |  | 08     |
| 5. Silesia (4 large pockets)             | 18 25       | 19 11 1/2     |       | 13        |        |  | 10     |  |  | 06     |
| 6. Silesia (2 ticket pockets)            | 5 25        | 19 11 1/2     |       | 02        |        |  | 02     |  |  | 01     |
| 7. Felt                                  | 16 45       | 40 35         |       | 07        |        |  | 06     |  |  | 06     |
| 8. Blue Wadding                          | 12 10 20    | 9 7 00        |       | 02        |        |  | 02     |  |  | 01     |
| 9. Wool Wadding                          | 12 125      | 150 100       |       | 08        |        |  | 07     |  |  | 05     |
| 10. Wiggin                               | 16 12       | 11 9          |       | 06        |        |  | 05     |  |  | 04     |
| 11. Holland Stay Linen                   | 5 30        | 25 20         |       | 05        |        |  | 04     |  |  | 03     |
| 12. Under Collar                         | 175         | 150 125       |       | 08        |        |  | 07     |  |  | 06     |
| 13. Arm Shields                          | 175         | 175 175       |       | 02        |        |  | 02     |  |  | 02     |
| 14. Buttons (for front)                  | 200         | 175 150       |       | 05        |        |  | 04     |  |  | 04     |
| 15. Buttons (for cuff)                   | 150         | 125 100       |       | 05        |        |  | 04     |  |  | 03     |
| 16. Stay Tape                            | 500         | 450 300       |       | 02        |        |  | 02     |  |  | 01     |
| 17. Machine Silk                         | 560         | 560 560       |       | 08        |        |  | 08     |  |  | 08     |
| 18. Hand Sewing Silk                     | 600         | 600 600       |       | 02        |        |  | 02     |  |  | 02     |
| 19. Buttonhole Twist                     | 400         | 400 400       |       | 01        |        |  | 01     |  |  | 01     |
| 20. Gimp                                 | 100         | 100 100       |       | 01        |        |  | 01     |  |  | 01     |
| 21. Linen Thread                         | 150         | 150 150       |       | 01        |        |  | 01     |  |  | 01     |
| 22. Basting Cotton                       | 125         | 125 125       |       | 03        |        |  | 03     |  |  | 03     |
| Total Cost of Coat Trimmings             |             |               |       |           | \$3.27 |  | \$2.54 |  |  | \$2.02 |
| VEST                                     |             |               |       |           |        |  |        |  |  |        |
| 23. Back                                 | 100         | 60 75         |       | 50        |        |  | 38     |  |  | 30     |
| 24. Inside Lining & In. Br. Pkt.         | 30 60       | 35 25         |       | 50        |        |  | 30     |  |  | 21     |
| 25. Silesia (4 pockets)                  | 25 25       | 19 11 1/2     |       | 06        |        |  | 05     |  |  | 03     |
| 26. Wiggin                               | 24 12       | 10 1/2 9      |       | 08        |        |  | 07     |  |  | 06     |
| 27. Buttons                              | 150         | 125 100       |       | 07        |        |  | 06     |  |  | 04     |
| 28. Buckle                               | 100         | 100 100       |       | 01        |        |  | 01     |  |  | 01     |
| 29. Machine Silk                         | 560         | 560 560       |       | 05        |        |  | 05     |  |  | 05     |
| 30. Hand Sewing Silk                     | 600         | 600 600       |       | 01        |        |  | 01     |  |  | 01     |
| 31. Buttonhole Twist                     | 400         | 400 400       |       | 01        |        |  | 01     |  |  | 01     |
| 32. Linen Thread                         | 150         | 150 150       |       | 01        |        |  | 01     |  |  | 01     |
| 33. Basting Cotton                       | 125         | 125 125       |       | 01        |        |  | 01     |  |  | 01     |
| 34. Stay Tape                            | 600         | 500 500       |       | 02        |        |  | 01     |  |  | 01     |
| Total Cost of Vest Trimmings             |             |               |       |           | 1.33   |  | 97     |  |  | 75     |
| TROUSERS                                 |             |               |       |           |        |  |        |  |  |        |
| 35. Lining (waistband & curtain)         | 60          | 35 25         |       | 11        |        |  | 07     |  |  | 05     |
| 36. Pocket (2 side & 2 hip)              | 20 24       | 24 24         |       | 14        |        |  | 14     |  |  | 14     |
| 37. Silesia (fly, flap lag. & wch. pkt.) | 25 25       | 19 11 1/2     |       | 04        |        |  | 03     |  |  | 02     |
| 38. Holland Stay Linen                   | 5 30        | 25 20         |       | 05        |        |  | 04     |  |  | 03     |
| 39. Fly Facing (pocketing)               | 17 17       | 17            |       | 01        |        |  | 01     |  |  | 01     |
| 40. Canvas (waistband)                   | 5 21        | 17 17         |       | 04        |        |  | 03     |  |  | 03     |
| 41. Suspender Buttons                    | 750         | 750 750       |       | 03        |        |  | 03     |  |  | 03     |
| 42. Fly Buttons                          | 650         | 650 650       |       | 03        |        |  | 03     |  |  | 03     |
| 43. Flap Buttons                         | 60          | 60 60         |       | 01        |        |  | 01     |  |  | 01     |
| 44. Hook & Eye                           | 375         | 375 375       |       | 01        |        |  | 01     |  |  | 01     |
| 45. Machine Silk                         | 560         | 560 560       |       | 07        |        |  | 07     |  |  | 07     |
| 46. Hand Sewing Silk                     | 600         | 600 600       |       | 01        |        |  | 01     |  |  | 01     |
| 47. Buttonhole Twist                     | 400         | 400 400       |       | 01        |        |  | 01     |  |  | 01     |
| 48. Linen Thread                         | 150         | 150 150       |       | 01        |        |  | 01     |  |  | 01     |
| 49. Basting Cotton                       | 125         | 125 125       |       | 01        |        |  | 01     |  |  | 01     |
| Total Cost of Trouser Trimmings          |             |               |       |           | 58     |  | 51     |  |  | 47     |
| Total Cost of SUIT Trimmings             |             |               |       |           | \$5.18 |  | \$4.02 |  |  | \$3.24 |

### DIRECTIONS FOR FILLING IN SUIT COST AND SELLING PRICE TABLE.

Having filled in cost of woolens and trimmings on "Suit Cost and Selling Price Table" next fill in on lines No. 4, 5 and 6, of blank table, cost for making Coat, Vest and Trousers, arranging different grades of workmanship as was done with different grades of trimmings.

Two additional lines are left for any other items you may wish to include in the Net Cost. The items given, however, are sufficient and no other should be used.

Total each column, placing totals on the "Net Cost line," and you will have the Net Costs of suits in the various grades of fabrics, trimmings and workmanship. This done we are ready to compute the selling prices of suits of the various Net Costs.

Before computing the selling prices of suits of the various Net Costs, it will be necessary to determine the percentage of GROSS PROFIT necessary to conduct the business properly and show a reasonable NET PROFIT.

### HOW TO ESTIMATE THE NECESSARY GROSS PROFIT.

#### PROBLEM.

A merchant tailor with a capital of \$9,600.00 doing an average yearly business of \$50,000.00 found, in going over his books, that his yearly expenses and losses were as enumerated in solution on following page.

He desired to charge off each year 10% of amount of stock on hand at inventory and 10% depreciation on fixtures.

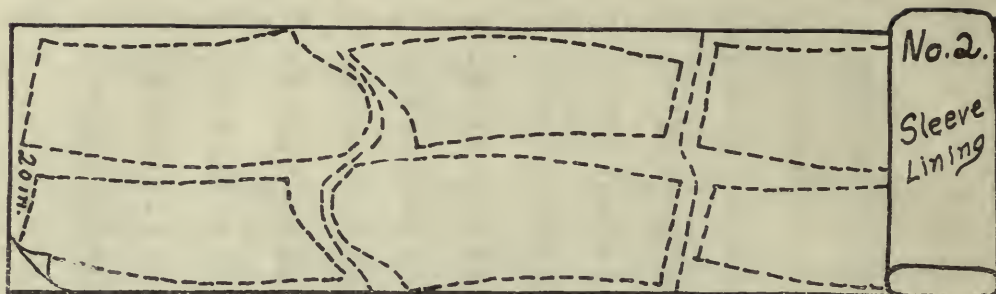
At what percentage of Gross Profit on the Selling Price must he mark his goods to make a Net Profit of \$5,000.00 and 5% interest on his capital?

**No. 1—BODY LINING. (COAT AND VEST BACK)**

This table is for double width lining. In estimating single width lining, double the amount given in table.

| Per yard. |      | .30c. | .32 ½c | .35c | .37 ½c | .40c | .42 ½c | .45c | .47 ½c | .50c | .52 ½c | .55c | .57 ½c | .60c | .62 ½c. | .65c |
|-----------|------|-------|--------|------|--------|------|--------|------|--------|------|--------|------|--------|------|---------|------|
| Yd.       | In.  |       |        |      |        |      |        |      |        |      |        |      |        |      |         |      |
| ¾         | 27   | .23   | .25    | .27  | .29    | .30  | .32    | .34  | .36    | .38  | .40    | .42  | .44    | .45  | .47     | .49  |
|           | 28   | .24   | .26    | .28  | .30    | .32  | .34    | .36  | .37    | .39  | .41    | .45  | .45    | .47  | .49     | .51  |
|           | 29   | .25   | .27    | .29  | .31    | .33  | .35    | .37  | .39    | .41  | .43    | .45  | .47    | .49  | .51     | .53  |
|           | 30   | .25   | .28    | .30  | .32    | .34  | .36    | .38  | .40    | .42  | .44    | .46  | .48    | .50  | .53     | .55  |
|           | 31   | .26   | .28    | .31  | .33    | .35  | .37    | .39  | .41    | .44  | .46    | .48  | .50    | .52  | .54     | .56  |
|           | 31 ½ | .27   | .29    | .31  | .33    | .35  | .38    | .40  | .42    | .44  | .46    | .49  | .51    | .53  | .55     | .57  |
|           | 32   | .27   | .29    | .32  | .34    | .36  | .38    | .40  | .43    | .45  | .47    | .49  | .52    | .54  | .56     | .58  |
|           | 33   | .28   | .30    | .33  | .35    | .37  | .39    | .42  | .44    | .46  | .49    | .51  | .53    | .55  | .58     | .60  |
|           | 34   | .29   | .31    | .34  | .36    | .38  | .41    | .43  | .45    | .48  | .50    | .52  | .55    | .57  | .59     | .62  |
|           | 35   | .30   | .32    | .35  | .37    | .39  | .42    | .44  | .47    | .49  | .52    | .54  | .56    | .59  | .61     | .64  |
| 1         | 36   | .30   | .33    | .35  | .38    | .40  | .43    | .45  | .48    | .50  | .53    | .55  | .58    | .60  | .63     | .65  |
|           | 37   | .31   | .34    | .36  | .39    | .42  | .44    | .47  | .49    | .52  | .54    | .57  | .60    | .62  | .65     | .67  |
|           | 38   | .32   | .35    | .37  | .40    | .43  | .45    | .48  | .51    | .53  | .56    | .59  | .61    | .64  | .66     | .69  |
|           | 39   | .33   | .36    | .38  | .41    | .44  | .47    | .49  | .52    | .55  | .57    | .60  | .63    | .65  | .68     | .71  |
|           | 40   | .34   | .37    | .39  | .42    | .45  | .48    | .50  | .53    | .56  | .59    | .62  | .64    | .67  | .70     | .73  |
| 1 ¼       | 40 ½ | .34   | .37    | .40  | .43    | .45  | .48    | .51  | .54    | .57  | .60    | .62  | .65    | .68  | .71     | .74  |
|           | 41   | .35   | .38    | .40  | .43    | .46  | .49    | .52  | .55    | .57  | .60    | .63  | .66    | .69  | .72     | .75  |
|           | 42   | .36   | .38    | .41  | .44    | .47  | .50    | .53  | .56    | .59  | .62    | .65  | .68    | .71  | .73     | .76  |
|           | 43   | .36   | .39    | .42  | .44    | .48  | .51    | .54  | .56    | .60  | .63    | .66  | .68    | .72  | .75     | .78  |
|           | 44   | .37   | .40    | .43  | .46    | .49  | .52    | .55  | .59    | .62  | .65    | .68  | .71    | .74  | .77     | .80  |
| 1 ½       | 45   | .38   | .41    | .44  | .47    | .50  | .54    | .57  | .60    | .63  | .66    | .69  | .72    | .75  | .79     | .82  |
|           | 46   | .39   | .42    | .45  | .48    | .52  | .55    | .58  | .61    | .64  | .68    | .71  | .74    | .77  | .80     | .83  |
|           | 47   | .40   | .43    | .46  | .49    | .53  | .56    | .59  | .62    | .66  | .69    | .72  | .76    | .79  | .82     | .85  |
|           | 48   | .40   | .44    | .47  | .50    | .54  | .57    | .60  | .64    | .67  | .70    | .74  | .77    | .80  | .84     | .87  |
|           | 49   | .41   | .45    | .48  | .51    | .55  | .58    | .62  | .65    | .68  | .72    | .75  | .79    | .82  | .85     | .89  |
| 1 ¾       | 49 ½ | .42   | .45    | .49  | .52    | .55  | .59    | .62  | .66    | .69  | .73    | .76  | .80    | .83  | .86     | .90  |
|           | 50   | .42   | .46    | .49  | .53    | .56  | .59    | .63  | .66    | .70  | .73    | .77  | .80    | .84  | .87     | .91  |
|           | 51   | .43   | .47    | .50  | .54    | .57  | .61    | .64  | .68    | .71  | .75    | .78  | .82    | .85  | .89     | .93  |
|           | 52   | .44   | .47    | .51  | .55    | .58  | .62    | .65  | .69    | .73  | .76    | .80  | .84    | .87  | .91     | .94  |
|           | 53   | .45   | .48    | .52  | .56    | .59  | .63    | .67  | .70    | .74  | .78    | .81  | .85    | .89  | .92     | .96  |
| 1 ½       | 54   | .45   | .49    | .53  | .57    | .60  | .64    | .68  | .72    | .75  | .79    | .83  | .87    | .90  | .94     | .98  |

| Per yard. |      | .67 ½c | .70c | .72 ½c | .75c | .77 ½c | .80c | .82 ½c | .85c | .87 ½c | .90c | .92 ½c | .95c | .97 ½c | 1.00c |
|-----------|------|--------|------|--------|------|--------|------|--------|------|--------|------|--------|------|--------|-------|
| Yd.       | In.  |        |      |        |      |        |      |        |      |        |      |        |      |        |       |
| ¾         | 27   | .51    | .53  | .55    | .57  | .59    | .60  | .62    | .64  | .66    | .68  | .70    | .72  | .74    | .75   |
|           | 28   | .53    | .55  | .57    | .59  | .61    | .63  | .65    | .67  | .69    | .71  | .72    | .74  | .76    | .78   |
|           | 29   | .55    | .57  | .59    | .61  | .63    | .65  | .67    | .69  | .71    | .73  | .75    | .77  | .79    | .81   |
|           | 30   | .57    | .59  | .61    | .63  | .65    | .67  | .69    | .71  | .73    | .75  | .78    | .80  | .82    | .84   |
|           | 31   | .59    | .61  | .63    | .65  | .67    | .69  | .72    | .74  | .76    | .78  | .80    | .82  | .84    | .87   |
|           | 31 ½ | .60    | .62  | .64    | .66  | .68    | .70  | .73    | .75  | .77    | .79  | .81    | .84  | .86    | .88   |
|           | 32   | .61    | .63  | .65    | .67  | .69    | .72  | .74    | .76  | .78    | .81  | .83    | .85  | .87    | .89   |
|           | 33   | .62    | .65  | .67    | .69  | .71    | .74  | .76    | .78  | .81    | .83  | .85    | .87  | .90    | .92   |
|           | 34   | .64    | .67  | .69    | .71  | .74    | .76  | .78    | .81  | .83    | .85  | .88    | .90  | .93    | .95   |
|           | 35   | .66    | .69  | .71    | .73  | .76    | .78  | .81    | .83  | .86    | .88  | .90    | .93  | .95    | .98   |
| 1         | 36   | .68    | .70  | .73    | .75  | .78    | .80  | .83    | .85  | .88    | .90  | .93    | .95  | .98    | 1.00  |
|           | 37   | .70    | .72  | .75    | .78  | .80    | .83  | .85    | .88  | .91    | .93  | .96    | .98  | 1.01   | 1.03  |
|           | 38   | .72    | .74  | .77    | .80  | .82    | .85  | .88    | .90  | .93    | .96  | .98    | 1.01 | 1.03   | 1.06  |
|           | 39   | .73    | .76  | .79    | .82  | .84    | .87  | .90    | .93  | .95    | .98  | 1.01   | 1.03 | 1.06   | 1.09  |
|           | 40   | .75    | .78  | .81    | .84  | .87    | .89  | .92    | .95  | .98    | 1.00 | 1.03   | 1.06 | 1.09   | 1.12  |
| 1 ¼       | 40 ½ | .76    | .79  | .82    | .85  | .88    | .90  | .93    | .96  | .99    | 1.02 | 1.05   | 1.07 | 1.10   | 1.13  |
|           | 41   | .77    | .80  | .83    | .86  | .89    | .92  | .94    | .97  | 1.00   | 1.03 | 1.06   | 1.09 | 1.12   | 1.14  |
|           | 42   | .79    | .82  | .85    | .88  | .91    | .94  | .97    | 1.00 | 1.03   | 1.06 | 1.08   | 1.11 | 1.14   | 1.17  |
|           | 43   | .80    | .84  | .87    | .90  | .92    | .96  | .99    | 1.02 | 1.04   | 1.08 | 1.11   | 1.14 | 1.16   | 1.20  |
|           | 44   | .83    | .86  | .89    | .92  | .95    | .98  | 1.01   | 1.04 | 1.07   | 1.10 | 1.14   | 1.17 | 1.20   | 1.23  |
| 1 ½       | 45   | .85    | .88  | .91    | .94  | .97    | 1.00 | 1.04   | 1.07 | 1.10   | 1.13 | 1.16   | 1.19 | 1.22   | 1.25  |
|           | 46   | .87    | .90  | .93    | .96  | .99    | 1.03 | 1.06   | 1.09 | 1.12   | 1.15 | 1.19   | 1.22 | 1.25   | 1.28  |
|           | 47   | .89    | .92  | .95    | .98  | 1.02   | 1.05 | 1.08   | 1.11 | 1.15   | 1.18 | 1.21   | 1.24 | 1.28   | 1.31  |
|           | 48   | .90    | .94  | .97    | 1.00 | 1.04   | 1.07 | 1.10   | 1.14 | 1.17   | 1.20 | 1.24   | 1.27 | 1.30   | 1.34  |
|           | 49   | .92    | .96  | .99    | 1.02 | 1.06   | 1.09 | 1.13   | 1.16 | 1.19   | 1.23 | 1.26   | 1.30 | 1.33   | 1.36  |
| 1 ¾       | 49 ½ | .93    | .97  | 1.00   | 1.04 | 1.07   | 1.10 | 1.14   | 1.17 | 1.21   | 1.24 | 1.28   | 1.31 | 1.35   | 1.38  |
|           | 50   | .94    | .98  | 1.01   | 1.05 | 1.08   | 1.12 | 1.15   | 1.19 | 1.22   | 1.26 | 1.29   | 1.32 | 1.36   | 1.39  |
|           | 51   | .96    | 1.00 | 1.03   | 1.07 | 1.11   | 1.14 | 1.17   | 1.21 | 1.25   | 1.28 | 1.31   | 1.35 | 1.39   | 1.42  |
|           | 52   | .98    | 1.02 | 1.05   | 1.09 | 1.12   | 1.16 | 1.20   | 1.23 | 1.27   | 1.30 | 1.34   | 1.38 | 1.41   | 1.45  |
|           | 53   | 1.00   | 1.04 | 1.07   | 1.11 | 1.14   | 1.18 | 1.22   | 1.26 | 1.29   | 1.33 | 1.37   | 1.40 | 1.44   | 1.48  |
| 1 ½       | 54   | 1.02   | 1.05 | 1.09   | 1.13 | 1.17   | 1.20 | 1.24   | 1.28 | 1.32   | 1.35 | 1.39   | 1.43 | 1.47   | 1.50  |

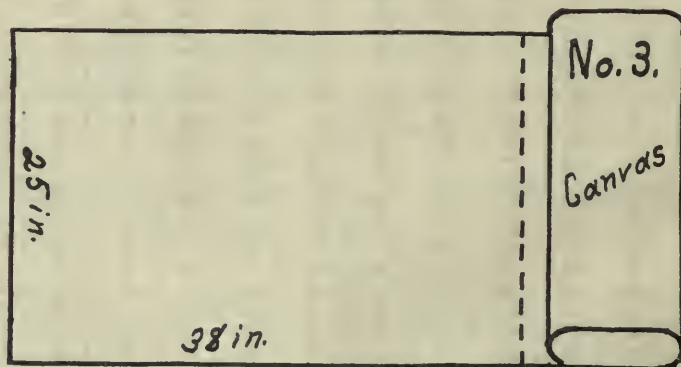


### NO. 2—SLEEVE LINING. (COAT)

| Per yard.<br>Yd. | In. | 14c | 15c | 16c | 17c | 18c | 19c | 20c | 21c | 22c | 23c | 24c | 25c | 27 ½c | 30c | 32 ½c |
|------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|-----|-------|
| 25               |     | .10 | .11 | .12 | .12 | .13 | .14 | .14 | .15 | .16 | .16 | .17 | .18 | .20   | .21 | .23   |
| 26               |     | .11 | .11 | .12 | .13 | .13 | .14 | .15 | .16 | .16 | .17 | .18 | .19 | .20   | .22 | .24   |
| ¾ 27             |     | .11 | .12 | .12 | .13 | .14 | .15 | .15 | .16 | .17 | .18 | .18 | .19 | .21   | .23 | .25   |
| 28               |     | .11 | .12 | .13 | .14 | .14 | .15 | .16 | .17 | .18 | .18 | .19 | .20 | .22   | .24 | .26   |
| 29               |     | .12 | .13 | .13 | .14 | .15 | .16 | .17 | .17 | .18 | .19 | .20 | .21 | .23   | .25 | .27   |
| 30               |     | .12 | .13 | .14 | .15 | .15 | .16 | .17 | .18 | .19 | .20 | .20 | .21 | .23   | .25 | .28   |
| 31               |     | .13 | .13 | .14 | .15 | .16 | .17 | .18 | .19 | .19 | .20 | .21 | .22 | .24   | .26 | .28   |
| ⅝ 31 ½           |     | .13 | .14 | .14 | .15 | .16 | .17 | .18 | .19 | .20 | .21 | .21 | .22 | .25   | .27 | .29   |

| Per yard.<br>Yd. | In. | 35c | 40c | 45c | 50c | 55c | 60c | 65c | 70c | 75c | 80c | 85c | 90c | 95c | \$1.00 |
|------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------|
| 25               |     | .25 | .28 | .32 | .35 | .39 | .42 | .46 | .49 | .53 | .56 | .59 | .63 | .66 | .70    |
| 26               |     | .26 | .29 | .33 | .37 | .40 | .44 | .47 | .51 | .55 | .58 | .62 | .65 | .69 | .73    |
| ¾ 27             |     | .27 | .30 | .34 | .38 | .42 | .45 | .49 | .53 | .57 | .60 | .64 | .68 | .72 | .75    |
| 28               |     | .28 | .32 | .36 | .39 | .43 | .47 | .52 | .55 | .59 | .63 | .67 | .71 | .74 | .78    |
| 29               |     | .29 | .33 | .37 | .41 | .45 | .49 | .53 | .57 | .61 | .65 | .69 | .73 | .77 | .81    |
| 30               |     | .30 | .34 | .38 | .42 | .46 | .50 | .55 | .59 | .63 | .67 | .71 | .75 | .80 | .84    |
| 31               |     | .31 | .35 | .39 | .44 | .48 | .52 | .56 | .61 | .65 | .69 | .74 | .78 | .82 | .87    |
| ⅝ 31 ½           |     | .31 | .35 | .40 | .44 | .49 | .53 | .57 | .62 | .66 | .70 | .75 | .79 | .84 | .88    |

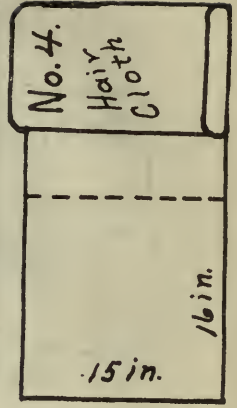
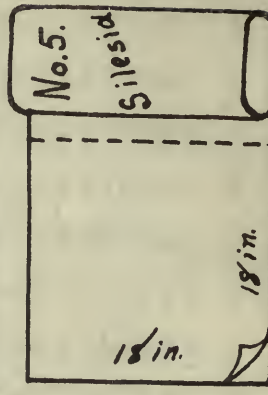
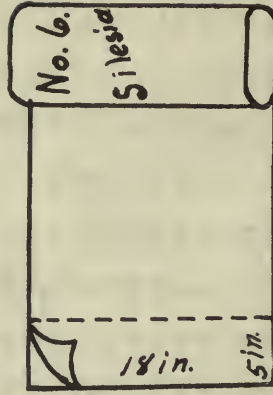


## No. 3—CANVAS. (COAT)

| Per Yard... | 17c | 18c | 19c | 20c | 21c | 22c | 23c | 24c | 25c | 26c | 27c | 28c | 29c | 30c | 31c | 32c | 33c | 34c | 35c | 36c | 37c | 38c | 39c | 40c | 41c | 42c | 43c | 44c | 45c | In |    |
|-------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|----|----|
| Yd.         |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |    |    |
| 30          | ..  | 15  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  | 24  | 25  | 25  | 26  | 27  | 28  | 29  | 30  | 30  | 31  | 32  | 33  | 34  | 35  | 35  | 36  | 37  | 38  | 39 | 40 |
| 31          | ..  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  | 24  | 25  | 26  | 26  | 27  | 28  | 29  | 30  | 31  | 31  | 32  | 33  | 34  | 35  | 36  | 37  | 38  | 39  | 40  | 41 | 42 |
| 31½         | ..  | 15  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  | 24  | 25  | 26  | 27  | 28  | 29  | 30  | 31  | 32  | 32  | 33  | 34  | 35  | 36  | 37  | 38  | 39  | 40  | 41  | 42 | 43 |
| 32          | ..  | 16  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  | 24  | 25  | 26  | 27  | 28  | 29  | 30  | 31  | 32  | 32  | 33  | 34  | 35  | 36  | 37  | 38  | 39  | 40  | 41  | 42 | 43 |
| 33          | ..  | 16  | 17  | 18  | 19  | 20  | 21  | 22  | 23  | 24  | 25  | 26  | 27  | 28  | 29  | 30  | 31  | 32  | 33  | 33  | 34  | 35  | 36  | 37  | 38  | 39  | 40  | 41  | 42  | 43 | 44 |
| 34          | ..  | 17  | 17  | 18  | 19  | 20  | 21  | 22  | 23  | 24  | 25  | 26  | 27  | 28  | 29  | 30  | 31  | 32  | 33  | 34  | 35  | 36  | 37  | 38  | 39  | 40  | 41  | 42  | 43  | 44 | 45 |
| 35          | ..  | 17  | 18  | 19  | 20  | 21  | 22  | 23  | 24  | 25  | 26  | 27  | 28  | 29  | 30  | 31  | 32  | 33  | 34  | 35  | 36  | 37  | 38  | 39  | 40  | 41  | 42  | 43  | 44  | 45 | 46 |
| 36          | ..  | 17  | 18  | 19  | 20  | 21  | 22  | 23  | 24  | 25  | 26  | 27  | 28  | 29  | 30  | 31  | 32  | 33  | 34  | 35  | 36  | 37  | 38  | 39  | 40  | 41  | 42  | 43  | 44  | 45 | 46 |
| 37          | ..  | 18  | 19  | 20  | 21  | 22  | 23  | 24  | 25  | 26  | 27  | 28  | 29  | 30  | 31  | 32  | 33  | 34  | 35  | 36  | 37  | 38  | 39  | 40  | 41  | 42  | 43  | 44  | 45  | 46 | 47 |
| 38          | ..  | 18  | 19  | 21  | 22  | 23  | 24  | 25  | 26  | 27  | 28  | 29  | 30  | 31  | 32  | 33  | 34  | 35  | 36  | 37  | 38  | 39  | 40  | 42  | 43  | 44  | 45  | 46  | 47  | 48 | 49 |
| 39          | ..  | 19  | 20  | 21  | 22  | 23  | 24  | 25  | 26  | 28  | 29  | 30  | 31  | 32  | 33  | 34  | 35  | 36  | 37  | 38  | 39  | 41  | 42  | 43  | 44  | 45  | 46  | 47  | 48  | 49 | 50 |
| 40          | ..  | 19  | 20  | 22  | 23  | 24  | 25  | 26  | 27  | 28  | 29  | 30  | 32  | 33  | 34  | 35  | 36  | 37  | 38  | 39  | 40  | 42  | 43  | 44  | 45  | 46  | 47  | 48  | 49  | 50 | 51 |
| 40½         | ..  | 20  | 21  | 22  | 23  | 24  | 25  | 26  | 27  | 29  | 30  | 31  | 32  | 33  | 34  | 35  | 36  | 38  | 39  | 40  | 41  | 42  | 43  | 44  | 45  | 46  | 47  | 48  | 49  | 50 | 51 |
| 41          | ..  | 20  | 21  | 22  | 23  | 24  | 26  | 27  | 28  | 29  | 30  | 31  | 32  | 34  | 35  | 36  | 37  | 38  | 39  | 40  | 42  | 43  | 44  | 45  | 46  | 47  | 48  | 49  | 50  | 51 | 52 |
| 42          | ..  | 20  | 21  | 23  | 24  | 25  | 26  | 27  | 28  | 29  | 30  | 31  | 32  | 33  | 34  | 36  | 37  | 38  | 39  | 40  | 41  | 43  | 44  | 45  | 46  | 47  | 48  | 49  | 50  | 51 | 52 |
| 43          | ..  | 21  | 22  | 23  | 24  | 26  | 27  | 28  | 29  | 30  | 32  | 33  | 34  | 35  | 36  | 38  | 39  | 40  | 41  | 42  | 43  | 45  | 46  | 47  | 48  | 49  | 50  | 51  | 52  | 53 | 54 |
| 44          | ..  | 21  | 22  | 24  | 25  | 26  | 27  | 29  | 30  | 31  | 32  | 33  | 35  | 36  | 37  | 38  | 40  | 41  | 42  | 43  | 44  | 46  | 47  | 48  | 49  | 50  | 51  | 52  | 53  | 54 | 55 |
| 45          | ..  | 22  | 23  | 24  | 25  | 27  | 28  | 29  | 30  | 32  | 33  | 34  | 36  | 37  | 38  | 40  | 41  | 43  | 44  | 45  | 46  | 47  | 48  | 49  | 50  | 51  | 52  | 53  | 54  | 55 | 56 |
| 46          | ..  | 22  | 23  | 25  | 26  | 27  | 29  | 30  | 31  | 32  | 34  | 35  | 36  | 38  | 39  | 40  | 41  | 43  | 44  | 45  | 46  | 48  | 49  | 50  | 52  | 53  | 54  | 55  | 56  | 57 | 58 |
| 47          | ..  | 23  | 24  | 26  | 27  | 28  | 29  | 31  | 32  | 33  | 34  | 36  | 37  | 38  | 40  | 41  | 42  | 44  | 45  | 46  | 47  | 49  | 50  | 51  | 53  | 54  | 55  | 56  | 57  | 58 | 59 |
| 48          | ..  | 23  | 24  | 26  | 27  | 28  | 30  | 31  | 32  | 34  | 35  | 36  | 38  | 39  | 40  | 42  | 43  | 44  | 46  | 47  | 48  | 50  | 51  | 52  | 54  | 55  | 56  | 57  | 58  | 59 | 60 |
| 49          | ..  | 24  | 25  | 26  | 28  | 29  | 30  | 32  | 33  | 34  | 36  | 37  | 39  | 40  | 41  | 43  | 44  | 45  | 47  | 48  | 49  | 51  | 52  | 54  | 55  | 56  | 57  | 58  | 59  | 60 | 62 |
| 49½         | ..  | 24  | 25  | 27  | 28  | 29  | 31  | 32  | 33  | 35  | 36  | 38  | 39  | 40  | 42  | 43  | 44  | 46  | 47  | 48  | 50  | 51  | 53  | 54  | 55  | 56  | 57  | 58  | 59  | 60 | 62 |
| 50          | ..  | 24  | 25  | 27  | 28  | 30  | 31  | 32  | 34  | 35  | 37  | 38  | 39  | 41  | 42  | 44  | 45  | 46  | 48  | 49  | 50  | 52  | 53  | 54  | 55  | 56  | 57  | 58  | 59  | 60 | 61 |
| 51          | ..  | 25  | 26  | 27  | 29  | 30  | 32  | 33  | 34  | 36  | 37  | 39  | 40  | 42  | 43  | 44  | 46  | 47  | 49  | 50  | 51  | 53  | 54  | 55  | 56  | 57  | 58  | 59  | 60  | 61 | 63 |
| 52          | ..  | 25  | 26  | 28  | 29  | 31  | 32  | 34  | 35  | 37  | 38  | 39  | 41  | 42  | 44  | 45  | 47  | 48  | 50  | 51  | 52  | 54  | 55  | 56  | 57  | 58  | 59  | 60  | 61  | 63 | 64 |
| 53          | ..  | 26  | 27  | 28  | 30  | 31  | 33  | 34  | 36  | 37  | 39  | 40  | 42  | 43  | 45  | 46  | 48  | 49  | 51  | 52  | 53  | 55  | 56  | 57  | 58  | 59  | 61  | 62  | 64  | 65 | 67 |
| 54          | ..  | 26  | 27  | 29  | 30  | 32  | 33  | 35  | 36  | 38  | 39  | 41  | 42  | 44  | 45  | 47  | 48  | 50  | 51  | 53  | 54  | 55  | 56  | 57  | 58  | 59  | 60  | 62  | 63  | 65 | 66 |
| 54½         | ..  | 26  | 27  | 29  | 30  | 32  | 33  | 35  | 36  | 38  | 39  | 41  | 42  | 44  | 45  | 47  | 48  | 50  | 51  | 53  | 54  | 55  | 56  | 57  | 58  | 59  | 60  | 62  | 63  | 65 | 66 |

No. 4—HAIR CLOTH. (COAT)

| Per Yd. | 15c 17½c | 18c 18½c | 19c 19½c | 20c 20½c | 21c | 22c | 23c | 24c | 25c | 26c | 27c | 28c | 29c | 30c | 35c | 40c | 45c | 50c | 55c | 60c | 65c | 70c | 75c | In.  |
|---------|----------|----------|----------|----------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|
| 12      | ....     | .05      | .06      | .07      | .07 | .07 | .08 | .08 | .09 | .09 | .09 | .10 | .10 | .10 | .12 | .14 | .15 | .17 | .19 | .20 | .22 | .24 | .25 | .12  |
| 13      | ....     | .06      | .07      | .07      | .08 | .08 | .08 | .09 | .09 | .10 | .10 | .11 | .11 | .11 | .13 | .15 | .17 | .19 | .20 | .22 | .24 | .26 | .28 | .13  |
| 13½     | ....     | .06      | .07      | .07      | .08 | .08 | .09 | .09 | .10 | .10 | .11 | .11 | .11 | .11 | .14 | .15 | .17 | .19 | .21 | .23 | .25 | .27 | .29 | .13½ |
| 14      | ....     | .06      | .07      | .07      | .08 | .08 | .09 | .09 | .10 | .10 | .11 | .11 | .11 | .12 | .14 | .16 | .18 | .20 | .22 | .24 | .26 | .28 | .30 | .14  |
| 15      | ....     | .07      | .08      | .08      | .09 | .09 | .10 | .10 | .11 | .11 | .12 | .12 | .13 | .13 | .15 | .17 | .19 | .21 | .23 | .25 | .27 | .29 | .31 | .15  |
| 16      | ....     | .07      | .08      | .08      | .09 | .09 | .10 | .11 | .11 | .12 | .12 | .13 | .13 | .14 | .16 | .18 | .20 | .23 | .25 | .27 | .29 | .32 | .34 | .16  |
| 17      | ....     | .08      | .09      | .09      | .09 | .10 | .11 | .11 | .12 | .12 | .13 | .13 | .14 | .14 | .17 | .19 | .22 | .24 | .26 | .29 | .31 | .34 | .36 | .17  |
| 18      | ....     | .08      | .09      | .09      | .10 | .10 | .11 | .11 | .12 | .12 | .13 | .14 | .14 | .15 | .18 | .20 | .23 | .25 | .28 | .30 | .33 | .35 | .38 | .18  |
| 19      | ....     | .08      | .10      | .10      | .11 | .11 | .12 | .13 | .13 | .14 | .14 | .15 | .16 | .16 | .19 | .22 | .24 | .27 | .30 | .32 | .35 | .37 | .40 | .19  |
| 20      | ....     | .09      | .10      | .11      | .11 | .12 | .12 | .13 | .14 | .14 | .15 | .16 | .17 | .17 | .20 | .23 | .25 | .28 | .31 | .34 | .37 | .42 | .42 | .20  |

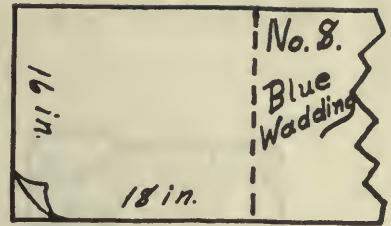
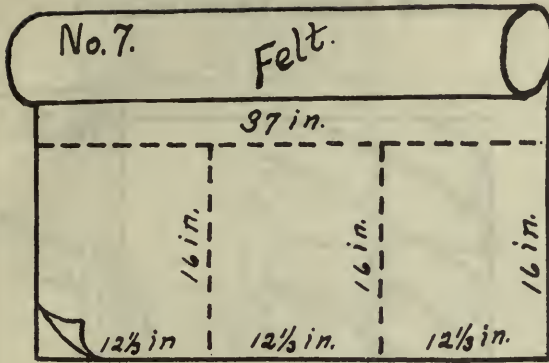


No. 5—SILESIA. (4 COAT POCKETS)

| Per yard.. | 10c | 11c | 12c | 13c | 14c | 15c | 16c | 17c | 18c | 19c | 20c | 21c | 22c | 23c | 24c | 25c | In.  |
|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|
| Yd., ¾     | 13½ | .04 | .05 | .05 | .06 | .06 | .06 | .07 | .07 | .08 | .08 | .08 | .09 | .09 | .09 | .10 | .13  |
| 14         | .04 | .05 | .05 | .06 | .06 | .06 | .07 | .07 | .07 | .08 | .08 | .09 | .09 | .10 | .10 | .10 | .14  |
| 15         | .05 | .05 | .05 | .06 | .06 | .07 | .07 | .08 | .08 | .08 | .09 | .09 | .10 | .10 | .11 | .11 | .15  |
| 16         | .05 | .05 | .06 | .06 | .07 | .07 | .08 | .08 | .08 | .09 | .09 | .10 | .10 | .11 | .11 | .12 | .16  |
| 17         | .05 | .06 | .06 | .07 | .07 | .08 | .08 | .09 | .09 | .10 | .10 | .11 | .11 | .12 | .12 | .13 | .17  |
| 18         | .05 | .06 | .06 | .07 | .07 | .08 | .08 | .09 | .09 | .10 | .11 | .11 | .12 | .12 | .13 | .14 | .18  |
| 19         | .06 | .06 | .07 | .07 | .08 | .08 | .09 | .09 | .10 | .10 | .11 | .12 | .13 | .13 | .14 | .15 | .19  |
| 20         | .06 | .07 | .07 | .08 | .08 | .09 | .09 | .10 | .10 | .11 | .12 | .12 | .13 | .14 | .14 | .15 | .21  |
| 21         | .06 | .07 | .07 | .08 | .08 | .09 | .09 | .10 | .11 | .12 | .12 | .13 | .13 | .14 | .15 | .16 | .22  |
| 22         | .07 | .07 | .08 | .08 | .09 | .10 | .10 | .11 | .11 | .12 | .13 | .13 | .14 | .15 | .15 | .16 | .22½ |
| 22½        | .07 | .08 | .08 | .09 | .09 | .10 | .10 | .11 | .11 | .12 | .13 | .14 | .14 | .15 | .16 | .17 | .23  |
| 23         | .07 | .08 | .08 | .09 | .09 | .10 | .11 | .11 | .12 | .13 | .13 | .14 | .15 | .15 | .16 | .17 | .23½ |
| 24         | .07 | .08 | .08 | .09 | .10 | .10 | .11 | .12 | .12 | .13 | .14 | .14 | .15 | .16 | .17 | .18 | .24  |

No. 6—SILESIA. (2 TKT. PKTS. COAT)

| Per yard.....    | 10c   | 14c | 15c | 28c |
|------------------|-------|-----|-----|-----|
| In. Single Width | 5     | .01 | .01 | .02 |
| 5                | ..... | .01 | .02 | .02 |



### No. 7—FELT. (COAT)

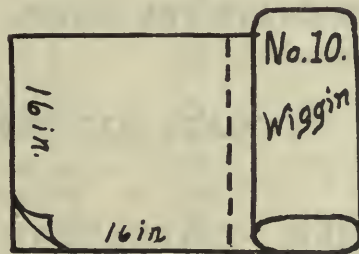
| Per yard.....          | 25c | 30c | 35c | 40c | 45c | 50c | 55c | 60c | 65c | 70c | 75c |                     |
|------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---------------------|
| In.                    |     |     |     |     |     |     |     |     |     |     |     |                     |
| 12 x 1/2 of width..... | .03 | .04 | .04 | .05 | .05 | .06 | .07 | .07 | .08 | .08 | .09 | ..12 x 1/2 of width |
| 13 x 1/2 of width..... | .03 | .04 | .05 | .05 | .06 | .07 | .07 | .08 | .08 | .09 | .10 | ..13 x 1/2 of width |
| 14 x 1/2 of width..... | .04 | .04 | .05 | .06 | .06 | .07 | .08 | .08 | .09 | .10 | .10 | ..14 x 1/2 of width |
| 15 x 1/2 of width..... | .04 | .05 | .05 | .06 | .07 | .07 | .08 | .09 | .10 | .10 | .11 | ..15 x 1/2 of width |
| 16 x 1/2 of width..... | .04 | .05 | .06 | .06 | .07 | .08 | .09 | .09 | .10 | .11 | .12 | ..16 x 1/2 of width |
| 17 x 1/2 of width..... | .04 | .05 | .06 | .07 | .08 | .08 | .09 | .10 | .11 | .11 | .12 | ..17 x 1/2 of width |
| 18 x 1/2 of width..... | .05 | .05 | .06 | .07 | .08 | .09 | .10 | .10 | .11 | .12 | .13 | ..18 x 1/2 of width |

### No. 8—BLUE WADDING—COAT. (30 DOZEN SHEETS TO THE BAIL)

|                |        |        |         |         |         |         |         |
|----------------|--------|--------|---------|---------|---------|---------|---------|
| Per bale.....  | \$7.00 | \$8.00 | \$10.50 | \$11.00 | \$14.00 | \$14.50 | \$15.00 |
| 1 Sheet.....   | .02    | .03    | .03     | .04     | .04     | .05     | .05     |
| 1/2 Sheet..... | .01    | .02    | .02     | .02     | .02     | .03     | .03     |

### No. 9—WOOL WADDING. (ONE POUND BOX OF 12 SHEETS)

|                        |     |     |     |     |        |        |        |        |        |        |
|------------------------|-----|-----|-----|-----|--------|--------|--------|--------|--------|--------|
| Per pound to.....      | 24c | 48c | 72c | 96c | \$1.20 | \$1.44 | \$1.68 | \$1.92 | \$2.16 | \$2.40 |
| 1 Coat, 1/2 Sheet..... | .01 | .02 | .03 | .04 | .05    | .06    | .07    | .08    | .09    | .10    |

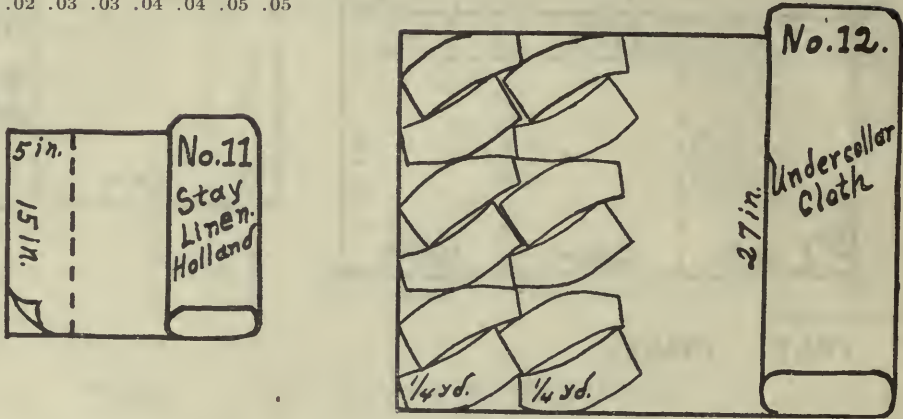


### No. 10—WIGGIN. (COAT)

| Per yard..... | 7c  | 7 1/2c | 8c  | 8 1/2c | 9c  | 9 1/2c | 10c | 10 1/2c | 11c | 11 1/2c | 12c | 12 1/2c | 13c | 13 1/2c | 14c | 14 1/2c | 15c    |
|---------------|-----|--------|-----|--------|-----|--------|-----|---------|-----|---------|-----|---------|-----|---------|-----|---------|--------|
| Yd. In        |     |        |     |        |     |        |     |         |     |         |     |         |     |         |     |         | Yd.    |
| 10            | .02 | .03    | .03 | .03    | .03 | .03    | .03 | .04     | .04 | .04     | .04 | .04     | .04 | .04     | .05 | .05     | 10     |
| 11            | .03 | .03    | .03 | .03    | .03 | .03    | .04 | .04     | .04 | .04     | .04 | .04     | .05 | .05     | .05 | .05     | 11     |
| 12            | .03 | .03    | .03 | .03    | .03 | .04    | .04 | .04     | .04 | .04     | .05 | .05     | .05 | .05     | .05 | .05     | 12     |
| 13            | .03 | .03    | .03 | .04    | .04 | .04    | .04 | .04     | .05 | .05     | .05 | .05     | .05 | .06     | .06 | .06     | 13     |
| 3/4 13 1/2    | .03 | .03    | .03 | .04    | .04 | .04    | .04 | .04     | .05 | .05     | .05 | .05     | .06 | .06     | .06 | .06     | 13 1/2 |
| 14            | .03 | .03    | .04 | .04    | .04 | .04    | .04 | .05     | .05 | .05     | .05 | .06     | .06 | .06     | .06 | .06     | 14     |
| 15            | .03 | .04    | .04 | .04    | .04 | .04    | .05 | .05     | .05 | .05     | .06 | .06     | .06 | .06     | .07 | .07     | 15     |
| 16            | .04 | .04    | .04 | .04    | .04 | .05    | .05 | .05     | .05 | .06     | .06 | .06     | .06 | .07     | .07 | .07     | 16     |
| 17            | .04 | .04    | .04 | .05    | .05 | .05    | .05 | .06     | .06 | .06     | .06 | .07     | .07 | .07     | .07 | .08     | 17     |
| 1/2 18        | .04 | .04    | .04 | .05    | .05 | .05    | .06 | .06     | .06 | .06     | .07 | .07     | .07 | .07     | .08 | .08     | 18     |
| 19            | .04 | .04    | .05 | .05    | .05 | .06    | .06 | .06     | .07 | .07     | .07 | .07     | .08 | .08     | .08 | .08     | 19     |
| 20            | .04 | .05    | .05 | .05    | .06 | .06    | .06 | .07     | .07 | .07     | .07 | .08     | .08 | .08     | .09 | .09     | 20     |

No. 11—HOLLAND STAY LINEN. (COAT ALSO TROUSERS)

|              |     |     |     |     |     |     |     |     |
|--------------|-----|-----|-----|-----|-----|-----|-----|-----|
| Per yard.... | 12c | 14c | 15c | 21c | 22c | 28c | 29c | 35c |
| In.          |     |     |     |     |     |     |     |     |
| 5.....       | .02 | .02 | .03 | .03 | .04 | .04 | .05 | .05 |



No. 12—UNDER COLLAR CLOTH—COAT. (24 TO THE YARD)

|               |     |     |     |     |     |     |        |        |        |        |        |        |        |        |        |
|---------------|-----|-----|-----|-----|-----|-----|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Per yard..... | 48c | 49c | 72c | 73c | 96c | 97c | \$1.20 | \$1.21 | \$1.44 | \$1.45 | \$1.68 | \$1.69 | \$1.92 | \$1.93 | \$2.16 |
| 1 Collar..... | .02 | .03 | .03 | .04 | .04 | .05 | .05    | .06    | .06    | .07    | .07    | .08    | .08    | .09    | .09    |

No. 13—ARM SHIELDS—COAT. (100 PAIR TO THE YARD)

|               |           |                       |             |
|---------------|-----------|-----------------------|-------------|
| Per yard..... | To \$1.00 | Over \$1.00 to \$2.00 | Over \$2.00 |
| 1 Pair.....   | .01       | .02                   | .03         |

No. 14—BUTTONS, FRONT. (3 TO THE COAT)

|               |     |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
|---------------|-----|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Per Gross.... | 75c | \$1.00 | \$1.25 | \$1.50 | \$1.75 | \$2.00 | \$2.25 | \$2.50 | \$2.75 | \$3.00 | \$3.25 | \$3.50 | \$3.75 | \$4.00 | \$4.25 | \$4.50 |
| 1 Coat.....   | .02 | .03    | .03    | .04    | .04    | .05    | .05    | .06    | .06    | .07    | .07    | .08    | .08    | .09    | .09    | .10    |

No. 15—BUTTONS—CUFF. (4 TO THE COAT)

|                |     |     |        |        |        |        |        |        |        |        |        |        |        |
|----------------|-----|-----|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Per Gross..... | 50c | 75c | \$1.00 | \$1.25 | \$1.50 | \$1.75 | \$2.00 | \$2.25 | \$2.50 | \$2.75 | \$3.00 | \$3.25 | \$3.50 |
| 1 Coat.....    | .02 | .03 | .03    | .04    | .05    | .05    | .06    | .07    | .07    | .08    | .09    | .10    | .10    |

No. 16—STAY TAPE. (333 COATS PER SPOOL)

|                             |           |           |
|-----------------------------|-----------|-----------|
| Per Spool (1000 yards)..... | To \$3.33 | To \$6.66 |
| 1 Coat.....                 | .01       | .02       |

No. 17—MACHINE SILK. (75 COATS TO THE POUND)

|                |        |        |        |        |        |        |        |        |        |        |        |        |
|----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Per Pound..... | \$4.00 | \$4.50 | \$4.55 | \$5.55 | \$5.60 | \$6.00 | \$6.05 | \$6.75 | \$6.80 | \$7.50 | \$7.55 | \$8.25 |
| 1 Coat.....    | .06    | .06    | .07    | .07    | .08    | .08    | .09    | .09    | .10    | .10    | .11    | .11    |

No. 18—HAND SEWING SILK. (300 COATS TO THE POUND)

|                |        |        |        |        |
|----------------|--------|--------|--------|--------|
| Per Pound..... | \$4.00 | \$6.00 | \$6.05 | \$9.00 |
| 1 Coat.....    | .02    | .02    | .03    | .03    |

No. 19—BUTTONHOLE TWIST. (400 COATS TO THE POUND)

|                |           |           |            |
|----------------|-----------|-----------|------------|
| Per Pound..... | To \$4.00 | To \$8.00 | To \$12.00 |
| 1 Coat.....    | .01       | .02       | .03        |

No. 20—GIMP. 114 (COATS TO SPOOL OF 144 YARDS)

|                |           |           |
|----------------|-----------|-----------|
| Per Spool..... | To \$1.44 | To \$2.88 |
| 1 Coat.....    | .01       | .02       |

No. 21—LINEN THREAD. (1,100 COATS TO BOX OF 48 BALLS)

|              |            |
|--------------|------------|
| Per Box..... | To \$11.00 |
| 1 Coat.....  | .01        |

No. 22—BASTING COTTON. (60 COATS TO 12,000-YD SPOOL.)

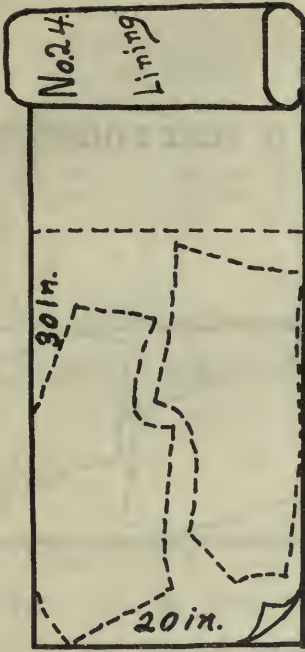
|                |        |           |           |
|----------------|--------|-----------|-----------|
| Per Spool..... | To 60c | To \$1.20 | To \$1.80 |
| 1 Coat.....    | .01    | .02       | .03       |

(10 DOZEN 200-YD. SPOOLS TO PACKAGE)

|                              |           |           |           |           |
|------------------------------|-----------|-----------|-----------|-----------|
| Per Package.....             | To \$1.20 | To \$2.40 | To \$3.60 | To \$4.30 |
| 1 200-yd. Spool to Coat..... | .01       | .02       | .03       | .04       |

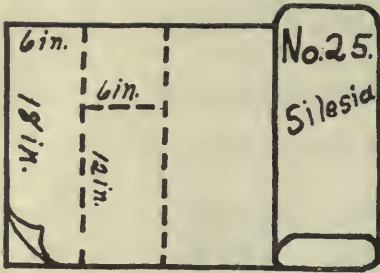
No. 23—VEST BACK.

If it is desired to estimate Coat Lining and Vest Back separately, figure  $\frac{1}{4}$  of the lining estimated for both coat and vest back for the Vest Back.



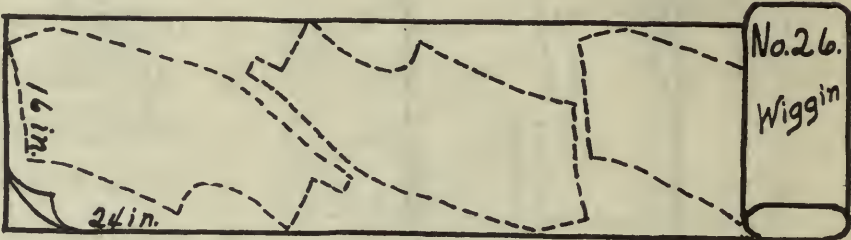
No. 24—INSIDE VEST LINING AND INSIDE BREAST POCKET

| Per Yard.       | 14c   | 15c | 16c | 17c | 18c | 19c | 20c | 21c | 22c | 23c | 24c | 25  | 26c | 27c | 28c | 29c | 30c | 35c | 40c | 45c | 50c | 55c | 60c | 65c | 70c | 75c | In.                   |
|-----------------|-------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----------------------|
| Yd.             |       |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |                       |
| 22              | ..... | .09 | .10 | .10 | .11 | .11 | .12 | .13 | .13 | .14 | .15 | .16 | .16 | .17 | .18 | .18 | .19 | .22 | .25 | .28 | .31 | .34 | .37 | .40 | .43 | .46 | .....22               |
| $22\frac{1}{2}$ | ..... | .09 | .10 | .10 | .11 | .11 | .12 | .13 | .13 | .14 | .15 | .16 | .17 | .17 | .18 | .19 | .19 | .22 | .25 | .29 | .32 | .35 | .38 | .41 | .44 | .47 | .....22 $\frac{1}{2}$ |
| 23              | ..... | .09 | .10 | .11 | .11 | .12 | .13 | .13 | .14 | .15 | .16 | .17 | .18 | .18 | .19 | .20 | .20 | .23 | .26 | .29 | .32 | .36 | .39 | .42 | .45 | .48 | .....23               |
| 24              | ..... | .10 | .10 | .11 | .12 | .12 | .13 | .14 | .14 | .15 | .16 | .17 | .18 | .18 | .19 | .20 | .20 | .24 | .27 | .30 | .34 | .37 | .40 | .44 | .47 | .50 | .....24               |
| 25              | ..... | .10 | .11 | .12 | .12 | .13 | .14 | .14 | .15 | .16 | .17 | .18 | .19 | .19 | .20 | .21 | .21 | .25 | .28 | .32 | .35 | .39 | .42 | .46 | .49 | .53 | .....25               |
| 26              | ..... | .11 | .11 | .12 | .13 | .13 | .14 | .15 | .16 | .17 | .18 | .19 | .20 | .20 | .21 | .21 | .22 | .26 | .29 | .33 | .37 | .40 | .44 | .47 | .51 | .55 | .....26               |
| 27              | ..... | .11 | .12 | .12 | .13 | .14 | .15 | .16 | .17 | .18 | .19 | .20 | .21 | .21 | .22 | .22 | .23 | .27 | .30 | .34 | .38 | .42 | .45 | .49 | .53 | .57 | .....27               |
| 28              | ..... | .11 | .12 | .13 | .14 | .14 | .15 | .16 | .17 | .18 | .19 | .20 | .21 | .21 | .22 | .23 | .24 | .28 | .32 | .36 | .39 | .43 | .47 | .52 | .55 | .59 | .....28               |
| 29              | ..... | .12 | .13 | .13 | .14 | .15 | .16 | .17 | .18 | .19 | .20 | .21 | .21 | .22 | .23 | .24 | .25 | .29 | .33 | .37 | .41 | .45 | .49 | .53 | .57 | .61 | .....29               |
| 30              | ..... | .12 | .13 | .14 | .15 | .16 | .17 | .18 | .19 | .20 | .20 | .21 | .22 | .23 | .24 | .25 | .26 | .30 | .34 | .38 | .42 | .46 | .50 | .55 | .59 | .63 | .....30               |
| 31              | ..... | .13 | .13 | .14 | .15 | .16 | .17 | .18 | .19 | .20 | .21 | .22 | .23 | .24 | .25 | .26 | .27 | .31 | .35 | .39 | .44 | .48 | .52 | .56 | .61 | .65 | .....31               |
| $31\frac{1}{2}$ | ..... | .13 | .14 | .14 | .15 | .16 | .17 | .18 | .19 | .20 | .21 | .22 | .23 | .24 | .25 | .26 | .27 | .31 | .35 | .40 | .44 | .49 | .53 | .57 | .62 | .66 | .....31 $\frac{1}{2}$ |
| 32              | ..... | .13 | .14 | .15 | .16 | .17 | .18 | .19 | .20 | .21 | .22 | .23 | .24 | .24 | .25 | .26 | .27 | .32 | .36 | .40 | .45 | .49 | .54 | .58 | .63 | .67 | .....32               |
| 33              | ..... | .13 | .14 | .15 | .16 | .17 | .18 | .19 | .20 | .21 | .22 | .23 | .24 | .25 | .26 | .27 | .28 | .33 | .37 | .42 | .46 | .51 | .55 | .60 | .65 | .69 | .....33               |
| 34              | ..... | .14 | .15 | .16 | .17 | .17 | .18 | .19 | .20 | .21 | .22 | .23 | .24 | .25 | .26 | .27 | .28 | .34 | .38 | .43 | .48 | .52 | .57 | .62 | .67 | .71 | .....34               |
| 35              | ..... | .14 | .15 | .16 | .17 | .18 | .19 | .20 | .21 | .22 | .23 | .24 | .25 | .26 | .27 | .28 | .29 | .35 | .39 | .44 | .49 | .54 | .59 | .64 | .69 | .73 | .....35               |



No. 25—SILESIA. (4 VEST POCKETS)

|                               |     |     |     |     |     |     |     |     |
|-------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|
| Per yard.....                 | 10c | 13c | 14c | 18c | 19c | 22c | 23c | 25c |
| 6x12 Single and 6x18 Double.. | .03 | .03 | .04 | .04 | .05 | .05 | .06 | .06 |



No. 26—WIGGIN. (VEST)

| Per yard..... | 7c  | 7½c | 8c  | 8½c | 9c  | 9½c | 10c | 10½c | 11c | 11½c | 12c | 12½c | 13c | 13½c | 14c | 14½c | 15c | In. |
|---------------|-----|-----|-----|-----|-----|-----|-----|------|-----|------|-----|------|-----|------|-----|------|-----|-----|
| Yd. In.       |     |     |     |     |     |     |     |      |     |      |     |      |     |      |     |      |     |     |
| 20            | .04 | .05 | .05 | .05 | .05 | .06 | .06 | .06  | .07 | .07  | .07 | .07  | .08 | .08  | .08 | .09  | .09 | 20  |
| 21            | .05 | .05 | .05 | .05 | .06 | .06 | .06 | .07  | .07 | .07  | .07 | .08  | .08 | .08  | .09 | .09  | .09 | 21  |
| 22            | .05 | .05 | .05 | .06 | .06 | .06 | .07 | .07  | .07 | .08  | .08 | .08  | .08 | .09  | .09 | .09  | .10 | 22  |
| 22½           | .05 | .05 | .05 | .06 | .06 | .06 | .07 | .07  | .07 | .08  | .08 | .08  | .09 | .09  | .09 | .10  | .10 | 22½ |
| 23            | .05 | .05 | .06 | .06 | .06 | .07 | .07 | .07  | .08 | .08  | .08 | .08  | .09 | .09  | .09 | .10  | .10 | 23  |
| 24            | .05 | .05 | .06 | .06 | .06 | .07 | .07 | .07  | .08 | .08  | .08 | .09  | .09 | .09  | .10 | .10  | .10 | 24  |
| 25            | .05 | .06 | .06 | .06 | .07 | .07 | .07 | .08  | .08 | .08  | .09 | .09  | .10 | .10  | .10 | .11  | .11 | 25  |
| 26            | .06 | .06 | .06 | .07 | .07 | .07 | .08 | .08  | .08 | .09  | .09 | .10  | .10 | .10  | .11 | .11  | .11 | 26  |
| 27            | .06 | .06 | .06 | .07 | .07 | .08 | .08 | .08  | .09 | .09  | .09 | .10  | .10 | .11  | .11 | .11  | .12 | 27  |

No. 27. BUTTONS. (6 TO THE VEST)

|                |     |        |        |        |        |        |        |        |        |        |        |        |
|----------------|-----|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Per Gross..... | 75c | \$1.00 | \$1.25 | \$1.50 | \$1.75 | \$2.00 | \$2.25 | \$2.50 | \$2.75 | \$3.00 | \$3.25 | \$3.50 |
| 1 Vest.....    | .04 | .04    | .06    | .07    | .08    | .09    | .10    | .11    | .12    | .13    | .14    | .15    |

No. 28—BUCKLES. (VEST)

|                  |           |           |
|------------------|-----------|-----------|
| Per Hundred..... | To \$1.00 | To \$2.00 |
| 1 Vest.....      | .01       | .02       |

No. 29. MACHINE SILK. (120 VESTS TO THE POUND)

|                |           |           |           |           |
|----------------|-----------|-----------|-----------|-----------|
| Per Pound..... | To \$4.80 | To \$6.00 | To \$7.20 | To \$8.40 |
| 1 Vest.....    | .04       | .05       | .06       | .07       |

No. 30—HAND SEWING SILK. (600 VESTS TO THE POUND)

|                |           |            |
|----------------|-----------|------------|
| Per Pound..... | To \$6.00 | To \$12.00 |
| 1 Vest.....    | .01       | .02        |

No. 31—BUTTONHOLE TWIST. (520 VESTS TO THE POUND)

|                |           |            |
|----------------|-----------|------------|
| Per Pound..... | To \$5.20 | To \$10.40 |
| 1 Vest.....    | .01       | .02        |

No. 32—LINEN THREAD. (1,000 VESTS TO BOX OF 48 60-YD. BALLS)

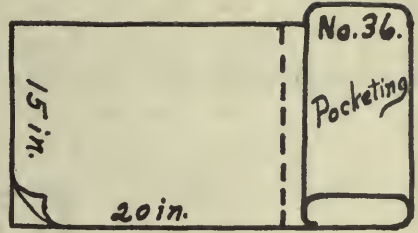
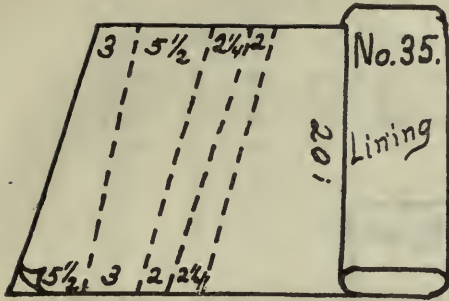
|              |            |
|--------------|------------|
| Per Box..... | To \$10.00 |
| 1 Vest.....  | .01        |

No. 33—BASTING COTTON. (400 VESTS TO 12,000-YD. SPOOL).

|                |           |
|----------------|-----------|
| Per Spool..... | To \$4.00 |
| 1 Vest.....    | .01       |

No. 34—STAY TAPE. (560 VESTS TO 1,000-YD. SPOOL)

|                |           |            |
|----------------|-----------|------------|
| Per Spool..... | To \$5.60 | To \$11.20 |
| 1 Vest.....    | .01       | .02        |



**No. 35—LINING. (TROUSERS, WAISTBAND AND CURTAIN)**

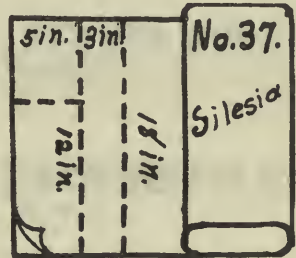
|                             |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |
|-----------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Per Yard.....               | 12c | 13c | 17c | 18c | 23c | 24c | 25c | 30c | 35c | 40c | 45c | 50c | 55c | 60c | 65c | 70c | 75c |
| Double Width                |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |
| 2 in. x 2 1/4 in. x Width.. | .02 | .03 | .03 | .04 | .04 | .05 | .05 | .06 | .07 | .07 | .08 | .09 | .10 | .11 | .12 | .13 | .14 |
| 3 in. x 5 1/2 in. x Width.. |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |

**No. 36—POCKETING. (TROUSERS)**

|            |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |        |
|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------|
| Per Yd..   | 10c | 11c | 12c | 13c | 14c | 15c | 16c | 17c | 18c | 19c | 20c | 21c | 22c | 23c | 24c | 25c | In.    |
| Yd. In.    |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |        |
| 15         | .05 | .05 | .05 | .06 | .06 | .07 | .07 | .08 | .08 | .08 | .09 | .09 | .10 | .10 | .10 | .11 | 15     |
| 16         | .05 | .05 | .06 | .06 | .07 | .07 | .08 | .08 | .08 | .09 | .09 | .10 | .10 | .11 | .11 | .12 | 16     |
| 17         | .05 | .06 | .06 | .07 | .07 | .08 | .08 | .09 | .09 | .09 | .10 | .10 | .11 | .11 | .12 | .12 | 17     |
| 1/2 18     | .05 | .06 | .06 | .07 | .07 | .08 | .08 | .09 | .09 | .10 | .10 | .11 | .11 | .12 | .12 | .13 | 18     |
| 19         | .06 | .06 | .07 | .07 | .08 | .08 | .09 | .09 | .10 | .11 | .11 | .12 | .12 | .13 | .13 | .14 | 19     |
| 20         | .06 | .07 | .07 | .08 | .08 | .09 | .09 | .10 | .10 | .11 | .12 | .12 | .13 | .13 | .14 | .14 | 20     |
| 21         | .06 | .07 | .07 | .08 | .09 | .09 | .10 | .10 | .11 | .12 | .12 | .13 | .13 | .14 | .14 | .15 | 21     |
| 22         | .07 | .07 | .08 | .08 | .09 | .10 | .10 | .11 | .11 | .12 | .13 | .13 | .14 | .15 | .15 | .16 | 22     |
| 3/8 22 1/2 | .07 | .07 | .08 | .09 | .09 | .10 | .10 | .11 | .12 | .12 | .13 | .14 | .14 | .15 | .15 | .16 | 22 1/2 |
| 23         | .07 | .08 | .08 | .09 | .09 | .10 | .11 | .11 | .12 | .13 | .13 | .14 | .15 | .15 | .16 | .16 | 23     |
| 24         | .07 | .08 | .08 | .09 | .10 | .10 | .11 | .12 | .12 | .13 | .13 | .14 | .15 | .16 | .16 | .17 | 24     |
| 25         | .07 | .08 | .09 | .10 | .10 | .11 | .12 | .12 | .13 | .14 | .14 | .15 | .16 | .16 | .17 | .18 | 25     |

**No. 37—SILESIA. (TROUSERS FLY, FLAP LNG. AND WATCH POCKET)**

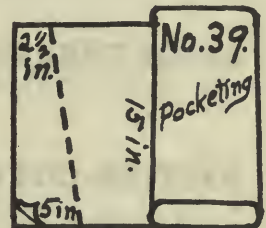
|                 |     |     |     |     |     |     |
|-----------------|-----|-----|-----|-----|-----|-----|
| Per Yard.....   | 10c | 15c | 16c | 23c | 24c | 25c |
| Double Width    |     |     |     |     |     |     |
| 3 x 18 in. .... |     |     |     |     |     |     |
| and             | .02 | .02 | .03 | .03 | .04 | .04 |
| Single Width    |     |     |     |     |     |     |
| 5 x 12 in. .... |     |     |     |     |     |     |



**No. 38—HOLLAND STAY LINEN—SAME AS COAT No. 11.**

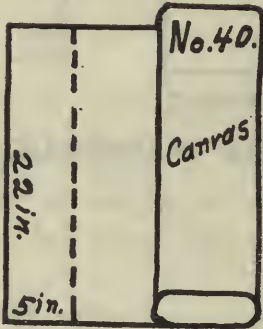
**No. 39—POCKETING. (TROUSER FLY).**

|                         |        |        |
|-------------------------|--------|--------|
| Per Yard.....           | To 18c | To 36c |
| Single Width            |        |        |
| 2 1/2 x 5 x 15 in. .... | .01    | .02    |



No. 40—CANVAS. (TROUSERS)

| Per Yd.. | 10c | 12c | 13c | 14c | 15c | 18c | 19c | 21c | 22c | 24c | 25c | In. |
|----------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 3.....   | .01 | .01 | .02 | .02 | .02 | .02 | .02 | .02 | .02 | .02 | .03 | 3   |
| 4.....   | .02 | .02 | .02 | .02 | .02 | .02 | .03 | .03 | .03 | .03 | .03 | 4   |
| 5.....   | .02 | .02 | .02 | .02 | .03 | .03 | .03 | .03 | .04 | .04 | .04 | 5   |
| 6.....   | .02 | .02 | .03 | .03 | .03 | .03 | .04 | .04 | .04 | .04 | .05 | 6   |



No. 41—SUSPENDER BUTTONS

|                      |        |        |        |         |
|----------------------|--------|--------|--------|---------|
| Per Great Gross..... | \$6.50 | \$8.50 | \$9.00 | \$10.00 |
| Per Gross.....       | .55    | .71    | .75    | .84     |
| 1 Trouser.....       | .03    | .03    | .04    | .04     |

No. 42—FLY BUTTONS. (TROUSERS)

|                      |        |        |        |        |
|----------------------|--------|--------|--------|--------|
| Per Great Gross..... | \$4.00 | \$5.50 | \$6.00 | \$8.00 |
| Per Gross.....       | .34    | .46    | .50    | .67    |
| 1 Trouser.....       | .02    | .02    | .03    | .03    |

No. 43—FLAP BUTTONS. (TROUSERS)

|                |        |
|----------------|--------|
| Per Gross..... | To 72c |
| 1 Trouser..... | .01    |

No. 44—HOOK AND EYE. (TROUSERS)

|                |            |
|----------------|------------|
| Per 1,000..... | To \$10.00 |
| Per 100.....   | To 1.00    |
| 1 Trouser..... | .01        |

No. 45—MACHINE SILK. (85 TROUSERS TO THE POUND)

|                |           |           |           |           |           |           |           |
|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Per Pound..... | To \$3.40 | To \$4.25 | To \$4.50 | To \$5.95 | To \$6.80 | To \$7.65 | To \$8.50 |
| 1 Trouser..... | .04       | .05       | .06       | .07       | .08       | .09       | .10       |

No. 46—HAND SEWING SILK—TROUSERS. (SAME AS VEST, SEE No. 30)

No. 47—BUTTONHOLE TWIST—TROUSERS. (SAME AS VEST, SEE No. 31)

No. 48—LINEN THREAD. (500 TROUSERS TO BOX OF 48 BALLS)

|                |           |
|----------------|-----------|
| Per Box.....   | To \$5.00 |
| 1 Trouser..... | .01       |

No. 49—BASTING COTTON. (250 TROUSERS TO 12,000-YD. SPOOL)

|                |           |
|----------------|-----------|
| Per Spool..... | To \$2.50 |
| 1 Trouser..... | .01       |

# PERCENTAGE TABLE

For estimating, from cost price, necessary selling price to produce any percentage, from 1% to 99%, gross profit on the selling price.

How to Use the Percentage Table

To find the selling price of an article costing in dollars from \$1.00 to \$50.00 at a given percentage of gross profit on the selling price, first find the percentage you desire to make at the left or right margin of the table, then draw your finger across the table at a right angle, to the column at the top of which is the cost price. The amount found in this column on a straight line with the percentage is the correct selling price to produce the desired percentage of gross profit on the selling price.

See problem with solution below table.

For cents use dollars and move decimal point two places to the left.

|     | \$1.00 | \$2.00 | \$3.00 | \$4.00 | \$5.00 | \$6.00 | \$7.00 | \$8.00 | \$9.00 | \$10.00 | \$20.00 | \$30.00 | \$40.00 | \$50.00 |     |
|-----|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|-----|
| 1%  | 1.01   | 2.02   | 3.03   | 4.04   | 5.05   | 6.06   | 7.07   | 8.08   | 9.09   | 10.10   | 20.20   | 30.30   | 40.40   | 50.51   | 1%  |
| 2%  | 1.02   | 2.04   | 3.06   | 4.08   | 5.10   | 6.12   | 7.14   | 8.16   | 9.18   | 10.20   | 20.41   | 30.61   | 40.82   | 51.02   | 2%  |
| 3%  | 1.03   | 2.06   | 3.09   | 4.12   | 5.15   | 6.19   | 7.22   | 8.25   | 9.28   | 10.31   | 20.62   | 30.93   | 41.24   | 51.55   | 3%  |
| 4%  | 1.04   | 2.08   | 3.13   | 4.17   | 5.21   | 6.26   | 7.29   | 8.34   | 9.38   | 10.42   | 20.83   | 31.25   | 41.66   | 51.88   | 4%  |
| 5%  | 1.05   | 2.11   | 3.16   | 4.21   | 5.26   | 6.32   | 7.37   | 8.42   | 9.47   | 10.53   | 21.05   | 31.58   | 42.10   | 52.63   | 5%  |
| 6%  | 1.06   | 2.13   | 3.19   | 4.26   | 5.32   | 6.38   | 7.45   | 8.51   | 9.57   | 10.64   | 21.28   | 31.91   | 42.55   | 53.19   | 6%  |
| 7%  | 1.07   | 2.15   | 3.23   | 4.30   | 5.38   | 6.45   | 7.53   | 8.60   | 9.68   | 10.75   | 21.50   | 32.26   | 43.01   | 53.76   | 7%  |
| 8%  | 1.08   | 2.17   | 3.26   | 4.35   | 5.43   | 6.52   | 7.61   | 8.70   | 9.78   | 10.87   | 21.74   | 32.61   | 43.48   | 54.35   | 8%  |
| 9%  | 1.09   | 2.20   | 3.30   | 4.40   | 5.50   | 6.59   | 7.69   | 8.79   | 9.89   | 10.99   | 21.98   | 32.97   | 43.96   | 54.95   | 9%  |
| 10% | 1.11   | 2.22   | 3.33   | 4.44   | 5.56   | 6.67   | 7.78   | 8.89   | 10.00  | 11.11   | 22.22   | 33.33   | 44.44   | 55.56   | 10% |
| 11% | 1.12   | 2.25   | 3.37   | 4.49   | 5.62   | 6.74   | 7.87   | 8.99   | 10.11  | 11.24   | 22.47   | 33.71   | 44.94   | 56.18   | 11% |
| 12% | 1.13   | 2.27   | 3.41   | 4.55   | 5.68   | 6.82   | 7.95   | 9.09   | 10.23  | 11.36   | 22.73   | 34.09   | 45.45   | 56.82   | 12% |
| 13% | 1.14   | 2.30   | 3.45   | 4.60   | 5.75   | 6.89   | 8.04   | 9.19   | 10.34  | 11.49   | 22.99   | 34.48   | 45.98   | 57.47   | 13% |
| 14% | 1.16   | 2.33   | 3.49   | 4.65   | 5.81   | 6.98   | 8.14   | 9.30   | 10.47  | 11.63   | 23.25   | 34.88   | 46.51   | 58.14   | 14% |
| 15% | 1.17   | 2.35   | 3.53   | 4.71   | 5.88   | 7.06   | 8.24   | 9.42   | 10.59  | 11.77   | 23.53   | 35.29   | 47.06   | 58.82   | 15% |
| 16% | 1.19   | 2.38   | 3.57   | 4.76   | 5.95   | 7.14   | 8.33   | 9.52   | 10.71  | 11.90   | 23.81   | 35.71   | 47.62   | 59.52   | 16% |
| 17% | 1.20   | 2.41   | 3.61   | 4.82   | 6.03   | 7.23   | 8.44   | 9.64   | 10.85  | 12.05   | 24.10   | 36.14   | 48.19   | 60.24   | 17% |
| 18% | 1.22   | 2.44   | 3.66   | 4.88   | 6.10   | 7.32   | 8.54   | 9.76   | 10.98  | 12.20   | 24.39   | 36.59   | 48.78   | 60.98   | 18% |
| 19% | 1.23   | 2.47   | 3.70   | 4.94   | 6.17   | 7.41   | 8.65   | 9.88   | 11.11  | 12.35   | 24.69   | 37.04   | 49.38   | 61.73   | 19% |
| 20% | 1.25   | 2.50   | 3.75   | 5.00   | 6.25   | 7.50   | 8.75   | 10.00  | 11.25  | 12.50   | 25.00   | 37.50   | 50.00   | 62.50   | 20% |
| 21% | 1.26   | 2.53   | 3.80   | 5.06   | 6.33   | 7.60   | 8.86   | 10.13  | 11.39  | 12.66   | 25.32   | 37.97   | 50.63   | 63.29   | 21% |
| 22% | 1.28   | 2.56   | 3.85   | 5.13   | 6.41   | 7.69   | 8.97   | 10.26  | 11.54  | 12.82   | 25.64   | 38.46   | 51.28   | 64.10   | 22% |
| 23% | 1.29   | 2.60   | 3.90   | 5.19   | 6.49   | 7.79   | 9.09   | 10.39  | 11.69  | 12.99   | 25.97   | 38.96   | 51.95   | 64.94   | 23% |
| 24% | 1.31   | 2.63   | 3.95   | 5.26   | 6.58   | 7.90   | 9.21   | 10.53  | 11.84  | 13.16   | 26.31   | 39.47   | 52.63   | 65.79   | 24% |
| 25% | 1.33   | 2.67   | 4.00   | 5.33   | 6.67   | 8.00   | 9.36   | 10.66  | 12.00  | 13.33   | 26.67   | 40.00   | 53.33   | 66.67   | 25% |
| 26% | 1.35   | 2.70   | 4.05   | 5.41   | 6.76   | 8.11   | 9.46   | 10.81  | 12.16  | 13.51   | 27.03   | 40.54   | 54.05   | 67.57   | 26% |
| 27% | 1.36   | 2.74   | 4.11   | 5.48   | 6.85   | 8.21   | 9.58   | 10.95  | 12.33  | 13.70   | 27.40   | 41.09   | 54.79   | 68.49   | 27% |
| 28% | 1.38   | 2.78   | 4.17   | 5.56   | 6.94   | 8.33   | 9.72   | 11.11  | 12.50  | 13.89   | 27.78   | 41.66   | 55.56   | 69.44   | 28% |
| 29% | 1.40   | 2.82   | 4.22   | 5.63   | 7.04   | 8.45   | 9.86   | 11.26  | 12.67  | 14.08   | 28.17   | 42.25   | 56.34   | 70.42   | 29% |
| 30% | 1.42   | 2.86   | 4.29   | 5.71   | 7.14   | 8.57   | 10.00  | 11.43  | 12.86  | 14.29   | 28.57   | 42.86   | 57.14   | 71.43   | 30% |
| 31% | 1.44   | 2.90   | 4.35   | 5.80   | 7.25   | 8.69   | 10.14  | 11.59  | 13.04  | 14.49   | 28.98   | 43.48   | 57.97   | 72.46   | 31% |
|     | \$1.00 | \$2.00 | \$3.00 | \$4.00 | \$5.00 | \$6.00 | \$7.00 | \$8.00 | \$9.00 | \$10.00 | \$20.00 | \$30.00 | \$40.00 | \$50.00 |     |

COST AND SELLING PRICE

|     | \$1.00 | \$2.00 | \$3.00 | \$4.00 | \$5.00 | \$6.00 | \$7.00 | \$8.00 | \$9.00 | \$10.00 | \$20.00 | \$30.00 | \$40.00 | \$50.00        |
|-----|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|----------------|
| 32% | 1.47   | 2.94   | 4.41   | 5.88   | 7.35   | 8.83   | 10.30  | 11.77  | 13.24  | 14.71   | 29.41   | 44.12   | 58.82   | 73.53.....32%  |
| 33% | 1.49   | 2.99   | 4.48   | 5.97   | 7.46   | 8.96   | 10.45  | 11.94  | 13.44  | 14.93   | 29.85   | 44.78   | 59.70   | 74.63.....33%  |
| 34% | 1.51   | 3.03   | 4.52   | 6.06   | 7.58   | 9.09   | 10.61  | 12.12  | 13.64  | 15.15   | 30.30   | 45.48   | 60.61   | 75.76.....34%  |
| 35% | 1.53   | 3.08   | 4.62   | 6.15   | 7.69   | 9.23   | 10.77  | 12.30  | 13.84  | 15.38   | 30.77   | 46.15   | 61.54   | 76.92.....35%  |
| 36% | 1.56   | 3.13   | 4.69   | 6.25   | 7.81   | 9.38   | 10.94  | 12.50  | 14.07  | 15.63   | 31.25   | 46.88   | 62.50   | 78.13.....36%  |
| 37% | 1.58   | 3.17   | 4.76   | 6.35   | 7.94   | 9.52   | 11.11  | 12.70  | 14.28  | 15.87   | 31.75   | 47.62   | 63.49   | 79.37.....37%  |
| 38% | 1.61   | 3.23   | 4.84   | 6.45   | 8.07   | 9.68   | 11.29  | 12.90  | 14.52  | 16.13   | 32.26   | 48.39   | 64.52   | 80.65.....38%  |
| 39% | 1.63   | 3.28   | 4.92   | 6.56   | 8.20   | 9.83   | 11.47  | 13.11  | 14.75  | 16.39   | 32.79   | 49.18   | 65.57   | 81.97.....39%  |
| 40% | 1.66   | 3.33   | 5.00   | 6.67   | 8.33   | 10.00  | 11.67  | 13.34  | 15.00  | 16.67   | 33.33   | 50.00   | 66.67   | 83.33.....40%  |
| 41% | 1.69   | 3.39   | 5.08   | 6.78   | 8.47   | 10.17  | 11.87  | 13.56  | 15.26  | 16.95   | 33.90   | 50.85   | 67.80   | 84.75.....41%  |
| 42% | 1.72   | 3.45   | 5.17   | 6.90   | 8.62   | 10.34  | 12.07  | 13.79  | 15.52  | 17.24   | 34.48   | 51.72   | 68.96   | 86.21.....42%  |
| 43% | 1.75   | 3.51   | 5.26   | 7.02   | 8.77   | 10.52  | 12.28  | 14.03  | 15.79  | 17.54   | 35.09   | 52.63   | 70.18   | 87.72.....43%  |
| 44% | 1.78   | 3.57   | 5.36   | 7.14   | 8.93   | 10.72  | 12.50  | 14.29  | 16.07  | 17.86   | 35.71   | 53.57   | 71.43   | 89.29.....44%  |
| 45% | 1.81   | 3.64   | 5.45   | 7.27   | 9.09   | 10.91  | 12.73  | 14.54  | 16.36  | 18.18   | 36.36   | 54.55   | 72.73   | 90.91.....45%  |
| 46% | 1.85   | 3.70   | 5.56   | 7.41   | 9.26   | 11.11  | 12.96  | 14.82  | 16.67  | 18.52   | 37.04   | 55.50   | 74.07   | 92.59.....46%  |
| 47% | 1.88   | 3.77   | 5.66   | 7.55   | 9.43   | 11.32  | 13.21  | 15.10  | 16.98  | 18.87   | 37.74   | 56.60   | 75.47   | 94.34.....47%  |
| 48% | 1.92   | 3.85   | 5.77   | 7.69   | 9.62   | 11.54  | 13.46  | 15.38  | 17.31  | 19.23   | 38.46   | 57.69   | 76.92   | 96.15.....48%  |
| 49% | 1.96   | 3.92   | 5.88   | 7.84   | 9.80   | 11.77  | 13.73  | 15.69  | 17.65  | 19.61   | 39.22   | 58.82   | 78.43   | 98.04.....49%  |
| 50% | 2.00   | 4.00   | 6.00   | 8.00   | 10.00  | 12.00  | 14.00  | 16.00  | 18.00  | 20.00   | 40.00   | 60.00   | 80.00   | 100.00.....50% |
| 51% | 2.04   | 4.08   | 6.12   | 8.16   | 10.20  | 12.25  | 14.29  | 16.33  | 18.37  | 20.41   | 40.82   | 61.22   | 81.63   | 102.04.....51% |
| 52% | 2.08   | 4.17   | 6.25   | 8.33   | 10.42  | 12.50  | 14.58  | 16.66  | 18.75  | 20.83   | 41.67   | 62.50   | 83.33   | 104.17.....52% |
| 53% | 2.13   | 4.26   | 6.38   | 8.51   | 10.64  | 12.77  | 14.90  | 17.02  | 19.15  | 21.28   | 42.55   | 63.82   | 85.10   | 106.38.....53% |
| 54% | 2.17   | 4.35   | 6.52   | 8.70   | 10.87  | 13.04  | 15.22  | 17.39  | 19.57  | 21.74   | 43.48   | 65.22   | 86.96   | 108.70.....54% |
| 55% | 2.22   | 4.44   | 6.67   | 8.89   | 11.11  | 13.33  | 15.55  | 17.78  | 20.00  | 22.22   | 44.44   | 66.67   | 88.89   | 111.11.....55% |
| 56% | 2.27   | 4.55   | 6.82   | 9.09   | 11.36  | 13.64  | 15.91  | 18.18  | 20.46  | 22.73   | 45.45   | 68.18   | 90.91   | 113.64.....56% |
| 57% | 2.32   | 4.65   | 6.98   | 9.30   | 11.63  | 13.96  | 16.28  | 18.61  | 20.93  | 23.26   | 46.51   | 69.77   | 93.02   | 116.28.....57% |
| 58% | 2.38   | 4.76   | 7.14   | 9.52   | 11.91  | 14.29  | 16.67  | 19.05  | 21.43  | 23.81   | 47.62   | 71.43   | 95.24   | 119.05.....58% |
| 59% | 2.44   | 4.88   | 7.32   | 9.76   | 12.20  | 14.63  | 17.07  | 19.51  | 21.95  | 24.39   | 48.78   | 73.17   | 97.56   | 121.95.....59% |
| 60% | 2.50   | 5.00   | 7.50   | 10.00  | 12.50  | 15.00  | 17.50  | 20.00  | 22.50  | 25.00   | 50.00   | 75.00   | 100.00  | 125.00.....60% |
| 61% | 2.56   | 5.13   | 7.69   | 10.26  | 12.82  | 15.38  | 17.95  | 20.51  | 23.08  | 25.64   | 51.28   | 76.92   | 102.56  | 128.21.....61% |
| 62% | 2.63   | 5.26   | 7.90   | 10.53  | 13.16  | 15.79  | 18.42  | 21.06  | 23.69  | 26.32   | 52.63   | 78.95   | 105.26  | 131.58.....62% |
| 63% | 2.70   | 5.41   | 8.11   | 10.81  | 13.51  | 16.22  | 18.92  | 21.62  | 24.33  | 27.03   | 54.05   | 81.08   | 108.11  | 135.14.....63% |
| 64% | 2.77   | 5.55   | 8.33   | 11.11  | 13.89  | 16.66  | 19.44  | 22.22  | 24.99  | 27.77   | 55.56   | 83.33   | 111.11  | 138.89.....64% |
| 65% | 2.85   | 5.71   | 8.57   | 11.43  | 14.29  | 17.14  | 20.00  | 22.86  | 25.71  | 28.57   | 57.14   | 85.71   | 114.29  | 142.86.....65% |
| 66% | 2.94   | 5.88   | 8.82   | 11.76  | 14.71  | 17.65  | 20.59  | 23.53  | 26.47  | 29.41   | 58.82   | 88.24   | 117.65  | 147.06.....66% |
| 67% | 3.03   | 6.06   | 9.09   | 12.12  | 15.15  | 18.18  | 21.21  | 24.24  | 27.27  | 30.30   | 60.61   | 90.91   | 121.21  | 151.52.....67% |
| 68% | 3.12   | 6.25   | 9.38   | 12.50  | 15.63  | 18.75  | 21.88  | 25.00  | 28.13  | 31.25   | 62.50   | 93.75   | 125.00  | 156.25.....68% |
| 69% | 3.22   | 6.45   | 9.68   | 12.90  | 16.13  | 19.36  | 22.58  | 25.81  | 29.03  | 32.26   | 64.52   | 96.77   | 129.05  | 161.29.....69% |
| 70% | 3.33   | 6.67   | 10.00  | 13.33  | 16.67  | 20.00  | 23.33  | 26.66  | 30.00  | 33.33   | 66.67   | 100.00  | 133.33  | 166.67.....70% |
|     | \$1.00 | \$2.00 | \$3.00 | \$4.00 | \$5.00 | \$6.00 | \$7.00 | \$8.00 | \$9.00 | \$10.00 | \$20.00 | \$30.00 | \$40.00 | \$50.00        |

|          | \$1.00 | \$2.00 | \$3.00 | \$4.00 | \$5.00 | \$6.00 | \$7.00 | \$8.00 | \$9.00 | \$10.00 | \$20.00 | \$30.00 | \$40.00 | \$50.00         |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|-----------------|
| 71%..... | 3.45   | 6.90   | 10.34  | 13.79  | 17.24  | 20.69  | 24.14  | 27.58  | 31.03  | 34.48   | 68.97   | 103.45  | 137.93  | 172.41.....71%  |
| 72%..... | 3.57   | 7.14   | 10.71  | 14.28  | 17.86  | 21.43  | 25.00  | 28.57  | 32.14  | 35.71   | 71.43   | 107.14  | 142.86  | 178.57.....72%  |
| 73%..... | 3.70   | 7.41   | 11.11  | 14.82  | 18.53  | 22.22  | 25.93  | 29.63  | 33.34  | 37.04   | 74.07   | 111.11  | 148.15  | 185.19.....73%  |
| 74%..... | 3.84   | 7.69   | 11.54  | 15.38  | 19.23  | 23.08  | 26.92  | 30.77  | 34.61  | 38.46   | 76.92   | 115.38  | 153.85  | 192.31.....74%  |
| 75%..... | 4.00   | 8.00   | 12.00  | 16.00  | 20.00  | 24.00  | 28.00  | 32.00  | 36.00  | 40.00   | 80.00   | 120.00  | 160.00  | 200.00.....75%  |
| 76%..... | 4.16   | 8.33   | 12.50  | 16.67  | 20.83  | 25.00  | 29.17  | 33.34  | 37.50  | 41.67   | 83.33   | 125.00  | 166.67  | 208.33.....76%  |
| 77%..... | 4.34   | 8.69   | 13.04  | 17.39  | 21.74  | 26.08  | 30.43  | 34.78  | 39.12  | 43.47   | 86.96   | 130.43  | 173.91  | 217.39.....77%  |
| 78%..... | 4.54   | 9.09   | 13.64  | 18.18  | 22.73  | 27.27  | 31.82  | 36.36  | 40.91  | 45.45   | 90.91   | 136.36  | 181.82  | 227.27.....78%  |
| 79%..... | 4.76   | 9.52   | 14.29  | 19.05  | 23.81  | 28.57  | 33.33  | 38.10  | 42.86  | 47.62   | 95.23   | 142.86  | 190.48  | 238.07.....79%  |
| 80%..... | 5.00   | 10.00  | 15.00  | 20.00  | 25.00  | 30.00  | 35.00  | 40.00  | 45.00  | 50.00   | 100.00  | 150.00  | 200.00  | 250.00.....80%  |
| 81%..... | 5.26   | 10.53  | 15.79  | 21.05  | 26.32  | 31.58  | 36.84  | 42.10  | 47.37  | 52.63   | 105.26  | 157.89  | 210.53  | 263.16.....81%  |
| 82%..... | 5.55   | 11.11  | 16.67  | 22.22  | 27.78  | 33.34  | 38.89  | 44.45  | 50.00  | 55.56   | 111.11  | 166.67  | 222.22  | 277.78.....82%  |
| 83%..... | 5.88   | 11.76  | 17.65  | 23.53  | 29.41  | 35.29  | 41.17  | 47.06  | 52.94  | 58.82   | 117.65  | 176.47  | 235.29  | 294.12.....83%  |
| 84%..... | 6.25   | 12.50  | 18.75  | 25.00  | 31.25  | 37.50  | 43.75  | 50.00  | 56.25  | 62.50   | 125.00  | 187.50  | 250.00  | 312.50.....84%  |
| 85%..... | 6.66   | 13.33  | 20.00  | 26.67  | 33.34  | 40.00  | 46.67  | 53.34  | 60.00  | 66.67   | 133.33  | 200.00  | 266.67  | 333.33.....85%  |
| 86%..... | 7.14   | 14.29  | 21.43  | 28.57  | 35.71  | 42.86  | 50.00  | 57.14  | 64.29  | 71.43   | 142.86  | 214.29  | 285.71  | 357.14.....86%  |
| 87%..... | 7.69   | 15.38  | 23.08  | 30.77  | 38.46  | 46.15  | 53.84  | 61.54  | 69.23  | 76.92   | 153.85  | 230.77  | 307.69  | 384.62.....87%  |
| 88%..... | 8.33   | 16.67  | 25.00  | 33.33  | 41.67  | 50.00  | 58.33  | 66.67  | 75.00  | 83.33   | 166.67  | 250.00  | 333.33  | 416.67.....88%  |
| 89%..... | 9.09   | 18.18  | 27.27  | 36.36  | 45.46  | 54.55  | 63.64  | 72.73  | 81.82  | 90.91   | 181.82  | 272.73  | 363.64  | 454.55.....89%  |
| 90%..... | 10.00  | 20.00  | 30.00  | 40.00  | 50.00  | 60.00  | 70.00  | 80.00  | 90.00  | 100.00  | 200.00  | 300.00  | 400.00  | 500.00.....90%  |
| 91%..... | 11.11  | 22.22  | 33.33  | 44.44  | 55.56  | 66.67  | 77.78  | 88.89  | 100.00 | 111.11  | 222.22  | 333.33  | 444.44  | 555.56.....91%  |
| 92%..... | 12.50  | 25.00  | 37.50  | 50.00  | 62.50  | 75.00  | 87.50  | 100.00 | 112.50 | 125.00  | 250.00  | 375.00  | 500.00  | 625.00.....92%  |
| 93%..... | 14.28  | 28.57  | 42.86  | 57.14  | 71.43  | 85.72  | 100.00 | 114.28 | 128.57 | 142.86  | 285.71  | 428.57  | 571.43  | 714.29.....93%  |
| 94%..... | 16.67  | 33.33  | 50.00  | 66.67  | 83.33  | 100.00 | 116.69 | 133.33 | 150.03 | 166.67  | 333.33  | 500.00  | 666.67  | 833.33.....94%  |
| 95%..... | 20.00  | 40.00  | 60.00  | 80.00  | 100.00 | 120.00 | 140.00 | 160.00 | 180.00 | 200.00  | 400.00  | 600.00  | 800.00  | 1000.00.....95% |
| 96%..... | 25.00  | 50.00  | 75.00  | 100.00 | 125.00 | 150.00 | 175.00 | 200.00 | 225.00 | 250.00  | 500.00  | 750.00  | 1000.00 | 1250.00.....96% |
| 97%..... | 33.33  | 66.67  | 100.00 | 133.32 | 166.67 | 200.00 | 233.31 | 266.67 | 299.97 | 333.33  | 666.67  | 1000.00 | 1333.33 | 1666.67.....97% |
| 98%..... | 50.00  | 100.00 | 150.00 | 200.00 | 250.00 | 300.00 | 350.00 | 400.00 | 450.00 | 500.00  | 1000.00 | 1500.00 | 2000.00 | 2500.00.....98% |
| 99%..... | 100.00 | 200.00 | 300.00 | 400.00 | 500.00 | 600.00 | 700.00 | 800.00 | 900.00 | 1000.00 | 2000.00 | 3000.00 | 4000.00 | 5000.00.....99% |
|          | \$1.00 | \$2.00 | \$3.00 | \$4.00 | \$5.00 | \$6.00 | \$7.00 | \$8.00 | \$9.00 | \$10.00 | \$20.00 | \$30.00 | \$40.00 | \$50.00         |

PROBLEM

What should a suit of clothes costing \$22.14 sell for to produce 35% gross profit on the selling price?

SOLUTION BY TABLE

First separate the amount, \$22.14, into amounts found at the top or bottom of the table. Thus: \$22.00 is \$20.00 and \$2.00; 14c is 10c and 4c. As cents are not given at the top or bottom of the table, use dollars for cents by moving the decimal point or period two placitoees to left.

(The preceding line should read: "Move the decimal point or period two places to the left.")

| Cost                                          | Selling Price |
|-----------------------------------------------|---------------|
| \$20.00 Cost—At 35% (as per table) is \$30.77 |               |
| 2.00 Cost—At 35% (as per table) is 3.08       |               |
| .10 Cost—At 35% (as per table) is .15         |               |
| .04 Cost—At 35% (as per table) is .06         |               |
| \$22.14 Cost—At 35% (as per table) is \$34.06 |               |

## WOOLEN TABLE.

| Yds. | \$1.25 | 1.37½ | 1.50  | 1.62½ | 1.75  | 1.87½ | 2.00  | 2.12½ | 2.25  | 2.37½ | 2.50  | 2.62½ | 2.75  | 2.87½ | 3.00  | 3.12½ | Yds. |
|------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|
| 1¼   | 1.41   | 1.55  | 1.69  | 1.83  | 1.97  | 2.11  | 2.25  | 2.39  | 2.53  | 2.67  | 2.81  | 2.95  | 3.09  | 3.23  | 3.38  | 3.52  | 1¼   |
| 1½   | 1.56   | 1.72  | 1.88  | 2.03  | 2.19  | 2.34  | 2.50  | 2.66  | 2.81  | 2.97  | 3.13  | 3.28  | 3.44  | 3.59  | 3.75  | 3.91  | 1½   |
| 1¾   | 1.67   | 1.83  | 2.00  | 2.17  | 2.33  | 2.50  | 2.67  | 2.83  | 3.00  | 3.17  | 3.33  | 3.50  | 3.67  | 3.83  | 4.00  | 4.17  | 1¾   |
| 1⅞   | 1.72   | 1.89  | 2.06  | 2.23  | 2.41  | 2.58  | 2.75  | 2.92  | 3.09  | 3.27  | 3.44  | 3.61  | 3.78  | 3.95  | 4.13  | 4.30  | 1⅞   |
| 2    | 1.88   | 2.06  | 2.25  | 2.44  | 2.63  | 2.81  | 3.00  | 3.19  | 3.38  | 3.56  | 3.75  | 3.94  | 4.13  | 4.31  | 4.50  | 4.69  | 2    |
| 2¼   | 2.03   | 2.24  | 2.44  | 2.65  | 2.84  | 3.05  | 3.25  | 3.45  | 3.66  | 3.86  | 4.06  | 4.27  | 4.47  | 4.67  | 4.88  | 5.08  | 2¼   |
| 2½   | 2.19   | 2.41  | 2.63  | 2.84  | 3.06  | 3.28  | 3.50  | 3.72  | 3.94  | 4.16  | 4.38  | 4.59  | 4.81  | 5.03  | 5.25  | 5.47  | 2½   |
| 2¾   | 2.34   | 2.58  | 2.81  | 3.05  | 3.28  | 3.52  | 3.75  | 3.98  | 4.22  | 4.46  | 4.69  | 4.92  | 5.16  | 5.39  | 5.63  | 5.86  | 2¾   |
| 3    | 2.50   | 2.75  | 3.00  | 3.25  | 3.50  | 3.75  | 4.00  | 4.25  | 4.50  | 4.75  | 5.00  | 5.25  | 5.50  | 5.75  | 6.00  | 6.25  | 3    |
| 3¼   | 2.66   | 2.92  | 3.19  | 3.45  | 3.72  | 3.98  | 4.25  | 4.52  | 4.78  | 5.05  | 5.31  | 5.58  | 5.84  | 6.11  | 6.38  | 6.64  | 3¼   |
| 3½   | 2.81   | 3.09  | 3.38  | 3.66  | 3.94  | 4.22  | 4.50  | 4.78  | 5.06  | 5.34  | 5.63  | 5.91  | 6.19  | 6.47  | 6.75  | 7.03  | 3½   |
| 3¾   | 2.92   | 3.21  | 3.50  | 3.79  | 4.08  | 4.38  | 4.67  | 4.96  | 5.25  | 5.54  | 5.83  | 6.13  | 6.42  | 6.71  | 7.00  | 7.29  | 3¾   |
| 4    | 2.97   | 3.27  | 3.56  | 3.86  | 4.16  | 4.45  | 4.75  | 5.05  | 5.34  | 5.64  | 5.94  | 6.23  | 6.53  | 6.83  | 7.13  | 7.42  | 4    |
| 4¼   | 3.13   | 3.44  | 3.75  | 4.06  | 4.38  | 4.69  | 5.00  | 5.31  | 5.63  | 5.94  | 6.25  | 6.56  | 6.88  | 7.19  | 7.50  | 7.81  | 4¼   |
| 4½   | 3.28   | 3.61  | 3.94  | 4.27  | 4.59  | 4.92  | 5.25  | 5.58  | 5.91  | 6.23  | 6.56  | 6.89  | 7.22  | 7.55  | 7.88  | 8.20  | 4½   |
| 4¾   | 3.44   | 3.78  | 4.13  | 4.47  | 4.81  | 5.16  | 5.50  | 5.84  | 6.19  | 6.53  | 6.88  | 7.22  | 7.56  | 7.91  | 8.25  | 8.59  | 4¾   |
| 5    | 3.59   | 3.95  | 4.31  | 4.68  | 5.03  | 5.40  | 5.75  | 6.11  | 6.47  | 6.84  | 7.19  | 7.55  | 7.91  | 8.27  | 8.63  | 8.98  | 5    |
| 5¼   | 3.75   | 4.13  | 4.50  | 4.88  | 5.25  | 5.63  | 6.00  | 6.38  | 6.75  | 7.13  | 7.50  | 7.88  | 8.25  | 8.63  | 9.00  | 9.38  | 5¼   |
| 5½   | 3.91   | 4.30  | 4.69  | 5.08  | 5.47  | 5.86  | 6.25  | 6.64  | 7.03  | 7.42  | 7.81  | 8.21  | 8.59  | 8.99  | 9.38  | 9.77  | 5½   |
| 5¾   | 4.06   | 4.47  | 4.88  | 5.28  | 5.69  | 6.09  | 6.50  | 6.91  | 7.31  | 7.72  | 8.13  | 8.53  | 8.94  | 9.34  | 9.75  | 10.16 | 5¾   |
| 6    | 4.17   | 4.58  | 5.00  | 5.42  | 5.82  | 6.25  | 6.67  | 7.08  | 7.50  | 7.92  | 8.33  | 8.75  | 9.17  | 9.58  | 10.00 | 10.42 | 6    |
| 6¼   | 4.22   | 4.64  | 5.06  | 5.49  | 5.91  | 6.33  | 6.75  | 7.17  | 7.59  | 8.02  | 8.44  | 8.86  | 9.28  | 9.70  | 10.13 | 10.55 | 6¼   |
| 6½   | 4.38   | 4.81  | 5.25  | 5.69  | 6.13  | 6.56  | 7.00  | 7.44  | 7.88  | 8.31  | 8.75  | 9.19  | 9.63  | 10.06 | 10.50 | 10.94 | 6½   |
| 6¾   | 4.53   | 4.99  | 5.44  | 5.90  | 6.34  | 6.80  | 7.25  | 7.70  | 8.16  | 8.61  | 9.06  | 9.52  | 9.97  | 10.42 | 10.88 | 11.33 | 6¾   |
| 7    | 4.69   | 5.16  | 5.63  | 6.09  | 6.56  | 7.03  | 7.50  | 7.97  | 8.44  | 8.91  | 9.38  | 9.84  | 10.31 | 10.78 | 11.25 | 11.72 | 7    |
| 7¼   | 4.84   | 5.33  | 5.81  | 6.30  | 6.78  | 7.27  | 7.75  | 8.24  | 8.72  | 9.21  | 9.69  | 10.17 | 10.66 | 11.14 | 11.63 | 12.11 | 7¼   |
| 7½   | 5.00   | 5.50  | 6.00  | 6.50  | 7.00  | 7.50  | 8.00  | 8.50  | 9.00  | 9.50  | 10.00 | 10.50 | 11.00 | 11.50 | 12.00 | 12.50 | 7½   |
| 7¾   | 5.16   | 5.67  | 6.19  | 6.70  | 7.22  | 7.73  | 8.25  | 8.76  | 9.28  | 9.79  | 10.31 | 10.83 | 11.34 | 11.86 | 12.38 | 12.89 | 7¾   |
| 8    | 5.31   | 5.84  | 6.38  | 6.91  | 7.44  | 7.97  | 8.50  | 9.03  | 9.56  | 10.09 | 10.63 | 11.16 | 11.69 | 12.22 | 12.75 | 13.28 | 8    |
| 8¼   | 5.42   | 5.96  | 6.50  | 7.05  | 7.58  | 8.13  | 8.67  | 9.21  | 9.75  | 10.30 | 10.83 | 11.33 | 11.92 | 12.46 | 13.00 | 13.55 | 8¼   |
| 8½   | 5.47   | 6.02  | 6.56  | 7.11  | 7.66  | 8.20  | 8.75  | 9.29  | 9.84  | 10.39 | 10.94 | 11.43 | 12.03 | 12.58 | 13.13 | 13.67 | 8½   |
| 8¾   | 5.63   | 6.19  | 6.75  | 7.31  | 7.88  | 8.44  | 9.00  | 9.56  | 10.13 | 10.69 | 11.25 | 11.81 | 12.36 | 12.94 | 13.50 | 14.06 | 8¾   |
| 9    | 5.78   | 6.36  | 6.94  | 7.52  | 8.09  | 8.67  | 9.25  | 9.83  | 10.41 | 10.93 | 11.56 | 12.14 | 12.72 | 13.30 | 13.88 | 14.46 | 9    |
| 9¼   | 5.94   | 6.53  | 7.13  | 7.72  | 8.31  | 8.91  | 9.50  | 10.09 | 10.69 | 11.28 | 11.88 | 12.47 | 13.05 | 13.66 | 14.25 | 14.86 | 9¼   |
| 9½   | 6.09   | 6.70  | 7.31  | 7.92  | 8.53  | 9.15  | 9.75  | 10.36 | 10.97 | 11.59 | 12.19 | 12.80 | 13.41 | 14.02 | 14.63 | 15.23 | 9½   |
| 9¾   | 6.25   | 6.88  | 7.50  | 8.13  | 8.75  | 9.38  | 10.00 | 10.63 | 11.25 | 11.88 | 12.50 | 13.13 | 13.75 | 14.38 | 15.00 | 15.63 | 9¾   |
| Yds. | \$3.25 | 3.37½ | 3.50  | 3.62½ | 3.75  | 3.87½ | 4.00  | 4.12½ | 4.25  | 4.37½ | 4.50  | 4.62½ | 4.75  | 4.87½ | 5.00  | Yds.  |      |
| 1¼   | 3.66   | 3.80  | 3.94  | 4.08  | 4.22  | 4.36  | 4.50  | 4.64  | 4.78  | 4.92  | 5.06  | 5.20  | 5.34  | 5.48  | 5.63  | 1¼    |      |
| 1½   | 4.06   | 4.22  | 4.38  | 4.53  | 4.69  | 4.84  | 5.00  | 5.16  | 5.31  | 5.47  | 5.63  | 5.78  | 5.94  | 6.09  | 6.25  | 1½    |      |
| 1¾   | 4.33   | 4.50  | 4.67  | 4.83  | 5.00  | 5.17  | 5.33  | 5.50  | 5.67  | 5.83  | 6.00  | 6.17  | 6.33  | 6.50  | 6.67  | 1¾    |      |
| 1⅞   | 4.47   | 4.64  | 4.81  | 4.99  | 5.16  | 5.33  | 5.50  | 5.67  | 5.84  | 6.02  | 6.19  | 6.36  | 6.53  | 6.70  | 6.88  | 1⅞    |      |
| 2    | 4.88   | 5.06  | 5.25  | 5.44  | 5.63  | 5.81  | 6.00  | 6.19  | 6.38  | 6.56  | 6.75  | 6.94  | 7.13  | 7.31  | 7.50  | 2     |      |
| 2¼   | 5.28   | 5.48  | 5.69  | 5.89  | 6.09  | 6.30  | 6.50  | 6.70  | 6.91  | 7.11  | 7.31  | 7.52  | 7.72  | 7.92  | 8.13  | 2¼    |      |
| 2½   | 5.69   | 5.91  | 6.13  | 6.34  | 6.56  | 6.78  | 7.00  | 7.22  | 7.44  | 7.66  | 7.88  | 8.09  | 8.31  | 8.53  | 8.75  | 2½    |      |
| 2¾   | 6.09   | 6.33  | 6.56  | 6.80  | 7.03  | 7.27  | 7.50  | 7.74  | 7.97  | 8.20  | 8.44  | 8.67  | 8.91  | 9.14  | 9.38  | 2¾    |      |
| 3    | 6.50   | 6.75  | 7.00  | 7.25  | 7.50  | 7.75  | 8.00  | 8.25  | 8.50  | 8.75  | 9.00  | 9.25  | 9.50  | 9.75  | 10.00 | 3     |      |
| 3¼   | 6.91   | 7.17  | 7.44  | 7.70  | 7.97  | 8.23  | 8.50  | 8.77  | 9.03  | 9.30  | 9.56  | 9.83  | 10.09 | 10.36 | 10.63 | 3¼    |      |
| 3½   | 7.31   | 7.59  | 7.88  | 8.16  | 8.44  | 8.72  | 9.00  | 9.28  | 9.56  | 9.84  | 10.13 | 10.41 | 10.69 | 10.97 | 11.25 | 3½    |      |
| 3¾   | 7.58   | 7.88  | 8.17  | 8.46  | 8.75  | 9.04  | 9.33  | 9.63  | 9.92  | 10.21 | 10.50 | 10.79 | 11.08 | 11.38 | 11.67 | 3¾    |      |
| 4    | 7.72   | 8.02  | 8.31  | 8.61  | 8.91  | 9.20  | 9.50  | 9.80  | 10.09 | 10.39 | 10.69 | 10.98 | 11.28 | 11.58 | 11.88 | 4     |      |
| 4¼   | 8.13   | 8.44  | 8.75  | 9.06  | 9.38  | 9.69  | 10.00 | 10.31 | 10.63 | 10.94 | 11.25 | 11.56 | 11.88 | 12.19 | 12.50 | 4¼    |      |
| 4½   | 8.53   | 8.86  | 9.19  | 9.52  | 9.84  | 10.17 | 10.50 | 10.83 | 11.16 | 11.48 | 11.81 | 12.14 | 12.47 | 12.80 | 13.13 | 4½    |      |
| 4¾   | 8.94   | 9.28  | 9.63  | 9.97  | 10.31 | 10.66 | 11.00 | 11.34 | 11.69 | 12.03 | 12.33 | 12.72 | 13.06 | 13.41 | 13.75 | 4¾    |      |
| 5    | 9.34   | 9.70  | 10.06 | 10.42 | 10.78 | 11.14 | 11.50 | 11.86 | 12.22 | 12.53 | 12.94 | 13.30 | 13.66 | 14.02 | 14.38 | 5     |      |
| 5¼   | 9.75   | 10.13 | 10.50 | 10.88 | 11.25 | 11.63 | 12.00 | 12.38 | 12.75 | 13.13 | 13.50 | 13.88 | 14.25 | 14.63 | 15.00 | 5¼    |      |
| 5½   | 10.16  | 10.55 | 10.94 | 11.33 | 11.72 | 12.11 | 12.50 | 12.89 | 13.28 | 13.67 | 14.06 | 14.45 | 14.84 | 15.23 | 15.63 | 5½    |      |
| 5¾   | 10.56  | 10.97 | 11.38 | 11.78 | 12.19 | 12.59 | 13.00 | 13.41 | 13.81 | 14.22 | 14.63 | 15.03 | 15.44 | 15.84 | 16.25 | 5¾    |      |
| 6    | 10.83  | 11.25 | 11.67 | 12.08 | 12.50 | 12.92 | 13.33 | 13.75 | 14.17 | 14.58 | 15.00 | 15.42 | 15.83 | 16.25 | 16.67 | 6     |      |
| 6¼   | 10.97  | 11.39 | 11.81 | 12.23 | 12.66 | 13.08 | 13.50 | 13.92 | 14.34 | 14.77 | 15.19 | 15.61 | 16.03 | 16.45 | 16.88 | 6¼    |      |
| 6½   | 11.38  | 11.81 | 12.25 | 12.69 | 13.13 | 13.56 | 14.00 | 14.44 | 14.88 | 15.31 | 15.75 | 16.19 | 16.63 | 17.06 | 17.50 | 6½    |      |
| 6¾   | 11.78  | 12.23 | 12.69 | 13.14 | 13.59 | 14.05 | 14.50 | 14.95 | 15.41 | 15.86 | 16.31 | 16.77 | 17.22 | 17.67 | 18.13 | 6¾    |      |
| 7    | 12.19  | 12.66 | 13.13 | 13.59 | 14.06 | 14.53 | 15.00 | 15.47 | 15.94 | 16.41 | 16.88 | 17.34 | 17.81 | 18.28 | 18.75 | 7     |      |
| 7¼   | 12.59  | 13.08 | 13.56 | 14.05 | 14.53 | 15.02 | 15.50 | 15.98 | 16.47 | 16.95 | 17.44 | 17.92 | 18.41 | 18.89 | 19.38 | 7¼    |      |
| 7½   | 13.00  | 13.50 | 14.00 | 14.50 | 15.00 | 15.50 | 16.00 | 16.50 | 17.00 | 17.50 | 18.00 | 18.50 | 19.00 | 19.50 | 20.00 | 7½    |      |
| 7¾   | 13.41  | 13.92 | 14.44 | 14.95 | 15.47 | 15.98 | 16.50 | 17.02 | 17.53 | 18.05 | 18.56 | 19.08 | 19.59 | 20.11 | 20.63 | 7¾    |      |
| 8    | 13.81  | 14.34 | 14.88 | 15.41 | 15.94 | 16.47 | 17.00 | 17.58 | 18.06 | 18.59 | 19.13 | 19.66 | 20.19 | 20.72 | 21.25 | 8     |      |
| 8¼   | 14.08  | 14.63 | 15.17 | 15.71 | 16.25 | 16.80 | 17.33 | 17.88 | 18.42 | 18.96 | 19.50 | 20.05 | 20.58 | 21.13 | 21.67 | 8¼    |      |
| 8½   | 14.22  | 14.77 | 15.31 | 15.86 | 16.41 | 16.95 | 17.50 | 18.05 | 18.59 | 19.14 | 19.69 | 20.23 | 20.78 | 21.33 | 21.88 | 8½    |      |
| 8¾   | 14.63  | 15.19 | 15.75 | 16.31 | 16.88 | 17.44 | 18.00 | 18.56 | 19.13 | 19.69 | 20.25 | 20.81 | 21.38 | 21.94 | 22.50 | 8¾    |      |
| 9    | 15.03  | 15.61 | 16.19 | 16.77 | 17.34 | 17.92 | 18.50 | 19.08 | 19.66 | 20.23 | 20.81 | 21.39 | 21.97 | 22.55 | 23.13 | 9     |      |
| 9¼   | 15.44  | 16.03 | 16.63 | 17.22 | 17.81 | 18.41 | 19.00 | 19.59 | 20.19 | 20.78 | 21.38 | 21.97 | 22.56 | 23.16 | 23.75 | 9¼    |      |
| 9½   | 15.84  | 16.46 | 17.06 | 17.67 | 18.28 | 18.89 | 19.50 | 20.11 | 20.72 | 21.33 | 21.94 | 22.55 | 23.16 | 23.77 | 24.38 | 9½    |      |
| 9¾   | 16.25  | 16.88 | 17.50 | 18.13 | 18.75 | 19.38 | 20.00 | 20.63 | 21.25 | 21.88 | 22.50 | 23.13 | 23.75 | 24.38 | 25.00 | 9¾    |      |







**RETURN TO** **CIRCULATION DEPARTMENT**  
202 Main Library

|                 |   |   |
|-----------------|---|---|
| LOAN PERIOD 1   | 2 | 3 |
| <b>HOME USE</b> |   |   |
| 4               | 5 | 6 |

ALL BOOKS MAY BE RECALLED AFTER 7 DAYS

Renewals and Recharges may be made 4 days prior to the due date.

Books may be Renewed by calling 642-3405.

**DUE AS STAMPED BELOW**

FEB 06 1996

RECEIVED

JUN 07 1995

UNIVERSITY OF CALIFORNIA, BERKELEY  
BERKELEY, CA 94720

FORM NO. DD6

YD 05722

U. C. BERKELEY LIBRARIES



C052224653

HF56.6

T2B4

405593

UNIVERSITY OF CALIFORNIA LIBRARY

